



Financial Statements

31 December 2014

Prepared in accordance with International
Financial Reporting Standards as endorsed
by the European Union

- Free translation -



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Independent Auditors' Report (free translation¹)

To the shareholders of
ProCredit Bank S.A.

Report on the financial statements

- 1 We have audited the accompanying financial statements of ProCredit Bank S.A. (the "Bank"), which comprise the statement of financial position as at 31 December 2014, statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's responsibility for the Financial Statements

- 2 Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards as endorsed by the European Union, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

- 3 Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Standards on Auditing as adopted by the Romanian Chamber of Financial Auditors. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
- 4 An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.
- 5 We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

¹ TRANSLATOR'S EXPLANATORY NOTE: The above translation of the auditors' report is provided as a free translation from Romanian which is the official and binding version, and refers to the Romanian version of the financial statements which was subject to our audit.



Opinion

- 6 In our opinion, the financial statements of ProCredit Bank S.A present fairly, in all material respects, the financial position of the Bank as at 31 December 2014, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as endorsed by the European Union.

Other matters

- 7 We draw attention that supplementary information included in the financial statements and presented in Euro for users convenience, which comprise the statement of financial position as at 31 December 2014, the statements of comprehensive income and cash flows for the year then ended, and related explanatory notes, as described in Note 6 (a), do not form part of the audited financial statements. We have not audited this supplementary information and, accordingly, we do not express an opinion on this supplementary information.
- 8 This report is made solely to the Bank's shareholders, as a body. Our audit work has been undertaken so that we might state to the Bank's shareholders those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Bank and the Bank's shareholders, as a body, for our audit work, for the report on the financial statements and the report on conformity or for the opinion we have formed.

Report on conformity of the Administrators' Report with the financial statements

In accordance with the Order of the National Bank of Romania no 27/2010 and related amendments, article no. 16 point (1) e) of the accounting regulations in accordance with International Financial Reporting Standards applicable to credit institutions, we have read the Administrators' Report presented from page 1 to 14. The Administrators' Report is not a part of the financial statements. In the Administrators' Report we have not identified any financial information which is not in accordance, in all material respects, with the information presented in the accompanying financial statements.

For and on behalf of KPMG Audit S.R.L.:

Grecu Tudor Alexandru

**Refer to the original signed
Romanian version**

registered with the Chamber of Financial Auditors
of Romania under no 2368/22.01.2008

KPMG AUDIT S.R.L.

**Refer to the original signed
Romanian version**

registered with the Chamber of Financial
Auditors of Romania under no 9/2001

Bucharest, 30 April 2015

Statement of profit or loss and other comprehensive income

| in LEI | Note | 1.1-31.12. | | Convenience translation to EUR * | |
|-------------------------------------------------------|----------|--------------------|--------------------|----------------------------------|--------------------|
| | | 2014 | 2013 | 1.1-31.12. 2014 | 1.1-31.12. 2013 |
| Interest and similar income | | 148,446,941 | 149,288,366 | 33,399,393 | 33,783,436 |
| Interest and similar expenses | | -45,664,334 | -52,918,989 | -10,274,116 | -11,975,382 |
| Net interest income | (20, 26) | 102,782,607 | 96,369,377 | 23,125,277 | 21,808,054 |
| Allowance for impairment losses on loans and advances | | -14,490,375 | -14,099,847 | -3,260,220 | -3,190,746 |
| Net interest income after allowances | (9, 27) | 88,292,231 | 82,269,531 | 19,865,057 | 18,617,308 |
| Fee and commission income | | 19,712,900 | 17,798,640 | 4,435,247 | 4,027,770 |
| Fee and commission expenses | | -5,313,893 | -4,335,549 | -1,195,584 | -981,120 |
| Net fee and commission income | (21, 28) | 14,399,007 | 13,463,091 | 3,239,663 | 3,046,651 |
| Net result from foreign exchange transactions | (29) | 5,713,324 | 5,749,705 | 1,285,453 | 1,301,138 |
| Net result from available-for-sale financial assets | (30) | 14,579 | 11,812 | 3,280 | 2,673 |
| Net other operating income/expense | (31) | -1,755,424 | -422,580 | -394,957 | -95,628 |
| Operating income | | 106,663,716 | 101,071,558 | 23,998,496 | 22,872,141 |
| Personnel expenses | (32) | -46,381,006 | -45,600,628 | -10,435,361 | -10,319,263 |
| Administrative expenses | (32) | -28,486,979 | -26,794,970 | -6,409,346 | -6,063,608 |
| Operating lease expenses | | -11,505,610 | -13,023,885 | -2,588,672 | -2,947,260 |
| Depreciation and amortisation | (39, 40) | -10,042,335 | -8,845,310 | -2,259,446 | -2,001,663 |
| Operating expenses | | -96,415,931 | -94,264,793 | -21,692,825 | -21,331,794 |
| Operating result | | 10,247,785 | 6,806,765 | 2,305,671 | 1,540,347 |
| Income tax (expenses)/ income | (14, 33) | -847,516 | 2,107,093 | -190,684 | 476,828 |
| Profit/Loss for the year | | 9,400,269 | 8,913,858 | 2,114,986 | 2,017,175 |

* please refer to Note 6.a

Statement of Other Comprehensive Income

| in LEI | Note | 1.1-31.12. | | Convenience translation to EUR * | |
|------------------------------------------------------------------------------|------|------------------|------------------|----------------------------------|--------------------|
| | | 2014 | 2013 | 1.1-31.12. 2014 | 1.1-31.12. 2013 |
| Profit for the year | | 9,400,269 | 8,913,858 | 2,114,986 | 2,017,175 |
| Items that may be reclassified subsequently to profit or loss | | | | | |
| Change in revaluation reserve from available-for-sale financial assets | | 31,468 | -137,104 | 7,080 | -31,026 |
| Change in deferred tax on revaluation reserve from available for sale assets | | -5,035 | 21,937 | -1,133 | 4,964 |
| Other comprehensive income for the year, net of tax | | 26,433 | -115,168 | 5,947 | -26,062 |
| Total comprehensive income for the year | | 9,426,702 | 8,798,690 | 2,120,934 | 1,991,113 |

* please refer to Note 6.a

The Statement of profit or loss and other comprehensive income is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 8 to 52.

The financial statements were reviewed and authorized for issue by the Board of Administration on 30 April 2015 and were signed on its behalf by:

Cosmin Ciobanu
Deputy General Manager

Cristina Sindile
Deputy General Manager

Marius Slerico
Head of Finance Department



Statement of Financial Position

| in LEI | | As at 31 December | | Convenience translation to EUR * | |
|-------------------------------------------------------------------|--------------|----------------------|----------------------|----------------------------------|--------------------|
| | | | | As at 31 December | |
| Assets | Note | 2014 | 2013 | 2014 | 2013 |
| Cash and cash equivalents | (7, 34) | 211,287,346 | 258,912,173 | 47,140,257 | 57,732,328 |
| Loans and advances to banks | (8, 35) | 111,420,146 | 20,334,449 | 24,858,916 | 4,534,183 |
| Available-for-sale financial assets | (9, 36) | 47,425,268 | 54,156,291 | 10,581,038 | 12,075,789 |
| Loans and advances to customers | (8, 37) | 1,200,699,294 | 1,085,617,012 | 267,887,663 | 242,071,267 |
| Allowance for losses on loans and advances to customers | (9, 38) | -78,816,210 | -71,575,641 | -17,584,661 | -15,959,962 |
| Property, plant and equipment | (11, 14, 40) | 13,638,684 | 14,340,869 | 3,042,923 | 3,197,732 |
| Intangible assets | (10, 39) | 3,647,249 | 3,590,820 | 813,737 | 800,682 |
| Deferred tax assets | (14, 42) | 6,865,143 | 7,717,693 | 1,531,680 | 1,720,894 |
| Other assets | (43) | 13,868,093 | 8,300,878 | 3,094,106 | 1,850,933 |
| Out of which: Current tax assets | | 3,189,427 | 1,346,388 | 711,592 | 300,392 |
| Total assets | | 1,530,035,012 | 1,381,394,545 | 341,365,657 | 308,023,847 |
| Liabilities | | | | | |
| Liabilities to banks | (15, 44) | 150,583,815 | 45,019,035 | 33,596,710 | 10,038,360.50 |
| Liabilities to customers | (15, 45) | 977,314,297 | 902,807,621 | 218,048,302 | 201,308,364 |
| Liabilities to international financial institutions | (46) | 214,425,709 | 253,336,704 | 47,840,456 | 56,489,108 |
| Other liabilities | (48) | 5,583,146 | 7,568,346 | 1,245,654 | 1,687,592 |
| Provisions | (16, 47) | 411,813 | 350,553 | 91,879 | 78,166 |
| Subordinated debt | (18, 49) | 39,225,837 | 39,248,592 | 8,751,665 | 8,751,665 |
| Total liabilities | | 1,387,544,617 | 1,248,330,851 | 309,574,667 | 278,353,257 |
| Equity | | | | | |
| Share capital | (19, 50) | 159,681,721 | 159,681,721 | 35,626,541 | 35,605,887 |
| Share premium | | 1,273,775 | 1,273,775 | 284,192 | 284,027 |
| Legal reserve | | 2,510,099 | 1,997,710 | 560,027 | 445,450 |
| Accumulated loss | | -20,880,626 | -29,768,506 | -4,658,670 | -6,637,792 |
| Revaluation reserve from available-for-sale financial instruments | | -94,574 | -121,007 | -21,100 | -26,982 |
| Total equity | | 142,490,395 | 133,063,694 | 31,790,990 | 29,670,590 |
| Total equity and liabilities | | 1,530,035,012 | 1,381,394,545 | 341,365,657 | 308,023,847 |

* please refer to Note 6.a


The statement of financial position is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 8 to 52.

The financial statements were reviewed and authorized for issue by the Board of Administration on 30 April 2015 and were signed on its behalf by:


Cosmin Ciobanu
Deputy General Manager



Cristina Sindile
Deputy General Manager



Marius Slemco
Head of Finance Department




Statement of Changes in Equity

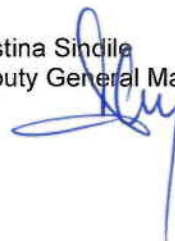
| in LEI | Attributable to equity holders of the Bank | | | | | Total |
|-------------------------------------------------------------------|--------------------------------------------|------------------|------------------|--------------------|-------------------------|--------------------|
| | Share capital | Share premium | Legal reserve | Accumulated loss | Revaluation reserve AFS | |
| Balance at January 1, 2014 | 159,681,721 | 1,273,775 | 1,997,710 | -29,768,506 | -121,007 | 133,063,694 |
| Profit of the year 2014 | - | - | - | 9,400,269 | - | 9,400,269 |
| Revaluation of afs securities | - | - | - | - | 26,433 | 26,433 |
| Other comprehensive income | - | - | - | - | - | - |
| Total comprehensive income of the year 2014 | - | - | - | 9,400,269 | 26,433 | 9,426,701 |
| Distributed dividends from profit 2013 | - | - | - | - | - | - |
| Transfer to legal reserve | - | - | 512,389 | -512,389 | - | - |
| Share Capital increase | - | - | - | - | - | - |
| Transactions with shareholders recorded directly in equity | - | - | 512,389 | -512,389 | - | - |
| Balance at December 31, 2014 | 159,681,721 | 1,273,775 | 2,510,099 | -20,880,626 | -94,574 | 142,490,395 |
| Balance at January 1, 2013 | 150,739,521 | 1,273,775 | 1,657,372 | -38,342,025 | -5,839 | 115,322,804 |
| Profit of the year 2013 | - | - | - | 8,913,858 | - | 8,913,858 |
| Revaluation of afs securities | - | - | - | - | -115,168 | -115,168 |
| Other comprehensive income | - | - | - | - | - | - |
| Total comprehensive income of the year 2013 | - | - | - | 8,913,858 | -115,168 | 8,798,690 |
| Distributed dividends from profit 2012 | - | - | - | - | - | - |
| Transfer to legal reserve | - | - | 340,338 | -340,338 | - | - |
| Share Capital increase | 8,942,200 | - | - | - | - | 8,942,200 |
| Transactions with shareholders recorded directly in equity | 8,942,200 | - | 340,338 | -340,338 | - | 8,942,200 |
| Balance at December 31, 2013 | 159,681,721 | 1,273,775 | 1,997,710 | -29,768,506 | -121,007 | 133,063,694 |

The statement of changes in equity is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 8 to 52.

Cosmin Ciobanu
Deputy General Manager



Cristina Sindila
Deputy General Manager



Marius Slemco
Head of Finance Department




Cash Flow Statement

| in LEI | Nota | 1.1.-31.12.2014 | 1.1.-31.12.2013 | Convenience translation to EUR * | |
|----------------------------------------------------------------------------|------|--------------------|--------------------|----------------------------------|-------------------|
| | | | | 1.1.-31.12.2014 | 1.1.-31.12.2013 |
| Net profit after tax | | 9,400,269 | 8,913,858 | 2,097,291 | 1,987,615 |
| Cash flows from operating activities | | | | | |
| Adjustments for: | | | | | |
| Allowance for impairment losses on loans and advances | | 17,552,680 | 15,522,908 | 3,916,173 | 3,461,304 |
| Depreciation and amortisation | | 10,042,335 | 8,845,310 | 2,240,542 | 1,972,330 |
| Other provisions | | 61,260 | -35,362 | 13,668 | -7,885 |
| Net result from fixed assets | | 32,943 | -269,463 | 7,350 | -60,085 |
| Dividends Income | | -14,579 | -11,812 | -3,253 | -2,634 |
| Net income from recoveries from write-off loans | | -3,067,251 | -1,423,062 | -684,333 | -317,315 |
| Other (including FX) | | -2,657,081 | 2,286,374 | -592,821 | 509,816 |
| Income tax expense/revenue | | 847,516 | -2,107,093 | 189,089 | -469,840 |
| Operating profit before changes in operating assets and liabilities | | 32,198,093 | 31,721,659 | 7,183,707 | 7,073,307 |
| Change in minimum compulsory reserve | | 48,138,486 | -34,332,753 | 10,740,163 | -7,655,529 |
| Change in loans and advances to customers | | -122,327,142 | -124,638,124 | -27,292,372 | -27,791,853 |
| Change in other assets | | -5,567,215 | -1,398,871 | -1,242,100 | -311,921 |
| Change in T-bills | | - | -137,104 | - | -30,571 |
| Change in deposit from banks | | 104,513,500 | 44,173,000 | 23,317,976 | 9,849,711 |
| Change in deposits from customers | | 77,756,687 | 141,956,902 | 17,348,271 | 31,653,600 |
| Change in other liabilities | | -92,872,922 | -25,311,570 | -20,720,850 | -5,643,983 |
| Net cash used in operating activities | | 41,839,487 | 32,033,139 | 9,334,795 | 7,142,761 |
| Cash flows from investing activities | | | | | |
| Dividends received | | 14,579 | 11,812 | 3,252.68 | 2,634 |
| Purchase of property, plant and equipment / intangible assets | | -9,888,460 | -10,508,284 | -2,206,211 | -2,343,141 |
| Proceeds from sale of property, plant and equipment | | 458,937 | 435,668 | 102,393 | 97,145 |
| Cash from share sale/buy | | - | -8,834 | 0 | -1,970 |
| Net cash used in investing activities | | -9,414,944 | -10,069,638 | -2,100,565 | -2,245,331 |
| Shares issued | | - | 8,942,200 | - | 1,993,935 |
| Proceeds from borrowings | | 133,656,040 | 66,596,500 | 29,819,959 | 14,849,711 |
| Repayment of borrowing | | -81,212,251 | -70,507,907 | -18,119,241 | -15,721,878 |
| Cash flow from financing activities | | 52,443,789 | 5,030,793 | 11,700,718 | 1,121,768 |
| Net increase in cash and cash equivalents | | | | | |
| Cash and cash equivalents at 31 December previous year | | 132,056,069 | 105,061,774 | 29,462,990 | 23,426,712 |
| Net increase/(decrease) in cash and cash equivalents | | 84,868,332 | 26,994,294 | 18,934,948 | 6,019,197 |
| Cash and cash equivalents at 31 December | (34) | 216,924,400 | 132,056,069 | 48,397,938 | 29,445,909 |
| Cash flows from operating activities include: | | | | | |
| Interest received | | 148,484,564 | 147,298,267 | 33,128,347 | 32,844,620 |
| Interest paid | | -47,646,713 | -50,504,510 | -10,630,444 | -11,261,514 |
| Fees and commissions received | | 19,712,900 | 17,798,640 | 4,398,139 | 3,968,747 |
| Fees and commissions paid | | -5,313,893 | -4,335,549 | -1,185,581 | -966,742 |
| | | 115,236,858 | 110,256,848 | 25,710,461 | 24,585,111 |

* please refer to Note 5.a.

