



ProCredit Bank

Heribert Kailbach

Member of the Executive Board

Date of birth: **17.03.1958**

Citizenship: **German**

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Professional Experience

- November 2010 – Present
ProCredit Bank România
- Member of the Executive Board
- October 2008 – July 2010
Bausparkasse Schwäbisch Hall AG
- Head Strategic HR Department Sales
- March 2007 – October 2008
Raiffeisen Banca Pentru Locuințe
- Vice-President, member of the Board of Directors
- October 2004 – March 2007
Bausparkasse Schwäbisch Hall AG
- Head of Sales Coordination International
- August 2002 – September 2004
Bausparkasse Schwäbisch Hall AG
- Regional Director Sales & Marketing
- May 1996 – July 2002
German Postbank AG **- Regional Director for Business Clients**
- April 1982 – May 1996
Volksbank Sindelfingen eG
- February 1981 – September 1981
Volksbank Cannstatt eG

Educational Background

- 2006 – 2008
TOP - General Management Program of Bausparkasse Schwäbisch Hall AG - Master of Advanced Management (MZSG)
- 1993 – 1994
Academy of Deutscher Genossenschaften Schloss Montabaur
Diploma Master of Business Administration (ADG)
- 1983 – 1986
Academy of Business and Administration
Bachelor of Business Administration (VWA)