Cosmin Ciobanu
Deputy General Manager



Cristina Sindile
Deputy General Manager



Marius Slemco
Head of Finance Department




Notes to the Financial Statements

A. Basis of Preparation

- 1) Compliance with International Financial Reporting Standards as endorsed by the European Union
- 2) Use of estimates and judgements
- 3) Accounting developments

B. Summary of Significant Accounting Policies

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- 6) Foreign currency translation
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- 14) Income tax
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- 16) Provisions
- 17) Post-employment benefits and other employee benefits
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- 28) Net fee and commission income
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D. Notes to the Statement of Financial Position

- 34) Cash and cash equivalents



- 35) Loans and advances to banks
- 36) Available-for-sale financial assets
- 37) Loans and advances to customers
- 38) Allowance for losses on loans and advances
- 39) Intangible assets
- 40) Property, plant and equipment
- 41) Operating lease commitments
- 42) Income taxes
- 43) Other assets
- 44) Liabilities to banks
- 45) Liabilities to customers
- 46) Liabilities to international financial institutions
- 47) Provisions
- 48) Other liabilities
- 49) Subordinated debt
- 50) Share capital

E. Risk Management

- 51) Management of the overall Bank risk profile
- 52) Management of individual risks
- 53) Credit risk
- 54) Financial risk
- 55) Operational risk
- 56) Reputational risk
- 57) Compliance Risk
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- 59) Organizational of the risk management function

F. Additional Notes

- 60) Fair value of financial instruments
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- 62) Related party transactions
- 63) Management compensation
- 64) Number of Employees
- 65) Significant post-balance sheet events
- 66) Exchange rates
- 67) Address and general information



Notes to the Financial Statements

A. Basis of Preparation

1) Compliance with International Financial Reporting Standards as endorsed by the European Union

ProCredit Bank S.A ("the Bank" or "ProCredit") prepares its financial statements according to International Financial Reporting Standards (IFRS) as endorsed by the European Union (EU). EU-endorsed IFRS may differ from the IFRS as published by the International Accounting Standards Board (IASB) if the EU does not adopt certain new or amended IFRS.

These financial statements of the Bank for the fiscal year 2014 were reviewed and authorized for issue by the Board of Administration on 30 April 2015 and were signed on its behalf by Cosmin Ciobanu – Deputy General Manager, Cristina Sindile – Deputy General Manager and by Marius Slemco –Head of Finance Department

These financial statements have been prepared on the going concern assumption.

2) Use of estimates and judgements

The Bank's financial reporting and its financial result are influenced by accounting policies, assumptions, estimates, and management judgement which necessarily have to be made in the course of preparation of the financial statements.

All estimates and assumptions required in conformity with IFRS are best estimates undertaken in accordance with the applicable standard. Estimates and judgements are evaluated on a continuous basis, and are based on past experience and other factors, including expectations with regard to future events and are considered appropriate under the given circumstances. Revisions to estimates are recognized prospectively.

Accounting policies and management's judgments for certain items are especially critical for the Bank's results and financial situation due to their materiality in amount. This applies to the following positions:

(a) Impairment of credit exposures

To determine the bank-wide rates to be applied for collective loan loss provisioning, the Bank performed an evaluation of the quality of the loan portfolio, taking into account historical loss experiences. This migration analysis is based on statistical data from 2003 up to and including 2014 and therefore it reflects both, average losses during a period of constant growth and favourable economic environments as well as average losses during a period of global recession.

To determine total allowances for impairment of financial assets that are evaluated individually for impairment the Bank uses best estimates of the present value of the cash flows that are expected to be received. In estimating these cash flows, management makes judgements about a debtor's financial situation and the net realisable value of any underlying collateral. Further information on the Bank's accounting policy on loan loss provisioning can be found in note (9) and note (53)

(b) Recognition and valuation of deferred tax assets

The Bank recognises deferred tax assets only to the extent that it is probable that taxable profits will be available against which the tax-reducing effects can be utilised (for the Bank's accounting policy on income taxes see note (14)). The profit projection is based on the latest business planning as approved by the Board of Administration of the Bank and therefore necessarily and appropriately reflects management's view of future business prospects. The tax planning period of the bank is three years. For details of the recognised amounts see notes (33) and (42).

(c) Functional and presentation currency

These financial statements are prepared in Romanian Lei ("LEI"), which is the Bank's functional currency.

All amounts are presented in LEI, unless otherwise stated. For computational reasons, the figures in the tables may exhibit rounding differences of \pm one unit (LEI, EUR, %, etc).

The fiscal year of the Bank is the calendar year.

(d) Provisions

A provision is recognized if, as a result of a past event, the Bank has a present legal or constructive obligation that can be estimated, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

(e) Litigation

In the ordinary course of business, the Bank is routinely defendant in, or parties to a number of pending and threatened legal actions and proceedings, including actions brought on behalf of various classes of claimants. In view of the inherent difficulty of predicting the outcome of such matters, the Bank cannot state what the eventual outcome of such matters will be.

(f) Determination of fair values

Determination of fair value for both financial instruments carried at fair value in the financial statements and financial instruments carried at amortized cost and for which the fair value is disclosed encompasses significant judgements and uncertainties related to the current market conditions. For more information on determination of fair values, please refer to note 25.

3) Accounting developments

(a) Standards, amendments and interpretations effective on or after 1 January 2014

The following standards, amendments and interpretations have been issued by the IASB and endorsed by the EU and have an impact on the bank's financial statements:

- Amendments to IAS 36 "Recoverable Amount Disclosures for Non-Financial Assets" have a minor impact on the disclosure of financial statements. The amendments to IAS 36 are applicable for annual periods beginning on or after 1 January 2014.
- Amendments to IAS 32 "Financial Instruments: Presentation - Offsetting Financial Assets and Financial Liabilities" have a minor impact on the financial statements. The amendments to IAS 32 are applicable for annual periods beginning on or after 1 January 2014.

The following standards, amendments and interpretations have been issued by the IASB and endorsed by the EU and have no impact on the bank's financial statements:

- IFRS 10 "Consolidated Financial Statements" have no impact on the financial statements of the bank. The standard has changed the concept of control and consequently the determination which investees are consolidated. The application of IFRS 10 led to no changes. IFRS 10 is applicable for annual periods beginning on or after 1 January 2014.
- IFRS 12 "Disclosures of Interests in Other Entities" has no impact on the disclosure of financial statements. The standard is applicable for annual periods beginning on or after 1 January 2014.
- Amendments to IFRS 10, IFRS 12 and IAS 27 "Investment Entities" and Amendments to IAS 39 "Novation of Derivatives and Continuation of Hedge Accounting" have no impact on the financial statements. Both amendments are applicable for annual periods beginning on or after 1 January 2014.

- Annual Improvements to IFRSs 2010-2012 Cycle will have a minor impact on the financial statements of the bank. The improvements are applicable for annual periods beginning on or after 1 July 2014.

(b) Standards, amendments and interpretations issued but not yet effective

The following standards, amendments and interpretations are issued by the IASB and will have an impact on the bank's financial statements. These were not applied in preparing these Financial Statements:

- Amendments to IAS 1: "Disclosure Initiative" will have a minor impact on the financial statements. The amendments will be effective for annual periods beginning on or after 1 January 2016.
- Annual Improvements to IFRSs 2012-2014 Cycle might have a minor impact on the financial statements of the bank. The exposure draft proposes that the improvements will be effective for annual periods beginning on or after 1 July 2016.
- IFRS 15 "Revenue from Contracts with Customers" might have a minor impact on the financial statements. IFRS 15 will be effective for annual periods beginning on or after 1 January 2017.
- IFRS 9 "Financial Instruments" (2014) will have an impact on the measurement and presentation of financial instruments. IFRS 9 is applicable for annual periods beginning on or after 1 January 2018, not yet approved by UE.

The following standards, amendments or interpretations were issued by the IASB but will not have an impact on the bank's financial statements: Annual Improvements to IFRSs 2011-2013 (on or after 1 July 2014), IFRIC 21 "Levies" (on or after 17 June 2014), Amendments to IAS 19 "Defined Benefit Plans: Employee Contributions" (on or after July 2014), Amendments to IFRS 11 "Accounting for Acquisitions of Interests in Joint Operations" (on or after Jan 2016), Amendments to IAS 16 and IAS 38 "Clarification of Acceptable Methods of Depreciation and Amortisation" (on or after Jan 2016), Amendments to IAS 16 and IAS 41 "Bearer plants" (on or after Jan 2016), IFRS 14 "Regulatory Deferral Accounts" (on or after Jan 2016), Amendments to IFRS 10 and IAS 28 "Sale or Contribution of Assets between an Investor and its Associate or Joint Venture" (on or after Jan 2016), Amendments to IFRS 10, IFRS 12 and IAS 28 "Investment Entities: Applying the Consolidation Exception" (on or after Jan 2016), Amendments to IAS 27 "Equity Method in Separate Financial Statements" (on or after Jan 2016).

There was no early adoption of any standards, amendments and interpretations not yet effective

B. Summary of Significant Accounting Policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

4) Measurement basis

These financial statements have been prepared under the amortised cost convention, unless IFRS require recognition at fair value. Financial instruments measured at fair value for accounting purposes on an on-going basis include all instruments at fair value through profit or loss and financial instruments classified as available-for-sale. The measurement techniques applied to the balance sheet positions are specified in the accounting policies listed below.

5) Financial assets

The Bank classifies its financial assets in the following categories: loans and receivables, and available-for-sale financial assets. The bank holds no held-to-maturity instruments and no instruments carried at fair value through profit and loss. Management determines the classification of financial assets at initial recognition.

(a) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the bank provides money, goods or services directly to a debtor with no intention of trading the receivable.

Loans and receivables are initially recognised at fair value including transaction costs; subsequently they are measured at amortised cost using the effective interest method. At each balance sheet date and whenever there is evidence of potential impairment, the bank assesses the amount of allowance for impairment of its loans and receivables. Their carrying amount may be reduced as a consequence through the use of an allowance account (see note 9) on the accounting policy for impairment of credit exposures, and notes (27), (38), and (53) for details regarding impairment of credit exposures). If the amount of the impairment loss decreases, the impairment allowance is reduced accordingly, and the amount of the reduction is recognised in the income statement. The upper limit on the reduction of the impairment is equal to the amortised costs which would have been calculated at the valuation date if there had not been any impairment.

Loans are recognised when the principal is advanced to the borrowers. Loans and receivables are derecognised when the rights to receive cash flows from the financial assets have expired or when the bank has transferred substantially all risks and rewards of ownership.

(b) Available-for-sale financial assets

Available-for-sale financial assets are those non-derivative financial assets that are designated as available for sale or are not classified as: (a) loans and receivables, (b) held-to-maturity investments or (c) financial assets at fair value through profit or loss.

At initial recognition, available-for-sale financial assets are recorded at fair value including transaction costs. Subsequently they are carried at fair value. The fair values reported are either observable market prices in active markets or values calculated with a valuation technique based on currently observable market data. For very short-term financial assets it is assumed that the fair value is best reflected by the transaction price itself. Gains and losses arising from changes in fair value of available-for-sale financial assets are recognised directly in equity in other comprehensive income in the position "revaluation reserve from available-for-sale financial assets", until the financial asset is derecognised or impaired (for details on impairment, see note (9)). At this time, the cumulative gain or loss previously recognised in equity in other comprehensive income is recognised in profit or loss as "gains and losses from available-for-sale financial assets". Interest is calculated using the effective interest rate method and foreign currency gains and losses on monetary assets classified as available-for-sale are recognised in the income statement. Dividends on available-for-sale equity instruments are recognised in the income statement when the entity's right to receive the payment is established.

Purchases and sales of available-for-sale financial assets are recorded on the trade date. The available-for-sale financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or when the bank has transferred substantially all risks and rewards of ownership.

6) Foreign currency translation

(a) Functional and presentation currency

Items included in these financial statements presented in LEI, which is the functional currency of the Bank. For presentation purposes and to meet the expectations of existing and potential providers of external financing and stakeholders the Bank also chose to present a convenience translation to EUR.

The convenience translation has been done by translating all assets and liabilities for the balance sheets at end-of-period exchange rates. Income and expense for all periods presented (including comparatives) have been translated using the average rate for the corresponding period. The exchange rates used for convenience translation are presented in section (66).

(b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement (trading result).

Monetary items denominated in foreign currency are translated with the closing rate as of the reporting date. In the case of changes in the fair value of monetary assets denominated in foreign currency classified as available for sale, a distinction is made between translation differences resulting from changes in amortised cost of the security and other changes in the carrying amount of the security. Conversion differences related to changes in the amortised cost are recognised in profit or loss, while other changes in the carrying amount are recognised in equity.

Non-monetary items measured at historical cost denominated in foreign currency are translated with the exchange rate as at the date of initial recognition.

The reporting exchange rates and average rates for the period used in the balance sheet and the income statement are listed in section (66) of these notes.

7) Cash and cash equivalents

For the purposes of the balance sheet, cash and cash equivalents comprise cash, cash balances in ATM, balances with less than three months' maturity from the date of acquisition when eligible for discounting with central banks, other money market instruments that are highly liquid and readily convertible to known amounts of cash with insignificant risk of changes in value, and bills of exchange and other bills eligible for discounting with central banks.

Generally, all cash and cash equivalent items are recognised at their nominal value. Treasury bills and other money market instruments that qualify as cash equivalents are classified as available-for-sale financial assets and measured at fair value.

For the purposes of the statement of cash flows, cash and cash equivalents include cash balances on hand, unrestricted balances held at central bank, and cash balances in ATM, current accounts with banks and placements with other banks with less than 90 days original maturity and are used by the Bank in the management of its short-term commitments.

8) Loans and advances to banks/customers

The amounts reported under receivables from customers consist mainly of loans and advances issued.

In addition to overnight and term deposits, the amounts reported under receivables from banks include current account balances.

All loans and receivables from banks as well as loans and receivables from customers fall under the category "loans and receivables" and are carried at amortised cost, using the effective interest method. Amortised premiums and discounts are accounted for over the respective terms in the income statement under net interest income. Impairment of loans is recognised in separate allowance accounts (see note (9)).

For the purposes of the cash flow statement, claims to banks with a remaining maturity of less than three months from the date of acquisition are recognised under cash and cash equivalents (see note (34)).

9) Allowance for losses on loans and advances and impairment of available-for-sale financial assets

(a) Assets carried at amortised cost – loans and advances

- Impairment of loans and advances

The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. If there is objective evidence that impairment of a credit exposure or a portfolio of credit exposures has occurred which influences the future cash flow of the financial asset(s), the respective losses are immediately recognised. Depending on the size of the credit exposure, such losses are either calculated on an individual credit exposure basis or are collectively assessed for a portfolio of credit exposures. The carrying amount of the loan is reduced through the use of an allowance account and the amount of the loss is recognised in the income statement. Losses from expected future events are not recognised.

- Individually assessed loans and advances

Credit exposures are considered individually significant if they exceed EUR 30,000. For such credit exposures, it is assessed whether objective evidence of impairment exists, i.e. any factors which might influence the customer's ability to fulfil his contractual payment obligations towards the bank:

- delinquencies in contractual payments of interest or principal, reflected in more than 30 days debt service
- debtor's significant financial difficulties, caused either by certain factors specific to their activity, or certain major changes of the economic environment in which they operate (e.g. debtor's financial performance category D or E, debtor's risk classification 8).
- breach of covenants or conditions, unless the bank decides to waive or modify the covenant or conditions
- initiation of bankruptcy proceedings
- initiation of foreclosure procedures by the bank
- observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group
- the bank, for either economic or legal reasons related to the debtor's significant financial difficulties, grants them a concession that they would not enjoy otherwise (e.g. restructuring operation by the reduction of interest rate or by offering a grace period or moratorium more than three, respectively twelve months (agricultural and other seasonal businesses

An individual assessment can also be carried out in cases of credit exposure below EUR 30,000 if they show signs of impairment. Additionally, the aggregate exposure to the client and the realisable value of collateral held are taken into account when deciding on the allowance for impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the assets's carrying amount and the present value of its estimated future cash flows discounted at the financial asset's original effective interest rate (specific impairment). If a credit exposure has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral.

- Collectively assessed loans and advances

There are two cases in which credit exposures are collectively assessed for impairment:

- individually insignificant credit exposures that show objective evidence of impairment;

- groups of credit exposures which do not show signs of impairment, in order to cover all losses which have already been incurred but not detected on an individual credit exposure basis.

For the purposes of the evaluation of impairment of individually insignificant credit exposures, the credit exposures are grouped on the basis of similar credit risk characteristics, i.e. according to the number of days they are in arrears and on the restructured/non-restructured status, single or multiple restructuring, with insolvency procedures started or not. Arrears of 30 or more days are considered to be a sign of impairment. This characteristic is relevant for the estimation of future cash flows for the so defined groups of such assets, based on historical loss experiences with loans that showed similar characteristics.

The collective assessment of impairment for individually insignificant credit exposures (lump-sum impairment) and for unimpaired credit exposures (portfolio-based impairment) belonging to a group of financial assets is based on a quantitative analysis of historical default rates for loan portfolios with similar risk characteristics (migration analysis). After a qualitative analysis of this statistical data, management prescribed appropriate rates as the basis for portfolio-based impairment allowances.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the group and historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank to reduce any differences between loss estimates and actual loss experience.

Reversal of impairment

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the income statement.

Writing off loans and advances

When a loan is uncollectible, it is written off against the related allowance for loan impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined. In case there are outstanding loan exposures, that register over 360 days in arrears and for which recovery through forced execution has not been initiated, the Bank will proceed to the writing-off these exposures. Subsequent recoveries of amounts previously written off decrease the amount of the allowance for loan impairment in the income statement.

Restructured credit exposures

Restructured credit exposures which show signs of impairment and which are considered to be individually significant are provisioned on an individual basis. The amount of the loss is measured as the difference between the restructured loan's carrying amount and the present value of its estimated future cash flows discounted at the loan's original effective interest rate (specific impairment). Restructured loans with arrears more than 30 days and which are individually insignificant or restructured loans which do not show signs of impairment are collectively assessed for impairment.

Insolvent credit exposures

Based on the NBR formal recommendations and considering the results of the recoverability analysis for insolvent cases, the Bank revised/substantiated its recoverability assessment for insolvent customers, for which more prudent assumption are considered.

Taking into consideration the limited historical data available in terms of closed insolvencies and the early stages of insolvency procedure for a significant part of insolvent portfolio, significant uncertainties related to the difficult economic environment of the Bank's borrowers, the low level of actual recoveries up to date, as well as the reduced liquidity of actual transactions with collaterals in the market and prices obtained in recent transactions in the market, the estimated future cash flows on insolvent customers could differ from those considered by the Bank.

Assets acquired in exchange for loans (repossessed property)

Non-financial assets acquired in exchange for loans as part of an orderly realisation are reported in "other assets". The asset acquired is recorded at the lower of its fair value less costs to sell and the carrying amount of the loan at the date of exchange. No depreciation is charged for assets held for sale. Any subsequent write-down of the acquired asset to fair value less costs to sell is recognised in the income statement in "net other operating income". Any subsequent increase in the fair value less costs to sell, to the extent this does not exceed the cumulative write-down, is also recognised in "net other operating income", together with any realised gains or losses on disposal.

(b) Assets classified as available for sale

The bank assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. In determining whether an available-for-sale financial asset is impaired the following criteria are considered:

- deterioration of the ability or willingness of the debtor to service the obligation;
- a political situation which may significantly impact the debtor's ability to repay the loan;
- additional events that make it unlikely that the carrying amount may be recovered.

In the case of equity investments classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired.

If any such evidence exists, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from equity and recognised in the income statement.

Impairment losses recognised in the income statement on equity instruments are not reversed through the income statement at any point thereafter. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in the income statement, the impairment loss is reversed through the income statement.

The bank primarily invests in government securities with fixed interest rates. Impairments on these investments are recognised when objective evidence exists that the government is unable or unwilling to service these obligations.

10) Intangible assets

Software acquired by the Bank is stated at cost less accumulated amortisation and accumulated impairment losses (see Note 12).

Expenditure on internally developed software is recognised as an asset when the Bank is able to demonstrate its intention and ability to complete the development and use the software in a manner that will generate future economic benefits, and can reliably measure the costs to complete the development.

The capitalised costs of internally developed software include all costs directly attributable to developing the software, and are amortised over its useful life. Internally developed software is stated at capitalised cost less accumulated amortisation and impairment.

Subsequent expenditure on software assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised on the basis of the expected useful lives. Software has a maximum expected useful life of 3 years.

11) Property, plant and equipment

Land and buildings comprise mainly branches and offices investments. All property, plant and equipment are stated at historical cost less accumulated depreciation and impairment losses (see Note 13). Historical cost includes expenditure that is directly attributable to the acquisition of the items. Component parts of an asset are recognised separately if they have different useful lives or provide benefits to the bank in a different pattern.

Subsequent costs are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Depreciation on other assets is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

| | |
|---------------------------|------------------------------------------------|
| – Buildings | 40 years |
| – Leasehold improvements | shorter of rental contract life or useful life |
| – Furniture and equipment | 3 – 12 years |
| – Motor vehicles | 5 years |

The assets' residual carrying values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the income statement.

The bank does not hold investment property.

12) Impairment of non-financial assets

Non-financial assets are reviewed for indications of impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying value exceeds its recoverable amount. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units).

Cash Generating Unit (CGU) is reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. A CGU carrying amount is written down immediately to its recoverable amount if the asset's carrying amount exceeds its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use.

Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

13) Leases

The Bank is not engaged in finance leases. In operating leases the Bank acts only as lessee. The total payments made under operating leases are charged to the income statement under administrative expenses on a straight-line basis over the period of the lease. The leasing objects are recognised by the lesser.

The Bank applies IFRIC 4, which requires it to determine if an arrangement contains a lease. The relevant contracts and agreements of the bank do not contain any leases which would lead to a disclosure according to IAS 17.

14) Income tax

Current income tax

Income tax payable on profits is calculated on the basis of the applicable tax law and is recognised as an expense in the period in which profits arise.

Deferred income tax

Deferred income tax is recognised in full, using the balance sheet method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements prepared in conformity with IFRS adopted by EU. Deferred tax assets and liabilities are determined using the tax rate (and law) that has been enacted as of the balance sheet date and is expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled. The tax planning period is three years.

The main temporary differences arise from revaluation of certain financial assets and liabilities. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or a liability in a transaction other than a business combination that at the time of the transaction affects neither the profit (before tax) for the period according to IFRS, nor the taxable profit or loss.

The tax effects of income tax losses available for carry forward are recognised as a deferred tax asset when it is probable that future taxable profits will be available against which these losses can be utilised.

Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Deferred tax related to fair value remeasurement of available-for-sale investments, which are charged directly to equity in other comprehensive income, is also credited or charged directly to equity and subsequently recognised in the income statement together with the deferred gain or loss. For informational reasons, the presentation is made on a gross basis.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities against current tax assets, and they relate to taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

The tax rate used to calculate the current and deferred tax position as at 31 December 2014 was 16% (31 December 2013: 16%)."

Taxation risk

The Bank is committed to ensure sustainable performance of tax risk management by building and maintaining an efficient, effective and transparent tax function within the organization.

Effective from 1 January 2012, IFRS implementation has been consideration for the revision of tax legislation in order to introduce particular rules for the treatment of adjustments resulted at the implementation stage and afterwards. The Authority regulated in time the tax implications on both, tax neutrality of IFRS implementation and on budgetary sources, by often amending related legislation.

In this context, careful analysis was performed in identification of differences in accounting treatment, having tax impact, both in terms of current tax and deferred tax.

It is expected that also in the future the tax framework will be subject to frequent amendments as a consequence of the state budgetary needs or as a result of the Romania's obligations as an EU Member State. Given the precedents, they may have retroactive application.

Tax liabilities of the Bank are opened to a general tax inspection for a period of five years.

15) Liabilities to banks and customers

Liabilities to banks and customers are recognised initially at fair value net of transaction costs incurred. They are subsequently stated at amortised cost; any difference between proceeds net of transaction costs and the

redemption value is recognised in the income statement over the period of the liability using the effective interest rate method.

All financial liabilities are derecognised when they are extinguished – that is, when the obligation is discharged, cancelled or expires.

16) Provisions

Provisions are recognised when:

- there is a present legal or constructive obligation resulting from past events;
- it is more likely than not that an outflow of resources will be required to settle the obligation;
- the amount can be reliably estimated.

Where there are a number of similar obligations, the likelihood that an outflow of resources will be required in a settlement is determined by considering the class of obligations as a whole.

Provisions for which the timing of the outflow of resources is known are measured at the present value of the expenditures, if the outflow will not be earlier than in one year's time. The increase in the present value of the obligation due to the passage of time is recognised as an interest expense.

Contingent liabilities, which mainly consist of certain guarantees and letters of credit issued for customers, are possible obligations that arise from past events. As their occurrence, or non-occurrence, depends on uncertain future events not wholly within the control of the bank, they are not recognised in the financial statements but are disclosed off-balance sheet unless the probability of settlement is remote (see note (61)).

The provisions for off-balance sheet credit risks relates primarily to undrawn lending commitments, letters of credit and letters of guarantee. Provisions related to off-balance sheet credit exposures are determined at each balance sheet date, by applying the provisioning rates, which are reviewed on annual basis and are set based on the loss rates determined through migration analysis, to the irrevocable off-balance sheet credit exposure.

17) Post-employment benefits and other employee benefits

(a) Short-term benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

Short-term employee benefits include wages, salaries, bonuses and social security contributions. Short-term employee benefits are recognized as expense when services are rendered.

(b) Defined contribution plans

Obligations for contributions to defined contribution pension plans are recognized as an expense in the statement of comprehensive income as incurred.

The Bank, in the normal course of business makes payments to the Romanian State funds on behalf of its Romanian employees for pension, health care and unemployment benefit. All employees of the Bank are members and are also legally obliged to make defined contributions (included in the social security contributions) to the Romanian State pension plan (a State defined contribution plan). All relevant contributions to the Romanian State pension plan are recognized as an expense in the statement of comprehensive income as incurred. The Bank does not have any further obligations.

The Bank does not operate any independent pension scheme and, consequently, has no obligation in respect of pensions. The Bank does not operate any other defined benefit plan or postretirement benefit plan. The Bank has no obligation to provide further services to current or former employees.

18) Subordinated debt

Subordinated debt consists mainly of liabilities to shareholders and other international financial institutions which in the event of insolvency or liquidation are not repaid until all non-subordinated creditors have been satisfied. There is no obligation to repay early.

Following initial recognition at fair value, the subordinated debt is recognised at amortised cost. Premiums and discounts are accounted for over the respective terms in the income statement under "net interest income".

19) Share capital

Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds as (negative) capital reserve.

Dividends on ordinary shares are treated as an appropriation of profit in the period in which they are approved by the bank's shareholders.

20) Interest income and expense

Interest income and expenses for all interest-bearing financial instruments, are recognised within "interest income" and "interest expense" in the income statement using the effective interest rate method. Interest income and expense are recognised in the income statement in the period in which they arise.

The calculation of the effective interest rate includes all fees and points paid or received transaction costs, and discounts or premiums that are an integral part of the effective interest rate. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial asset or liability.

Interest income and expense presented in the income statement include interest on financial assets and liabilities at amortised cost on an effective interest rate basis and interest on available-for-sale investment securities calculated on effective interest basis.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

21) Fee and commission income and expenses

Fee and commission income and expenses other than those related to the origination of a financial instrument are recognised on an accrual basis when the service has been provided.

Loan commitment fees for loans that are likely to be drawn down are deferred (together with related direct costs) and recognised as an adjustment to the effective interest rate of the loan.

Other fees and commission income, including account servicing fees, foreign currency transactions fees, fees for guarantees given and opening of letter of credit fees are recognised as the related services are performed on an accrual basis.

Other fees and commission expense relates mainly to transaction and service fees, which are expensed as the services are received.

22) Dividends

Dividend income is recognised when the right to receive income is established. Usually this is the ex-dividend date for equity securities. Dividends are reflected as a component of other operating income based on the underlying classification of the equity instrument.

Dividends are treated as an appropriation of profit in the period they are declared and approved by the General Assembly of Shareholders.

23) Offsetting

Financial assets and liabilities are set off and the net amount presented in the balance sheet when, and only when, the Bank has a legal right to set off the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted by the accounting standards, or for gains and losses arising from a group of similar transactions such as in the Bank's trading activity.

24) Amortised cost measurement

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured subsequent to initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

25) Fair value measurement

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Bank has access at that date. The fair value of a liability reflects its non-performance risk. When available, the Bank measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an on-going basis.

If there is no quoted price in an active market, then the Bank uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If the Bank determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Bank measures assets and long positions at a bid price and liabilities and short positions at an ask price.

Portfolios of financial assets and financial liabilities that are exposed to market risk and credit risk that are managed by the Bank on the basis of the net exposure to either market or credit risk are measured on the basis of a price that would be received to sell a net long position (or paid to transfer a net short position) for a particular risk exposure. Those portfolio-level adjustments are allocated to the individual assets and liabilities on the basis of the relative risk adjustment of each of the individual instruments in the portfolio.

The fair value of a demand deposit is not less than the amount payable on demand, discounted from the first date on which the amount could be required to be paid.

The Bank recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

IFRS 13 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The same standard defines a fair value hierarchy which categorises into three levels the inputs used in valuation techniques to measure fair value.

Level 1 Inputs

Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date.

Level 2 Inputs

Other than quoted market prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3 Inputs

Unobservable inputs for the asset or liability.

C. Notes to the Statement of profit or loss and other comprehensive income

26) Net interest income

| in LEI | | | Convenience translation to EUR | |
|--------------------------------------------------------------------------------|--------------------|--------------------|--------------------------------|-------------------|
| | 1.1.-31.12.2014 | 1.1.-31.12.2013 | 1.1.-31.12.2014 | 1.1.-31.12.2013 |
| Interest and similar income | | | | |
| Interest income from cash and cash equivalents and loans and advances to banks | 1,126,924 | 1,655,825 | 253,549 | 374,707 |
| Interest income from available-for-sale assets | 1,026,454 | 1,335,519 | 230,944 | 302,223 |
| Interest income from loans and advances to customers | 146,293,563 | 146,297,022 | 32,914,900 | 33,106,505 |
| Total interest income | 148,446,941 | 149,288,366 | 33,399,393 | 33,783,436 |
| Interest and similar expenses | | | | |
| Interest expenses on liabilities to banks | 8,300,428 | 6,006,880 | 1,867,531 | 1,359,336 |
| Interest expenses on liabilities to customers | 28,368,488 | 36,975,902 | 6,382,686 | 8,367,518 |
| Interest expenses on liabilities to international financial institutions | 6,298,678 | 6,956,324 | 1,417,153 | 1,574,192 |
| Interest expenses on subordinated debt | 2,696,740 | 2,979,883 | 606,745 | 674,337 |
| Total interest expenses | 45,664,334 | 52,918,989 | 10,274,116 | 11,975,382 |
| Net interest income | 102,782,607 | 96,369,377 | 23,125,277 | 21,808,054 |

The interest income from loans and advances to customers for the year ended 31 December 2014 includes interest income on impaired loans amounting to LEI 3,178,903 (2013: LEI 4,037,570) and interest income from impaired financial assets accrued in accordance with IAS 39.AG93 in the amount of LEI 1,977,711 (2013: LEI 702,398).

27) Allowance for impairment losses on loans and advances

There is no allowance for impairment on loans and advances to banks and available for sale assets.

Risk provisions on loans and advances to customers are reflected in the income statement as follows:

| in LEI | | | Convenience translation to EUR | |
|-------------------------------------------------------|-------------------|-------------------|--------------------------------|------------------|
| | 1.1.-31.12.2014 | 1.1.-31.12.2013 | 1.1.-31.12.2014 | 1.1.-31.12.2013 |
| Increase of impairment charge | 50,182,450 | 49,981,597 | 11,290,656 | 11,310,661 |
| Increase of impairment charge off balance sheet items | 29,594 | 116,916 | 6,658 | 26,458 |
| Release of impairment charge | -32,629,770 | -33,985,155 | -7,341,441 | -7,690,722 |
| Release of impairment charge off balance sheet items | -24,647 | -133,271 | -5,545 | -30,159 |
| Recovery of written-off loans | -3,067,251 | -1,880,241 | -690,107 | -425,492 |
| Total | 14,490,375 | 14,099,847 | 3,260,220 | 3,190,746 |

28) Net fee and commission income

| in LEI | 1.1.-31.12.2014 | 1.1.-31.12.2013 | Convenience translation to EUR | 1.1.-31.12.2014 | 1.1.-31.12.2013 |
|----------------------------------------|-------------------|-------------------|--------------------------------|------------------|-----------------|
| Fee and commission income | | | | | |
| Payment transfers and transactions | 9,110,659 | 8,380,303 | 2,049,826 | 1,896,433 | |
| Account maintenance fee | 5,211,127 | 4,545,172 | 1,172,463 | 1,028,557 | |
| Letters of credit and guarantees | 153,307 | 116,745 | 34,493 | 26,419 | |
| Debit/ credit cards | 3,508,129 | 2,983,470 | 789,301 | 675,149 | |
| Other fee and commission income | 1,729,678 | 1,772,950 | 389,164 | 401,212 | |
| Total fee and commission income | 19,712,900 | 17,798,640 | 4,435,247 | 4,027,770 | |

| Fee and commission expenses | 1.1.-31.12.2014 | 1.1.-31.12.2013 | Convenience translation to EUR * | 1.1.-31.12.2014 | 1.1.-31.12.2013 |
|------------------------------------------|-------------------|-------------------|----------------------------------|------------------|-----------------|
| Payment transfers and transactions | 606,498 | 537,151 | 136,457 | 121,555 | |
| Account maintenance fee | 210,044 | 251,879 | 47,258 | 56,999 | |
| Letters of credit and guarantees | 29,109 | 14,223 | 6,549 | 3,219 | |
| Other fee and commission expenses | 4,468,242 | 3,532,296 | 1,005,319 | 799,346 | |
| Total fee and commission expenses | 5,313,893 | 4,335,549 | 1,195,584 | 981,120 | |
| Net fee and commission income | 14,399,007 | 13,463,091 | 3,239,663 | 3,046,651 | |

29) Net result from foreign exchange transactions

"Result from foreign exchange transactions" refers to the results of foreign exchange dealings with and for customers. The Bank does not engage in any foreign currency trading on its own account. In addition, this position includes unrealised foreign currency revaluation effects. The Bank does not apply hedge accounting as defined by IAS 39.

| in LEI | 1.1.-31.12.2014 | 1.1.-31.12.2013 | Convenience translation to EUR | 1.1.-31.12.2014 | 1.1.-31.12.2013 |
|-----------------------|------------------|------------------|--------------------------------|------------------|-----------------|
| Currency transactions | 5,609,948 | 5,861,187 | 1,262,194 | 1,326,366 | |
| Revaluation general | 103,376 | -111,481 | 23,259 | -25,228 | |
| Total | 5,713,324 | 5,749,705 | 1,285,453 | 1,301,138 | |

30) Net result from available-for-sale financial assets

This item includes the gains or losses from disposal of available-for-sale financial assets as well as impairment losses and gains from reversal of impairment.

| in LEI | 1.1.-31.12.2014 | 1.1.-31.12.2013 | Convenience translation to EUR | 1.1.-31.12.2014 | 1.1.-31.12.2013 |
|---------------------------------------------------------------------------|-----------------|-----------------|--------------------------------|-----------------|-----------------|
| Net result from disposal of available-for-sale financial assets | 14,579 | 11,812 | 3,280 | 2,673 | |
| Income from reversal of impairment of available-for-sale financial assets | - | - | - | - | |
| Total | 14,579 | 11,812 | 3,280 | 2,673 | |

31) Net other operating income/expenses

| in LEI | 1.1.-31.12.2014 | 1.1.-31.12.2013 | Convenience translation to EUR | 1.1.-31.12.2014 | 1.1.-31.12.2013 |
|--------------------------|-------------------|-----------------|--------------------------------|-----------------|-----------------|
| Other operating income | 2,927,643 | 3,061,062 | 658,697 | 692,708 | |
| Other operating expenses | 4,683,067 | 3,483,643 | 1,053,653 | 788,336 | |
| Total | -1,755,424 | -422,580 | -394,957 | -95,628 | |

This item includes net result from the disposal/sale of tangible and intangible assets, expenses for "Fondul de Garantare a Depozitelor in Sistemul Bancar", expenses from legal case against the bank and other operative income/expenses.

32) Personnel and administrative expenses

Personnel expenses can be broken down as follows:

| in LEI | 1.1.-31.12.2013 | 1.1.-31.12.2012 | Convenience translation to EUR | |
|-----------------------------------|-------------------|-------------------|--------------------------------|-------------------|
| | | | 1.1.-31.12.2013 | 1.1.-31.12.2012 |
| Salary expenses | 34,938,261 | 33,987,582 | 7,860,834 | 7,691,271 |
| Social security expenses | 9,259,418 | 9,446,785 | 2,083,296 | 2,137,774 |
| out of which pension contribution | 6,836,608 | 7,083,338 | 1,538,183 | 1,602,935 |
| Other personnel expenses | 1,188,745 | 1,230,966 | 267,458 | 278,563 |
| Training and recruiting expenses | 994,582 | 935,295 | 223,773 | 211,654 |
| Total | 46,381,006 | 45,600,628 | 10,435,361 | 10,319,263 |

"Administrative expenses" include the following items:

| in LEI | 1.1.-31.12.2013 | 1.1.-31.12.2012 | Convenience translation to EUR | |
|------------------------------------------|-------------------|-------------------|--------------------------------|------------------|
| | | | 1.1.-31.12.2013 | 1.1.-31.12.2012 |
| Communication and IT expenses | 6,285,117 | 5,322,955 | 1,414,102 | 1,204,566 |
| Transport | 3,252,280 | 2,822,048 | 731,737 | 638,620 |
| Office supplies | 1,774,114 | 1,662,903 | 399,162 | 376,309 |
| Security service | 1,040,314 | 914,330 | 234,063 | 206,910 |
| Marketing, advertising and entertainment | 1,631,727 | 1,931,524 | 367,126 | 437,097 |
| Construction, repairs and maintenance | 768,496 | 753,769 | 172,906 | 170,575 |
| Other tax expenses | 5,419,311 | 5,558,613 | 1,219,302 | 1,257,895 |
| Consultancy, Legal and Audit fees | 4,052,601 | 3,433,106 | 911,803 | 776,900 |
| Insurance | 648,956 | 612,553 | 146,010 | 138,619 |
| Utilities | 1,100,925 | 1,399,328 | 247,699 | 316,663 |
| Other administrative expenses | 2,513,138 | 2,383,842 | 565,436 | 539,455 |
| Total | 28,486,979 | 26,794,970 | 6,409,346 | 6,063,608 |

The total expense booked in relation with the bank's external auditor in 2014, for audit of IFRS Individual Financial Statements of the Bank was 56.002 LEI (2013: 57.906 LEI).

33) Income tax expenses/income

This item includes all taxes on income. Income tax expenses were as follows:

| in LEI | 1.1.-31.12.2014 | 1.1.-31.12.2013 | Convenience translation to EUR | |
|-------------------------------|-----------------|------------------|--------------------------------|-----------------|
| | | | 1.1.-31.12.2014 | 1.1.-31.12.2013 |
| Current tax expense | - | - | - | - |
| Deferred tax (expense)/income | -847,516 | 2,107,093 | -190,684 | 476,828 |
| Total | -847,516 | 2,107,093 | -190,684 | 476,828 |

D. Notes to the Statement of Financial Position

34) Cash and cash equivalents

Cash and cash equivalents comprise the following items:

| in LEI | As at 31 December | | Convenience translation to EUR | |
|--------------------------------------------------------|--------------------|--------------------|--------------------------------|-------------------|
| | 2014 | 2013 | 2014 | 2013 |
| Cash in hand | 41,200,347 | 46,515,859 | 9,192,197 | 10,372,123 |
| Balances at central banks excluding mandatory reserves | 16,905,642 | 11,076,472 | 3,771,813 | 2,469,836 |
| Mandatory reserve deposits | 153,181,356 | 201,319,842 | 34,176,247 | 44,890,370 |
| Total cash and cash equivalents | 211,287,346 | 258,912,173 | 47,140,257 | 57,732,328 |

The following cash equivalents have been considered as cash for the cash flow statements:



| in LEI | As at 31 December | | Convenience translation to EUR * | |
|-----------------------------------------------------------------------------------------------------|--------------------|--------------------|----------------------------------|-------------------|
| | 2014 | 2013 | 2014 | 2013 |
| Cash equivalents recognised in the balance sheet statement | 211,287,346 | 258,912,173 | 47,140,257 | 57,732,328 |
| Available-for-sale financial assets | 47,398,266 | 54,129,289 | 10,575,013 | 12,069,768 |
| Loans and advances to banks with a maturity up to 3 months, which qualify as cash for the cash flow | 111,420,146 | 20,334,449 | 24,858,916 | 4,534,183 |
| Minimum reserve with central bank | -153,181,356 | -201,319,842 | -34,176,247 | -44,890,370 |
| Total cash equivalents for cash flow statement | 216,924,401 | 132,056,069 | 48,397,939 | 29,445,909 |

The cash held with the Central Bank ensures compliance with the minimum reserve requirements. These funds are not available for the Bank's daily business. At 31 December 2014 the minimum mandatory reserves rates established by the National Bank of Romania for raised funds with maturity lower than 2 years and for funds raised with residual maturity greater than 2 years, which foresee contractual clauses regarding reimbursements, withdrawals, anticipated transfers, are as follows: 10% for funds raised denominated in LEI and 14% for funds raised denominated in foreign currency (31 December 2013: 15% for funds raised denominated in LEI and 20% for funds raised denominated in foreign currency).

35) Loans and advances to banks

Loans and advances to banks are as follows:

| in LEI | As at 31 December | | Convenience translation to EUR | |
|---------------------------------------------------|--------------------|-------------------|--------------------------------|------------------|
| | 2014 | 2013 | 2014 | 2013 |
| Loans and advances to banks in OECD countries | 46,583,004 | 6,720,621 | 10,393,120 | 1,498,566 |
| Loans and advances to banks in non-OECD countries | 64,837,141 | 13,613,828 | 14,465,795 | 3,035,616 |
| Total | 111,420,146 | 20,334,449 | 24,858,916 | 4,534,183 |

Loans and advances to Banks comprise of current accounts held at other banks and deposits with banks. Current accounts held at other banks are at the immediate disposal of the Bank. The deposits with banks are unencumbered.

36) Available-for-sale financial assets

This balance sheet item primarily includes securities with fixed interest rates, most of which are treasury bills.

| in LEI | As at 31 December | | Convenience translation to EUR | |
|---------------------------------------------------|-------------------|-------------------|--------------------------------|-------------------|
| | 2014 | 2013 | 2014 | 2013 |
| Available-for-sale financial assets | | | | |
| Fixed interest rate securities (banks and Tbills) | 47,398,266 | 54,129,289 | 10,575,013 | 12,069,768 |
| Shares in companies located in non-OECD countries | 27,002 | 27,002 | 6,024 | 6,021 |
| Total available-for-sale financial assets | 47,425,268 | 54,156,291 | 10,581,038 | 12,075,789 |

37) Loans and advances to customers

Loans and advances to customers are as follows:

| in LEI | Gross amount | Allowance for impairment | Net amount | Share of total portfolio | Number of outstanding loans | Share of total number |
|--------------------------------|----------------------|--------------------------|----------------------|--------------------------|-----------------------------|-----------------------|
| As at December 31, 2014 | | | | | | |
| Business loans | 793,067,869 | -60,856,029 | 732,211,840 | 66.1% | 10,424 | 49.0% |
| Agricultural loans | 402,993,046 | -17,540,949 | 385,452,097 | 33.6% | 10,605 | 49.9% |
| Housing improvement loans | 1,754,657 | -181,535 | 1,573,122 | 0.1% | 130 | 0.6% |
| Consumer loans * | 2,076,584 | -187,025 | 1,889,559 | 0.2% | 56 | 0.3% |
| Other loans | 807,138 | -50,672 | 756,466 | 0.1% | 52 | 0.2% |
| Total | 1,200,699,294 | -78,816,210 | 1,121,883,084 | 100.0% | 21,267 | 100.0% |

* consumer loans also include overdrafts to private individuals

in LEI

| As at December 31, 2013 | Gross amount | Allowance for impairment | Net amount | Share of total portfolio | Number of outstanding loans | Share of total number |
|---------------------------|----------------------|--------------------------|----------------------|--------------------------|-----------------------------|-----------------------|
| Business loans | 728,684,818 | -54,400,015 | 674,284,803 | 67.1% | 11,480 | 47.9% |
| Agricultural loans | 349,318,802 | -16,240,201 | 333,078,601 | 32.2% | 11,756 | 49.1% |
| Housing improvement loans | 3,377,282 | -605,562 | 2,771,720 | 0.3% | 496 | 2.1% |
| Consumer loans * | 2,762,362 | -240,907 | 2,521,454 | 0.3% | 92 | 0.4% |
| Other loans | 1,473,749 | -88,956 | 1,384,792 | 0.1% | 119 | 0.5% |
| Total | 1,085,617,012 | -71,575,641 | 1,014,041,372 | 100.0% | 23,943 | 100.0% |

* consumer loans also include overdrafts to private individuals

Convenience translation to EUR

| As at December 31, 2014 | Gross amount | Allowance for impairment | Net amount | Share of total portfolio | Number of outstanding loans | Share of total number |
|---------------------------|--------------------|--------------------------|--------------------|--------------------------|-----------------------------|-----------------------|
| Business loans | 176,941,137 | -13,577,571 | 163,363,566 | 66.1% | 10,424 | 49.0% |
| Agricultural loans | 89,911,659 | -3,913,556 | 85,998,103 | 33.6% | 10,605 | 49.9% |
| Housing improvement loans | 391,481 | -40,502 | 350,979 | 0.1% | 130 | 0.6% |
| Consumer loans * | 463,306 | -41,727 | 421,579 | 0.2% | 56 | 0.3% |
| Other loans | 180,080 | -11,305 | 168,775 | 0.1% | 52 | 0.2% |
| Total | 267,887,663 | -17,584,661 | 250,303,002 | 100.0% | 21,267 | 100.0% |

* consumer loans also include overdrafts to private individuals

Convenience translation to EUR

| As at December 31, 2013 | Gross amount | Allowance for impairment | Net amount | Share of total portfolio | Number of outstanding loans | Share of total number |
|---------------------------|--------------------|--------------------------|--------------------|--------------------------|-----------------------------|-----------------------|
| Business loans | 162,482,400 | -12,130,135 | 150,352,265 | 67.1% | 11,480 | 47.9% |
| Agricultural loans | 77,891,231 | -3,621,246 | 74,269,985 | 32.2% | 11,756 | 49.1% |
| Housing improvement loans | 753,068 | -135,028 | 618,039 | 0.3% | 496 | 2.1% |
| Consumer loans * | 615,952 | -53,718 | 562,235 | 0.3% | 92 | 0.4% |
| Other loans | 328,617 | -19,835 | 308,782 | 0.1% | 119 | 0.5% |
| Total | 242,071,267 | -15,959,962 | 226,111,305 | 100.0% | 23,943 | 100.0% |

* consumer loans also include overdrafts to private individuals

38) Allowance for losses on loans and advances

Allowance for impairment losses on loans and advances cover the risks which arise from the category "loans and receivables" (see also note (9) and note (53)). In addition to the allowance for specific impairment losses for receivables for which there is objective evidence of impairment, lump-sum specific provisions and a general allowance were formed to cover impairment loss relating to the customer loan portfolio as a whole:

| in LEI | As at 31 December 2014 | 2013 | Convenience translation to EUR * | 2014 | 2013 |
|-------------------------------------------------------------|------------------------|-------------------|----------------------------------|-------------------|------|
| Allowance for impairment on loans and advances to customers | | | | | |
| Specific impairment | 35,498,197 | 23,899,611 | 7,919,992 | 5,329,144 | |
| Allowance for individually insignificant impaired loans | 31,384,488 | 36,573,117 | 7,002,184 | 8,155,087 | |
| Allowance for collectively assessed loans | 11,933,525 | 11,102,912 | 2,662,485 | 2,475,731 | |
| Total | 78,816,210 | 71,575,641 | 17,584,661 | 15,959,962 | |

The following table shows the development of allowances for impairment losses for loans and advances to customers over time:

| in LEI | 2014 | 2013 | Convenience translation to EUR * | 2014 | 2013 |
|-------------------------------------------------------------|-------------------|-------------------|----------------------------------|-------------------|------|
| As at January 1 | | | | | |
| Allowance for impairment on loans and advances to customers | 71,575,641 | 56,359,374 | 15,969,220 | 12,567,033 | |
| Additions | 50,182,450 | 49,981,597 | 11,196,192 | 11,144,915 | |
| Amount used for write offs/portfolio sale | -10,351,001 | -457,179 | -2,309,409 | -101,942 | |
| Releases | -32,629,770 | -33,985,155 | -7,280,018 | -7,578,022 | |
| Exchange rate adjustments | 38,891 | -322,997 | 8,677 | -72,022 | |
| As at December 31 | 78,816,210 | 71,575,641 | 17,584,661 | 15,959,962 | |

TRANSLATOR'S EXPLANATORY NOTE: The above translation of the financial statements is provided as a free translation from Romanian which is the official and binding version 25

39) Intangible assets

The development of intangible assets is shown in the following tables:

| in LEI | As at 31 December | | Convenience translation to EUR * | |
|------------------------------------------------|-------------------|-------------------|----------------------------------|------------------|
| | 2014 | 2013 | 2014 | 2013 |
| Net book value at January 1 | 3,590,820 | 4,209,357 | 801,147 | 938,604 |
| Total acquisition costs at January 1 | 25,699,823 | 22,381,907 | 5,733,880 | 4,990,725 |
| Additions | 4,667,490 | 3,535,387 | 1,041,362 | 788,322 |
| Disposals | 9,437,832 | 217,471 | 2,105,672 | 48,492 |
| Total acquisition costs at December 31 | 20,929,481 | 25,699,823 | 4,669,570 | 5,730,556 |
| Accumulated depreciation January 1 | 22,109,002 | 18,172,550 | 4,932,733 | 4,052,122 |
| Depreciation | 4,611,061 | 4,093,663 | 1,028,772 | 912,806 |
| Accumulated depreciation for disposal | 9,437,832 | 157,211 | 2,105,672 | 35,055 |
| Accumulated depreciation at December 31 | 17,282,231 | 22,109,002 | 3,855,834 | 4,929,873 |
| Net book value at December 31 | 3,647,249 | 3,590,820 | 813,737 | 800,682 |

40) Property, plant and equipment

The development of property, plant and equipment was as follows:

| in LEI | Land and buildings | Leasehold improvements | Furnitures and fixtures | IT and other equipment | Total |
|------------------------------------------------------|--------------------|------------------------|-------------------------|------------------------|-------------------|
| As at December 31, 2014 | | | | | |
| Net book value at January 1, 2014 | 2,509,129 | 3,814,133 | 1,010,368 | 7,007,239 | 14,340,869 |
| Total acquisition costs at January 1, 2014 | 2,906,637 | 15,621,906 | 3,362,800 | 27,507,130 | 49,398,473 |
| Additions | - | 1,293,805 | 156,936 | 3,770,230 | 5,220,970 |
| Disposals | - | 2,047 | 83,574 | 4,390,723 | 4,476,344 |
| Total acquisition costs at December 31, 2014 | 2,906,637 | 16,913,664 | 3,436,162 | 26,886,637 | 50,143,099 |
| Accumulated depreciation January 1, 2014 | 397,508 | 11,807,773 | 2,352,432 | 20,499,891 | 35,057,604 |
| Depreciation | 79,242 | 1,497,529 | 235,607 | 3,618,897 | 5,431,274 |
| Accumulated depreciation for disposal | - | 2,048 | 77,990 | 3,904,425 | 3,984,463 |
| Accumulated depreciation at December 31, 2014 | 476,749 | 13,303,254 | 2,510,049 | 20,214,363 | 36,504,415 |
| Net book value at December 31, 2014 | 2,429,888 | 3,610,409 | 926,113 | 6,672,274 | 13,638,684 |

| Convenience translation to EUR | Land and buildings | Leasehold improvements | Furnitures and fixtures | IT and other equipment | Total |
|------------------------------------------------------|--------------------|------------------------|-------------------------|------------------------|-------------------|
| in EUR | | | | | |
| As at December 31, 2014 | | | | | |
| Net book value at January 1, 2014 | 559,811 | 850,970 | 225,423 | 1,563,383 | 3,199,587 |
| Total acquisition costs at January 1, 2014 | 648,499 | 3,485,399 | 750,273 | 6,137,108 | 11,021,279 |
| Transfers | - | - | - | - | - |
| Additions | - | 288,660 | 35,014 | 841,175 | 1,164,849 |
| Disposals | - | 457 | 18,646 | 979,613 | 998,716 |
| Total acquisition costs at December 31, 2014 | 648,499 | 3,773,602 | 766,641 | 5,998,670 | 11,187,412 |
| Accumulated depreciation January 1, 2014 | 88,688 | 2,634,429 | 524,850 | 4,573,725 | 7,821,692 |
| Depreciation | 17,680 | 334,113 | 52,566 | 807,411 | 1,211,770 |
| Accumulated depreciation for disposal | - | 457 | 17,400 | 871,115 | 888,972 |
| Accumulated depreciation at December 31, 2014 | 106,367 | 2,968,085 | 560,016 | 4,510,020 | 8,144,489 |
| Net book value at December 31, 2014 | 542,132 | 805,517 | 206,625 | 1,488,649 | 3,042,923 |

| in LEI As at December 31, 2013 | Land and buildings | Leasehold improvements | Furnitures and fixtures | IT and other equipment | Total |
|------------------------------------------------------|-----------------------|---------------------------|----------------------------|---------------------------|-------------------|
| Net book value at January 1, 2013 | 2,588,371 | 3,446,504 | 1,092,055 | 5,098,634 | 12,225,564 |
| Total acquisition costs at January 1, 2013 | 2,906,637 | 14,433,854 | 3,243,062 | 25,478,515 | 46,062,068 |
| Additions | - | 1,569,274 | 177,311 | 5,226,312 | 6,972,897 |
| Disposals | - | 381,222 | 57,573 | 3,197,698 | 3,636,492 |
| Total acquisition costs at December 31, 2013 | 2,906,637 | 15,621,906 | 3,362,800 | 27,507,130 | 49,398,473 |
| Accumulated depreciation January 1, 2013 | 318,266 | 10,987,350 | 2,151,007 | 20,379,881 | 33,836,504 |
| Depreciation | 79,242 | 1,201,645 | 253,749 | 3,217,011 | 4,751,647 |
| Accumulated depreciation for disposal | - | 381,222 | 52,324 | 3,097,001 | 3,530,547 |
| Accumulated depreciation at December 31, 2013 | 397,508 | 11,807,773 | 2,352,432 | 20,499,891 | 35,057,604 |
| Net book value at December 31, 2013 | 2,509,129 | 3,814,133 | 1,010,368 | 7,007,239 | 14,340,869 |

| Convenience translation to EUR in EUR As at December 31, 2013 | Land and buildings | Leasehold improvements | Furnitures and fixtures | IT and other equipment | Total |
|---------------------------------------------------------------------|-----------------------|---------------------------|----------------------------|---------------------------|-------------------|
| Net book value at January 1, 2013 | 577,156 | 768,503 | 243,507 | 1,136,895 | 2,726,061 |
| Total acquisition costs at January 1, 2013 | 648,123 | 3,218,466 | 723,139 | 5,681,208 | 10,270,936 |
| Transfers | - | - | - | - | - |
| Additions | - | 349,917 | 39,537 | 1,165,365 | 1,554,819 |
| Disposals | - | 85,005 | 12,838 | 713,024 | 810,866 |
| Total acquisition costs at December 31, 2013 | 648,123 | 3,483,378 | 749,838 | 6,133,550 | 11,014,889 |
| Accumulated depreciation January 1, 2013 | 70,967 | 2,449,963 | 479,632 | 4,544,313 | 7,544,876 |
| Depreciation | 17,669 | 267,943 | 56,581 | 717,330 | 1,059,524 |
| Accumulated depreciation for disposal | - | 85,005 | 11,667 | 690,570 | 787,243 |
| Accumulated depreciation at December 31, 2013 | 88,636 | 2,632,901 | 524,546 | 4,571,073 | 7,817,157 |
| Net book value at December 31, 2013 | 559,487 | 850,477 | 225,292 | 1,562,477 | 3,197,732 |

41) Operating lease commitments

| in LEI | As at 31 December | | Convenience translation to EUR * | |
|----------------------------------------------------|-------------------|-------------------|----------------------------------|------------------|
| | 2014 | 2013 | 2014 | 2013 |
| Operating lease commitments | | | | |
| - no later than one year | 10,762,532 | 11,062,677 | 2,401,225 | 2,466,760 |
| - later than one year and no later than five years | 18,926,857 | 26,318,336 | 4,222,765 | 5,868,472 |
| - later than five years | 1,204,654 | 1,467,771 | 268,770 | 327,284 |
| Total | 30,894,043 | 38,848,784 | 6,892,761 | 8,662,516 |

Operating lease commitments result from non-cancellable rental agreements for properties; the amounts in the above table are calculated based on current rental agreements.

42) Income taxes

Deferred income taxes are recognised in full, under the balance sheet method, on temporary differences arising between the tax base of assets and liabilities and their carrying amounts, using the applicable local tax rate.

The table below shows the changes in deferred income taxes and the underlying business transactions:

| in LEI | As at 31 December | | Convenience translation to EUR * | |
|--------------------------------|-------------------|------------------|----------------------------------|------------------|
| | 2014 | 2013 | 2014 | 2013 |
| Deferred taxes | | | | |
| At January 1 | 7,717,693 | 5,588,664 | 1,721,892 | 1,246,162 |
| Available-for-sale securities: | | | | |
| - fair value remeasurement | -5,035 | 21,937 | -1,123 | 4,891 |
| - transfer to net profit | - | - | - | - |
| Charges to income statement | -847,516 | 2,107,093 | -189,089 | 469,840 |
| Total | 6,865,143 | 7,717,693 | 1,531,680 | 1,720,894 |

| in LEI | | | Convenience translation to EUR | |
|------------------------------------------|------------------|------------------|--------------------------------|------------------|
| | 2014 | 2013 | 2014 | 2013 |
| Deferred tax assets / liabilities | | | | |
| Other provisions | 59,124 | 46,924 | 13,191 | 10,463 |
| Tax loss carried forward | 6,788,004 | 7,647,720 | 1,514,470 | 1,705,291 |
| Temp. differences, Equity reserve afs | 18,014 | 23,049 | 4,019 | 5,139 |
| Total | 6,865,143 | 7,717,693 | 1,531,680 | 1,720,894 |

The following table show the business activities to which the profit and loss from deferred taxes is related:

| in LEI | | | Convenience translation to EUR | |
|-----------------------------|-----------------|------------------|--------------------------------|-----------------|
| | 1.1.-31.12.2014 | 1.1.-31.12.2013 | 1.1.-31.12.2014 | 1.1.-31.12.2013 |
| Deferred tax charges | | | | |
| Other provisions | 12,200 | 937 | 2,722 | 209 |
| Tax loss carried forward | -859,716 | 2,106,156 | -191,811 | 469,631 |
| Other temporary differences | -5,035 | 21,936 | -1,123 | 4,891 |
| Total | -852,551 | 2,129,029 | -190,212 | 474,732 |

The effective tax reconciliation is shown in the following table:

| in LEI | | | Convenience translation to EUR | |
|----------------------------------------------------------|-----------------|-------------------|--------------------------------|-----------------|
| | 1.1.-31.12.2014 | 1.1.-31.12.2013 | 1.1.-31.12.2014 | 1.1.-31.12.2013 |
| Profit/(loss) before tax | 10,247,785 | 6,806,765 | 2,305,671 | 1,540,347 |
| Tax expected | 1,639,646 | 1,089,082 | 368,907 | 246,456 |
| Tax effects of items which are not deductible: | | | | |
| - non-taxable income | -1,657,099 | -4,515,575 | -372,834 | -1,021,859 |
| - non-tax deductible expenses | 864,970 | 1,319,400 | 194,611 | 298,576 |
| Income tax expense for the year according to IFRS | 847,516 | -2,107,093 | 190,684 | -476,828 |
| Changes in deferred tax assets | -859,716 | 2,106,156 | -193,429 | 476,616 |
| Changes in deferred tax liabilities | 12,200 | 937 | 2,745 | 212 |
| Current taxes | -847,516 | 2,107,093 | -190,684 | 476,828 |

43) Other assets

Other assets are as follows:

| in LEI | As at 31 December | | Convenience translation to EUR | |
|-------------------------------|-------------------|------------------|--------------------------------|------------------|
| | 2014 | 2013 | 2014 | 2013 |
| Pre-payments | 5,093,402 | 2,514,405 | 1,136,387 | 560,663 |
| Reposessed properties | 751,544 | 949,221 | 167,677 | 211,658 |
| Claims from customs and taxes | 4,849,559 | 2,432,690 | 1,081,984 | 542,442 |
| Guarantees | 674,355 | 584,814 | 150,455 | 130,402 |
| Other inventory items | 455,607 | 496,477 | 101,650 | 110,705 |
| Others | 2,043,627 | 1,323,272 | 455,953 | 295,064 |
| Total | 13,868,093 | 8,300,878 | 3,094,106 | 1,850,933 |

Reposessed properties as shown in the above table are carried at the lower of the previous carrying amount of the written-off loan and fair value less cost to sell. Reposessed properties are sold at the highest possible price, typically via public auction. Most reposessed property consists of land and buildings.

44) Liabilities to banks

| in LEI | As at 31 December | | Convenience translation to EUR | |
|--------------------------------------------|--------------------|-------------------|--------------------------------|-------------------|
| | 2014 | 2013 | 2014 | 2013 |
| Liabilities to banks in OECD countries | 150,583,815 | 45,019,035 | 33,596,710 | 10,038,360 |
| Liabilities to banks in non-OECD countries | - | - | - | - |
| Total | 150,583,815 | 45,019,035 | 33,596,710 | 10,038,360 |

The Bank signed 3 loan agreements in 2014 one with ProCredit Bank Germany in the amount of 44,520,000 LEI and two with ProCredit Holding in the amount of 60,000,000 LEI. The loan agreements with ProCredit Holding were transferred to Procredit Bank Germany in January 2015.

45) Liabilities to customers

Liabilities to customers consist of deposits due on demand, savings deposits and term deposits. The following table shows a breakdown by customer groups:

| in LEI | As at 31 December | | Convenience translation to EUR | |
|---------------------------------------|--------------------|--------------------|--------------------------------|--------------------|
| | 2014 | 2013 | 2014 | 2013 |
| Current accounts | 221,138,489 | 150,643,673 | 49,338,143 | 33,590,580 |
| -private individuals | 108,612,121 | 79,008,008 | 24,232,418 | 17,617,234 |
| -legal entities | 112,526,368 | 71,635,665 | 25,105,724 | 15,973,346 |
| Savings accounts* | 54,368,506 | 34,496,897 | 12,130,141 | 7,692,130 |
| -private individuals | 23,348,148 | 16,820,200 | 5,209,198 | 3,750,574 |
| -legal entities | 31,020,359 | 17,676,696 | 6,920,943 | 3,941,556 |
| Term deposit accounts | 700,601,398 | 716,304,347 | 156,310,970 | 159,721,798 |
| -private individuals | 595,199,669 | 557,951,939 | 132,794,821 | 124,412,322 |
| -legal entities | 105,401,729 | 158,352,408 | 23,516,148 | 35,309,476 |
| Other liabilities to customers | 1,205,903 | 1,362,705 | 269,049 | 303,856 |
| Total | 977,314,297 | 902,807,621 | 218,048,302 | 201,308,364 |

*including Collateral Deposits

The category "legal entities" includes liabilities to non-governmental organisations (NGOs) and public-sector institutions.

46) Liabilities to international financial institutions

Liabilities to international financial institutions are an important source of financing for the Bank. Medium- to long-term loans from international financial institutions are reported under this item.

The following table gives a detailed breakdown for this item

| in LEI | Due | As at 31 December | | Convenience translation to EUR | |
|-----------------------------------------------------------|------|--------------------|--------------------|--------------------------------|-------------------|
| | | 2014 | 2013 | 2014 | 2013 |
| European Fund for Southeast Europe ("EFSE") | 2015 | 11,302,636 | 33,885,272 | 2,521,728 | 7,555,750 |
| European Bank for Reconstruction and Development ("EBRD") | 2016 | 22,523,455 | 50,904,555 | 5,025,201 | 11,350,716 |
| European Investment Bank ("EIB") | 2024 | 134,437,123 | 134,510,296 | 29,994,227 | 29,993,154 |
| European Investment Fund ("EIF") | 2025 | 29,144,204 | - | 6,502,355 | - |
| Pettelaar Effectenbewaarbedrijf N.V. | 2015 | 17,018,290 | 34,036,581 | 3,796,946 | 7,589,489 |
| Total | | 214,425,709 | 253,336,704 | 47,840,456 | 56,489,108 |



47) Provisions

| in LEI | As at 31 December | | Convenience translation to EUR | |
|--------------------------|-------------------|----------------|--------------------------------|---------------|
| | 2014 | 2013 | 2014 | 2013 |
| As at January 1 | 350,553 | 385,915 | 78,212 | 86,051 |
| Additions | 399,122 | 410,268 | 89,048 | 91,482 |
| Used | 313,279 | 287,419 | 69,896 | 64,089 |
| Released | 24,583 | 158,211 | 5,485 | 35,278 |
| As at December 31 | 411,813 | 350,552 | 91,879 | 78,166 |

| in LEI | As at 31 December | | Convenience translation to EUR | |
|-------------------------------------------------------------|-------------------|----------------|--------------------------------|---------------|
| | 2014 | 2013 | 2014 | 2013 |
| Provisions for imminent losses from off-balance sheet items | 42,285 | 37,274 | 9,434 | 8,311 |
| Provisions for imminent losses from pending transactions | 0 | 20,000 | 0 | 4,460 |
| Provisions for untaken vacation | 369,528 | 293,279 | 82,445 | 65,395 |
| Total | 411,813 | 350,553 | 91,879 | 78,166 |

For the provisions for untaken vacation and for off-balance sheet items the outflow of economic benefits is expected during the three months following the balance sheet date.

Provisions for imminent losses from pending transactions include provisions for legal cases against the Bank.

48) Other liabilities

| in LEI | As at 31 December | | Convenience translation to EUR | |
|-------------------------------------------------|-------------------|------------------|--------------------------------|------------------|
| | 2014 | 2013 | 2014 | 2013 |
| Deferred income | 433,053 | 430,442 | 96,618 | 95,980 |
| Accrued payables | 1,425,889 | 1,451,439 | 318,130 | 323,642 |
| Liabilities for goods and services | 1,788,847 | 1,504,423 | 399,109 | 335,457 |
| Liabilities to employees | 1,474 | 2,069,675 | 329 | 461,497 |
| Liabilities from social insurance contributions | 1,153,635 | 1,264,927 | 257,387 | 282,054 |
| Liabilities to state budget | 761,410 | 847,439 | 169,878 | 188,962 |
| Others | 18,837 | - | 4,202.81 | - |
| Total | 5,583,146 | 7,568,346 | 1,245,654 | 1,687,592 |

49) Subordinated debt

The subordinated debt can be broken down as follows:

| in LEI | | As at 31 December | | Convenience translation to EUR | |
|-------------------------------------------------------------|------|-------------------|------------|--------------------------------|-----------|
| Received from (principal) | Due | 2014 | 2013 | 2014 | 2013 |
| ProCredit Holding AG & Co. KGaA, Frankfurt am Main, Germany | 2020 | 13,446,300 | 13,454,100 | 3,000,000 | 3,000,000 |
| ProCredit Holding AG & Co. KGaA, Frankfurt am Main, Germany | 2020 | 8,964,200 | 8,969,400 | 2,000,000 | 2,000,000 |
| ProCredit Holding AG & Co. KGaA, Frankfurt am Main, Germany | 2020 | 16,807,875 | 16,817,625 | 3,750,000 | 3,750,000 |
| Total | | 39,218,375 | 39,241,125 | 8,750,000 | 8,750,000 |
| Accrued interest on subordinated debt | | 2014 | 2013 | 2014 | 2013 |
| ProCredit Holding AG & Co. KGaA, Frankfurt am Main, Germany | | 7,462 | 7,467 | 1,665 | 1,665 |
| Total | | 39,225,837 | 39,248,592 | 8,751,665 | 8,751,665 |

Creditors' claims for repayment of these liabilities are subordinated to the claims of other creditors. There is no obligation to repay early. In the case of liquidation or insolvency, they will only be paid after the claims of all non-subordinated creditors have first been satisfied.

50) Share capital

As at 31 December 2014 (compared to 2013), the shareholder structure was as follows:

| in LEI Shareholder | 2014 | | | 2013 | | |
|-------------------------------------------------------------------------|--------------------------|---------------------|--------------------|--------------------------|---------------------|--------------------|
| | Size of stake in % | Number of shares | Amount | Size of stake in % | Number of shares | Amount |
| ProCredit Holding AG & Co. KGaA, Frankfurt am Main, Germany | 99.9994 | 16,177,044 | 159,680,734 | 100.00 | 16,177,044 | 159,680,734 |
| IPC - Internationale Projekt Consult GmbH Frankfurt am Main, Germany | 0.0006 | 100 | 987 | 0.0006 | 100 | 987 |
| Capital total | 100.0% | | 159,681,721 | 100.0% | | 159,681,721 |

The par value per share is LEI 10.00.

Share premium:

Convenience translation to EUR *

| | Date | LEI | EUR |
|-------------------------------------------------|------------|------------------|----------------|
| Premium paid by ProCredit Holding AG & Co. KGaA | April 2008 | 1,273,775 | 284,192 |
| As at December 31, 2014 | | 1,273,775 | 284,192 |

Reserves:

| in LEI | As at 31 December | | Convenience translation to EUR | |
|-------------------------------|-------------------|------------------|--------------------------------|------------------|
| | 2014 | 2013 | 2014 | 2013 |
| Legal reserve | 2,510,099 | 1,997,710 | 560,027 | 445,450 |
| General banking risks reserve | 6,166,252 | 6,166,252 | 1,375,751 | 1,374,953 |
| Total | 8,676,351 | 8,163,962 | 1,935,778 | 1,820,403 |

Legal reserves represent accumulated transfers from retained earnings in accordance with local banking regulations that require 5% of the Bank's statutory gross profit to be transferred to a non-distributable statutory reserve until such time this reserve represents 20% of the Bank's share capital.

The general banking risks reserve include amounts set aside in accordance with local banking regulations for future losses and other unforeseen risks or contingencies, are separately disclosed as appropriations of profit. The general banking risks reserve was appropriated from the statutory gross profit at the rate of 1% of the balance of the assets carrying specific banking risks until the end of 2006 as required by local legislation. In the Statement of the Financial position is presented under Accumulated loss.

E. Risk Management

51) Management of the overall Bank risk profile

1. The risk profile and the risk appetite

The main principle behind the risk management framework of ProCredit Bank SA is that the Bank is not allowed to take more risk than it is capable of bearing. Therefore, the Board of Administration establishes an overall risk profile and a risk profile for each of the significant risks identified by the Bank. The main purpose of these risk profiles is that of defining the risk appetite as the acceptable limits within which the Bank's activity should be pursued in order to reach the business goals.

The significant risks acknowledged by the Bank are: credit risk, counterparty risk (including issuer risk), liquidity risk, interest rate risk, foreign currency risk, business risk (including strategic risk), operational risk, compliance risk and reputational risk. The Bank evaluates the risk exposure to each significant risk through the risk profile

indicators on a monthly basis, and compares the results with the defined risk appetite. The outcome of this analysis is reported regularly to the Board of Administration.

Currently, the Bank's overall risk appetite is established as the medium-low to medium interval, while the overall risk tolerance is established as the low to medium-high interval. The risk profile targets for each significant risk are medium-high for credit risk, medium for liquidity risk, interest rate risk, operational risk and business risk (including strategic risk), and medium-low for counterparty risk, foreign currency risk, reputational risk and compliance risk.

2. Capital management

The capital management of the Bank has the following objectives:

- Ensuring that the Bank is equipped with a sufficient volume and quality of capital at all times to cope with (potential) losses arising from different risks even under extreme circumstances.
- Full compliance with external capital requirements set by the regulator.
- Meeting the internally defined minimum capital adequacy requirements.
- Enabling the bank to implement its plans for continued growth while following its business strategy.

The internal capital adequacy assessment process of ProCredit Bank SA is governed by the Bank's Internal Capital Adequacy Assessment Process (ICAAP) Policy. The main tools used to assess and monitor the capital adequacy of the Bank are the Regulatory capital ratios, the Internal Capital Requirement, the Tier 1 leverage ratio and the risk bearing capacity. These tools are monitored on a monthly basis by the Audit and Risk Management Committee, the Bank's Managers and the Board of Administration.

External minimum capital requirements are imposed and monitored by the local banking supervision authority. Capital adequacy is calculated according to the local accounting standards and reported to the Bank's Managers and Audit and Risk Management Committee on a monthly basis. These reports include rolling forecasts to ensure not only current but also future compliance.

The following table shows the capital adequacy ratio of the bank, calculated according the National Bank of Romania regulation:

Romanian Regulation:

| | | As at 31 December | | |
|------------------------------------------------|--------------------|----------------------|--------------------------------|--------------------|
| Calculation based on NBR regulations | | 2014 | 2013 | |
| Tier 1 Capital / Risk Weighted Assets | | 14.55% | 12.73% | |
| Tier 1 + Tier 2 Capital / Risk Weighted Assets | | 18.67% | 16.59% | |
| | | As at 31 December | | |
| in LEI | 2014 | 2013 | Convenience translation to EUR | |
| | | | 2014 | 2013 |
| Ordinary share capital | 159,681,721 | 159,681,721 | 35,626,541 | 35,605,887 |
| Capital reserve | 1,273,775 | 1,273,775 | 284,192 | 284,027 |
| Legal reserves | 2,510,099 | 1,997,710 | 560,027 | 445,450 |
| Accumulated losses | -20,880,626 | -29,768,506 | -4,658,670 | -6,637,792 |
| Less other intangibles | -3,647,249 | -3,590,820 | -813,737 | -800,682 |
| Less other regulatory adjustment | -94,574 | -121,007 | -21,100 | -26,982 |
| Tier I capital | 138,843,146 | 129,472,873 | 30,977,253 | 28,869,907 |
| Qualifying Subordinated liabilities | 39,218,375 | 39,241,125 | 8,750,000 | 8,750,000 |
| Tier II capital | 39,218,375 | 39,241,125 | 8,750,000 | 8,750,000 |
| Regulatory adjustment | - | - | - | - |
| Total regulatory capital | 178,061,521 | 168,713,998 | 39,727,253 | 37,619,907 |
| | | 2014 | | |
| in RON | 2014 | 2013 | 2014 | 2013 |
| RWA on balance | 745,606,863 | 811,585,432 | 166,352,126 | 180,967,608 |
| RWA off balance | 4,891,388 | 5,841,309 | 1,091,316 | 1,302,497 |
| RWA from operational risk | 203,438,638 | 199,352,484 | 45,389,134 | 44,451,688 |
| Total RWA | 953,936,889 | 1,016,779,225 | 212,832,576 | 226,721,793 |

The regulatory capital ratios are complemented by the internal capital requirement. The Bank calculates capital requirements for risks which are not provided for under the standardized approach for credit and market risks and

in the basic indicator approach for operational risk, according to the NBR regulations. During 2014 the Bank has updated its internal adequacy computation methodology such as to include Pillar II capital requirements for liquidity risk, risks generated by lending to debtors unhedged to currency risk and a stress testing buffer. As of December 2014 the internal capital requirement expressed as a ratio of regulatory capital was 14.59% while the minimum limit established through the capital management policy was 8%.

In addition to these capital ratios, the Bank assesses its capital adequacy by using the concept of risk bearing capacity to reflect the specific risk profile of the Bank, i.e. comparing the potential losses arising from its operation with the Bank's capacity to bear such losses.

The risk taking potential of the Bank (according with Basel II framework) is defined as the Bank's equity (net of intangibles) plus subordinated debt, which amounted to LEI 170 million (EUR 37.9 million) as of the end of December 2014 (31 December 2013: LEI 161 million (EUR 35.9 million)). The Resources Available to Cover Risk (RAtCR) were set at 60% of the risk-taking potential, i.e. LEI 102 million (EUR 22.8 million).

As at December 2014, the Bank showed a modest level of utilisation of its RAtCR. The economic capital requirements for the significant risks totalled LEI 35.7 mil (EUR 7.97 mil), while the overall utilization level of the Resources Available to Cover Risks stood at 21%.

52) Management of individual risks

In 2014, the management and reporting of individual risks have not been materially modified and were kept in accordance with the local regulations and Basel requirements.

The Bank places special emphasis on a general understanding of the factors driving risk and an ongoing analysis and company-wide discussion of possible developments/scenarios and their potential adverse impacts. The objectives of risk management include ensuring that all material risks are recognised in a timely manner, understood completely, and described appropriately. This includes, for example, ensuring that no products or services are offered unless they are thoroughly understood can be handled by all parties.

The risk management processes include a reporting component to ProCredit Holding AG & Co. KGaA, in line with the specifications included in the Procredit Group's risk management policies.

53) Credit risk

Credit risk is defined as the danger that the party to a credit transaction will not be able, or will only partially be able, to meet its contractually agreed obligations towards the Bank. Credit risk arises from customer credit exposures (classic credit risk), credit exposure from interbank placements and issuer risk (counterparty risk). It is further divided into credit default risk and credit portfolio risk in order to facilitate focused risk management. Credit risk is the single largest risk the Bank faces.

(a) Credit default risk from customer credit exposures

Credit default risk from customer credit exposures is defined as the risk of losses due to a potential non-fulfilment of the contractual payment obligations associated with a customer credit exposure.

The management of credit default risk from customer credit exposures is based on a thorough implementation of the bank's lending principles:

- intensive analysis of the debt capacity of the Banks' clients
- careful documentation of the credit risk assessments, assuring that the analysis performed can be understood by knowledgeable third parties
- rigorous avoidance of over indebtedting the Bank's clients
- building a personal and long-term relationship with the client and maintaining regular contact
- strict monitoring of loan repayment
- practising tight arrears management
- exercising strict collateral collection in the event of default
- investing in well-trained and highly motivated staff

- implementing carefully designed and well-documented processes
- rigorous application of the "four-eyes principle"

The decision-making process ensures that all credit decisions are taken by a credit committee. As a general principle, the Bank considers it very important to ensure that its lending business is conducted on the basis of organisational guidelines that provide for appropriate rules governing organisational structures and operating procedures; job descriptions that define the respective tasks; a clear allocation of decision-making authority; and a clear definition of responsibilities.

Credit exposures in arrears are defined as credit exposures for which contractual interest and/or principal payments are overdue. The high quality of the loan portfolio compared with the overall banking sector reflects the application of the above lending principles and the results of the application of early warning indicators and appropriate monitoring, in particular of the individually significant credit exposures. This is a crucial element of the Bank's strategy for managing arrears in the current economic crisis that is affecting a large number of its clients. Once arrears occur, the Bank follows up on the non-repayment of the credit exposures, and by so doing typically identifies the potential for default on a credit exposure. Strict rules are applied regarding credit exposures for which, in the Bank's view, there is no realistic prospect that the credit exposure will be repaid and where typically the realisation of collateral has either been completed or the outcome of the realisation process is uncertain. The Bank's recovery and collection efforts are performed by specialised employees, typically with either a lending or legal background.

The effectiveness of this tight credit risk management is reflected in the comparably low arrears rate exhibited by the loan portfolio.

Breakdown of loan portfolio by days in arrears

At December 31, 2014

| in LEI | 0 days | 1 to 30 days | 31 to 60 days | 61 to 90 days | 91 to 180 days | > 180 days | Total |
|------------------------------------|----------------------|-------------------|------------------|------------------|-------------------|-------------------|----------------------|
| Loans to customers | | | | | | | |
| Individually assessed loans | | | | | | | |
| Business | 23,825,078 | 451,970 | 1,238,984 | 1,057,255 | 6,286,112 | 24,376,478 | 57,235,877 |
| Agricultural | 8,814,355 | - | 307,969 | 288,662 | 460,991 | 3,043,559 | 12,915,537 |
| Collectively assessed loans | | | | | | | |
| Business | 681,933,339 | 24,883,143 | 2,070,358 | 1,556,590 | 2,419,593 | 14,944,237 | 727,807,261 |
| Agricultural | 362,262,472 | 8,394,023 | 1,750,109 | 1,420,911 | 2,599,403 | 5,052,552 | 381,479,471 |
| Housing | 1,304,586 | 175,207 | 158,237 | 13,602 | 13,733 | 74,215 | 1,739,580 |
| Consumer | 1,948,099 | 9,869 | - | - | - | 108,496 | 2,066,464 |
| Other | 759,142 | 18,792 | - | - | - | 58,359 | 836,293 |
| Total | 1,080,847,070 | 33,933,005 | 5,525,658 | 4,337,021 | 11,779,831 | 47,657,896 | 1,184,080,482 |
| Excluding accrued interest | | | | | | | |

At December 31, 2013

| in LEI | 0 days | 1 to 30 days | 31 to 60 days | 61 to 90 days | 91 to 180 days | > 180 days | Total |
|------------------------------------|--------------------|-------------------|------------------|------------------|------------------|-------------------|----------------------|
| Loans to customers | | | | | | | |
| Individually assessed loans | | | | | | | |
| Business | 29,262,771 | 561,142 | 1,740,962 | 2,093,177 | 1,751,342 | 24,104,593 | 59,513,987 |
| Agricultural | 4,323,099 | - | 1,252,809 | - | 868,898 | 1,026,607 | 7,471,414 |
| Collectively assessed loans | | | | | | | |
| Business | 614,070,263 | 21,404,227 | 2,493,838 | 2,426,384 | 3,510,567 | 16,975,346 | 660,880,625 |
| Agricultural | 318,607,655 | 3,724,497 | 1,667,289 | 1,457,859 | 2,241,202 | 5,896,722 | 333,595,225 |
| Housing | 2,487,071 | 232,440 | 80,458 | 31,961 | 38,467 | 444,104 | 3,314,501 |
| Consumer | 2,411,940 | 130,107 | - | 69,653 | - | 130,234 | 2,741,934 |
| Other | 1,364,396 | 25,130 | - | - | - | 66,693 | 1,456,219 |
| Total | 972,527,195 | 26,077,543 | 7,235,357 | 6,079,034 | 8,410,477 | 48,644,300 | 1,068,973,906 |
| Excluding accrued interest | | | | | | | |

The quality of the loan portfolio is monitored on an on-going basis. The measure for loan portfolio quality is the portfolio at risk (PaR), which the Bank defines as all credit exposures outstanding with one or more payment of interest and/or principal in delay by more than 30 days. This measure was chosen because the vast majority of all credit exposures have fixed instalments with monthly payment of principal and interest. Exceptions are seasonal agricultural loans and the credit line and overdraft facilities. No collateral is deducted and no other exposure-reducing measures are applied when determining PaR.

Additionally, the quality of credit operations is assured by the Risk Control Department which is responsible for monitoring the Bank's credit operations and compliance with its procedures. The unit, made up of experienced lending staff, ensures compliance, in form and substance, with the lending policy and procedures through on-site checks and system screening.

| in LEI | Loan portfolio | Allowance for impairment | PAR (> 30 days) | PAR as % of loan portfolio | Write-offs | Write-offs as % of loan portfolio |
|--------------------------------|----------------------|-----------------------------|-------------------|-------------------------------|-------------------|-----------------------------------------|
| As at December 31, 2014 | | | | | | |
| Total | 1,184,080,482 | 73,897,309 | 69,300,406 | 5.85% | 10,351,001 | 0.87% |

Excludes accrued interest and its related allowance

| in LEI | Loan portfolio | Allowance for impairment | PAR (> 30 days) | PAR as % of loan portfolio | Write-offs | Write-offs as % of loan portfolio |
|--------------------------------|----------------------|-----------------------------|-------------------|-------------------------------|----------------|-----------------------------------------|
| As at December 31, 2013 | | | | | | |
| Total | 1,068,973,906 | 66,923,122 | 70,369,168 | 6.58% | 457,179 | 0.04% |

Excludes accrued interest and its related allowance

The Bank directly reduced the loans fully covered with impairment provisions amounting to LEI 1,054,552 (31 December 2013: LEI 457,179). Moreover, portion of the non-performing loan portfolio was sold during 2014, with the gross amount of LEI 9,296,479 (31 December 2013: LEI 0).

Restructuring of a credit exposure is generally necessitated by economic problems encountered by the client that adversely affect the payment capacity, mostly caused by the significantly changed macro-economic environment in which the bank's clients currently operate. Restructurings follow a thorough, careful and individual analysis of the client's changed payment capacity. The decision to restructure a credit exposure is always taken by a credit committee and aims at full recovery of the credit exposure. If a credit exposure is restructured, amendments are made to the parameters of the loan.

Forborne loans are loans that have been restructured due to deterioration in the borrower's financial position and where the Bank has made concessions that it would not otherwise consider.

As at 31 December 2014, the Bank applied EBA definition in force at this date in regards to forborne loans and in consequence classifies as impaired the forborne nonperforming exposures. The loan portfolio contained forborne loans with an outstanding of LEI 117,197,538 representing 9.9% of total outstanding portfolio (31 December 2013: LEI 128,475,433).

The level of credit exposure defaults to be expected within a given year is analysed regularly, based on past experience in this area. Incurred losses are fully covered with loan loss provisions.

Individually significant credit exposures are reviewed for impairment on an individual basis (= specific impairment). Impairment for individually insignificant credit exposures in arrears is calculated on a portfolio basis at historical default rates; 30 or more days in arrears is considered as objective evidence of impairment. For all unimpaired credit exposures, portfolio-based allowances for impairment are made, again based on historical loss experience.

Credit exposures with a higher risk profile are always covered with collateral, typically through mortgages. Mortgages are revaluated yearly by professional appraisals.

The Bank holds collateral against loans and advances to customers in the form of pledge over cash deposits, mortgage interests over property, guarantees and other pledge over equipment's and/or receivables. Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as impaired, except for mortgage interests over property which are reassessed yearly

The collateral presented at the minimum level between loan exposure and collateral value, can be classified into the following categories:

| In LEI | As at 31 December | | Convenience translation to EUR | |
|-----------------|--------------------|--------------------|--------------------------------|--------------------|
| | 2014 | 2013 | 2014 | 2013 |
| Mortgage | 617,799,802 | 591,547,558 | 137,837,130 | 131,903,485 |
| Cash collateral | 5,558,360 | 2,089,634 | 1,240,124 | 465,947 |
| Guarantees | 114,065,473 | 106,745,860 | 25,449,114 | 23,802,230 |
| Inventories | 182,505,406 | 141,136,727 | 40,718,727 | 31,470,717 |
| Other | 4,618,378 | 9,692,263 | 1,030,405 | 2,161,184 |
| Total | 924,547,420 | 851,212,043 | 206,275,500 | 189,803,564 |

The Bank holds collateral and other credit enhancements against certain of its credit exposures. The table below sets out the collateral amount at market value held against different types of loan product.

| In LEI | 2014 | | 2013 | |
|--------------|----------------------|----------------------|----------------------|----------------------|
| | Loan exposure* | Collateral Value | Loan exposure | Collateral Value |
| Business | 785,043,138 | 1,372,206,351 | 720,394,612 | 1,409,733,991 |
| Agricultural | 394,395,008 | 547,006,687 | 341,066,639 | 473,931,027 |
| Housing | 1,739,580 | 7,635,396 | 3,314,501 | 18,871,099 |
| Consumer | 2,066,464 | 10,993,361 | 2,741,934 | 11,672,614 |
| Other | 836,293 | 13,998,699 | 1,456,219 | 5,308,383 |
| Total | 1,184,080,482 | 1,951,840,494 | 1,068,973,906 | 1,919,517,114 |

*loan principal-unamortized disbursement fee

As of 31 December 2014, the Bank's portfolio consisted of a number of 222 customers – companies undergoing insolvency procedures (excluding exposures for which insolvency request is not yet approved) with a total gross exposure of LEI 32.056.843 and for which the Bank recorded impairment adjustments amounting LEI 24.373.013.

(b) Credit portfolio risk from customer lending

The granularity of the credit exposure portfolio is a highly effective credit risk mitigating factor. The core business of the Bank, lending to very small and small enterprises, necessitated a high degree of standardisation in lending processes and ultimately led to a high degree of diversification of these exposures in terms of geographic distribution and economic sectors. Nevertheless, lending to medium-sized enterprises, i.e. larger credit exposures exceeding the threshold of EUR 250,000, constitutes a supplementary area of the Bank's business in terms of its overall strategic focus. Most of these clients are dynamically growing enterprises that have been working with the Bank for many years. Nonetheless, the higher complexity of these businesses requires an appropriate analysis of the business, the project that is to be financed and any connected entities. A strict division of front and back office functions is applied and requirements for both documentation and collateral are typically more stringent. Overall, the loan portfolio of the Bank includes 89 credit exposures of more than EUR 250,000.

in LEI

| As at December 31, 2014 | Business | Agricultural | Housing | Consumer | Other | Total |
|-------------------------|--------------------|--------------------|------------------|------------------|----------------|----------------------|
| 0-50.000 EUR | 373,651,848 | 241,560,446 | 1,518,314 | 1,182,976 | 807,138 | 618,720,723 |
| 50.000-250.000 EUR | 282,925,626 | 106,535,335 | 236,343 | 893,608 | - | 390,590,912 |
| Over 250.000 EUR | 136,490,395 | 54,897,265 | - | - | - | 191,387,660 |
| Total | 793,067,869 | 402,993,046 | 1,754,657 | 2,076,584 | 807,138 | 1,200,699,294 |

in LEI

| As at December 31, 2013 | Business | Agricultural | Housing | Consumer | Other | Total |
|-------------------------|--------------------|--------------------|------------------|------------------|------------------|----------------------|
| 0-50.000 EUR | 358,991,456 | 234,554,494 | 3,099,034 | 1,773,150 | 1,473,749 | 599,891,883 |
| 50.000-250.000 EUR | 241,059,380 | 79,282,716 | 278,248 | 989,212 | - | 321,609,555 |
| Over 250.000 EUR | 128,633,982 | 35,481,592 | - | - | - | 164,115,574 |
| Total | 728,684,818 | 349,318,802 | 3,377,282 | 2,762,362 | 1,473,749 | 1,085,617,012 |

TRANSLATOR'S EXPLANATORY NOTE: The above translation of the financial statements is provided as a free translation from Romanian which is the official and binding version 36

The structure of the loan portfolio is monthly reviewed by Credit Risk Management Committee in order to identify potential events which could have an impact on large areas of the loan portfolio (common risk factors) and, if necessary, limit the exposure towards certain sectors of the economy.

According to the Credit Risk Management Policy and Strategy, all exposures exceeding EUR 1 mil. are approved by the Board of Administration. No single large credit exposure may exceed 25% of the Bank's regulatory capital.

Larger credit exposures are particularly analysed and monitored by the responsible employees through regular monitoring activities enabling early detection of risks. Full information about any related parties is typically collected prior to lending.

Individually significant credit exposures are closely monitored by the Credit Risk Management Committee which is responsible for the approval of the allowances for loan losses built against these exposures. The realisable net value of collateral held is taken into account when deciding on the allowance for impairment.

For the calculation of the individual impairment a discounted cash flow approach is applied. The individual impairment of credit exposures to customers is as follows:

| in LEI As at December 2014 | Gross outstanding amount | Allowance for specific impairment | Net outstanding amount |
|-------------------------------|-----------------------------|--------------------------------------|------------------------------|
| Business | 59,197,270 | 31,880,204 | 27,317,066 |
| Agricultural | 13,800,347 | 3,617,993 | 10,182,354 |
| Total | 72,997,617 | 35,498,197 | 37,499,420 |

| in LEI As at December 2013 | Gross outstanding amount | Allowance for specific impairment | Net outstanding amount |
|-------------------------------|-----------------------------|--------------------------------------|------------------------------|
| Business | 61,158,344 | 22,212,912 | 38,945,431 |
| Agricultural | 7,770,160 | 1,686,699 | 6,083,461 |
| Total | 68,928,504 | 23,899,611 | 45,028,892 |

For individually insignificant credit exposures which show objective evidence of impairment, i.e. which are in arrears for more than 30 days, generally a lump-sum approach is applied; the impairment is determined depending on the number of days in arrears. In addition, individual credit exposures which are regarded as insignificant, or groups of individually insignificant credit exposures, may be classified as impaired if events, such as political unrest, a significant economic downturn, a natural disaster or other external events occur in the country. For all unimpaired credit exposures a portfolio-based impairment is calculated (see also note (9)).

| in LEI As at December 2014 | Gross outstanding amount | Allowance for lump-sum specific & portfolio based impairment | Net outstanding amount |
|-------------------------------|-----------------------------|--------------------------------------------------------------------|------------------------------|
| Business | 733,834,769 | 28,958,722 | 704,876,046 |
| Agricultural | 389,192,700 | 13,922,957 | 375,269,743 |
| Housing improvement | 1,754,657 | 181,535 | 1,573,122 |
| Consumer | 2,076,584 | 187,025 | 1,889,559 |
| Other | 842,968 | 67,774 | 775,194 |
| Total | 1,127,701,678 | 43,318,014 | 1,084,383,664 |

| in LEI As at December 2013 | Gross outstanding amount | Allowance for lump-sum specific & portfolio based impairment | Net outstanding amount |
|-------------------------------|-----------------------------|--------------------------------------------------------------------|------------------------------|
| Business | 667,526,475 | 32,187,103 | 635,339,372 |
| Agricultural | 341,548,642 | 14,553,502 | 326,995,140 |
| Housing improvement | 3,377,282 | 605,561 | 2,771,721 |
| Consumer | 2,762,362 | 240,907 | 2,521,454 |
| Other | 1,473,749 | 88,956 | 1,384,792 |
| Total | 1,016,688,509 | 47,676,029 | 969,012,480 |

54) Financial risk

(a) Counterparty and issuer risk

Conceptual risk management framework

The objective of counterparty and issuer risk management is to prevent the Bank from incurring losses caused by the unwillingness or inability of a financial counterparty (e.g. a commercial bank) or issuer to fulfil its obligations towards the Bank. This type of risk is further divided into:

- principal risk: the risk of losing the amount invested due to the counterparty's failure to repay the principal in full on time
- replacement risk: the risk of loss of an amount equal to the incurred cost of replacing an outstanding deal with an equivalent one on the market
- settlement risk: the risk of loss due to the failure of a counterparty to honour its obligation to deliver assets as contractually agreed
- issuer risk: the probability of loss resulting from the default and insolvency of the issuer of a security

Counterparty and issuer risks evolve especially from the Bank's need to invest liquidity reserve, to conclude foreign exchange transactions, or to buy protection on specific risk positions. The liquidity is placed in the interbank market with short maturities, typically up to three months. Foreign exchange transactions are also concluded with short maturities, up to two days. The Bank's necessity to finance its lending activities through customer funds and through financing from banks and IFIs results in a significant exposure towards National Bank of Romania due to the mandatory reserves requirements.

The counterparty and issuer risks are managed according to the Counterparty Risk Management Policy and Strategy (including Issuer Risk), which describes the counterparty/issuer selection and the limit setting process, as well as by the Treasury Policy, which specifies the set of permissible transactions and rules for their processing. As a matter of principle, only large international banks of systemic importance and, for local currency business, local banks with a good reputation and financial standing are eligible counterparties. As a general rule, the bank applies limits of up to 10% of its capital on exposures to banking groups in non-OECD countries and up to 25% on those in OECD countries.

No transactions are performed unless the counterparty has been previously approved. The approval of counterparties, along with exposure limits and maximum tenors, lies with the Bank's ALCO, for exposure limits below the competence thresholds stated in the dedicated policy, and with the Board of Administration through the Audit and Risk Management Committee, for all others. The approval is based on a thorough assessment which takes into account the financial situation of the counterparties, its reputation and its policy on AML activities.

The risk management policies forbid the Bank to conduct any speculative trading activities. However, for the purpose of investing its liquidity reserve, the Bank is allowed to buy and hold securities (T-bills, bonds or certificates). The inherent issuer risk is managed by the provisions of the Bank's Treasury Policy. Among other requirements, the policy stipulates that the securities should preferably be issued by the government or central bank of the country of operation, or by sovereigns or international and/or multinational institutions with very high credit ratings (international rating of AA- or better).

Facts and figures concerning counterparty and issuer risk

The main reason for incurring counterparty and issuer risk is to keep liquid assets for liquidity risk management purposes, i.e. as a reserve for times of potential stress. These funds are held as cash in commercial bank or central bank accounts, as interbank placements, and in treasury bills issued by Romanian Ministry of Finance. As mentioned above, a substantial part of the Bank's exposure consists of the mandatory reserve required by the central bank and held in a specific central bank account. The Bank did not engage in any transaction with derivatives throughout 2014.

The following table provides an overview of the types of counterparties and issuers with whom the Bank concludes transactions.

| in LEI | 2014 | in % | 2013 | in % |
|--------------------------------------------|--------------------|--------------|--------------------|--------------|
| Cash and cash equivalents | | | | |
| Central banks | 170,086,998 | 51.8 | 212,396,314 | 74.1 |
| Mandatory reserve | 153,181,356 | 46.6 | 201,319,842 | 70.3 |
| Other exposures | 16,905,642 | 5.1 | 11,076,472 | 3.9 |
| Loans and advances to banks | | | | |
| Banking groups | 111,396,636 | 33.9 | 20,313,000 | 7.1 |
| OECD banks | 26,577,838 | 8.1 | 6,720,621 | 2.3 |
| Non-OECD banks | 84,702,166 | 25.8 | 13,534,997 | 4.7 |
| Governments | 116,633 | 0.0 | 57,383 | 0.0 |
| Available-for-sale financial assets | | | | |
| Governments | 47,106,857 | 14.3 | 53,830,806 | 18.8 |
| Total | 328,590,491 | 100.0 | 286,540,120 | 100.0 |

Excludes accrued interest

Interbank placements are transactions with banks which are subdivided into those based in OECD countries and those in non-OECD countries. Under the OECD banks the most significant exposure is with ProCredit Bank AG (Germany) and as of Non-OECD banks, the most significant exposures are placements with Romanian Commercial Banks. None of the above exposures are neither past due nor impaired.

(b) Foreign currency risk

Conceptual risk management framework

The assets and liabilities of the Bank are denominated in more than one currency. If the assets and liabilities in one currency do not match, the Bank has an open currency position (OCP) and is exposed to potentially unfavourable changes in exchange rates.

Due to the close economic links between Romania and the Euro area countries, a significant part of the customer funds and of the customer loan portfolio is denominated in Euro. The Bank's operations in other foreign currencies are at a low level and therefore do not pose a significant risk exposure.

Currency risk management is guided by the Foreign Currency Risk Management Policy and Strategy, which is approved by the Board of Administration.

The Treasury Department is responsible for continuously monitoring the developments of exchange rates and foreign currency markets. The Treasury Department also manages the currency positions of the Bank on a daily basis. As a general principle, all currency positions should be closed at end-of-day; long or short positions for speculative purposes are not permitted. The Bank did not engage in any foreign currency derivative transactions in 2014. The Bank's foreign currency exposure is monitored and controlled on a daily basis by the Treasury Back Office unit and is reported weekly to ALCO by the Risk Management Department.

Developments in the foreign exchange markets and the currency positions are regularly reported to the Bank's ALCO, which is authorised to take strategic decisions with regard to treasury activities. The Bank's exposure to foreign currency risk is reported on a monthly basis to the Audit and Risk Management Committee and quarterly to the Board of Administration.

The Bank aims to close currency positions and ensures that an open currency position remains within the limits at all times. For the purpose of currency risk management the Bank has established two levels of control: early warning indicators and limits. In cases where the positions cannot be brought back above 5% of the regulatory capital for a single currency, or 7.5% for the aggregate of all currencies, the bank's ALCO have to be informed and appropriate measures taken. This mechanism helps to ensure that the bank's total OCP does not exceed 10% of regulatory capital. Exemptions from the limit or strategic positions are subject to approval by the Board of Administration.

Facts and figures concerning foreign currency risk

The following table shows the distribution of the Bank's balance sheet items across its material operating currencies, which are USD and EUR.

in LEI
As at December 31, 2014

| | Total | RON | EUR | USD | Other currencies |
|-------------------------------------------------------------|----------------------|--------------------|--------------------|-------------------|------------------|
| Assets | | | | | |
| Cash and cash equivalents | 211,287,346 | 118,425,539 | 90,272,296 | 2,589,510 | - |
| Loans and advances to banks | 111,420,146 | 64,134,660 | 44,222,106 | 2,574,732 | 488,647 |
| Available-for-sale financial assets | 47,425,268 | 47,425,268 | - | - | - |
| Loans and advances to customers | 1,200,699,294 | 760,292,992 | 440,386,078 | 20,224 | - |
| Allowance for losses on loans and advances to customers | -78,816,210 | -43,763,505 | -35,050,481 | -2,225 | - |
| Other assets | 13,868,093 | 12,917,657 | 747,872 | 187,916 | 14,648 |
| Total assets | 1,505,883,936 | 959,432,612 | 540,577,870 | 5,370,158 | 503,296 |
| Liabilities | | | | | |
| Liabilities to banks | 150,583,815 | 139,375,526 | 11,208,289 | - | - |
| Liabilities to customers | 977,314,297 | 670,340,047 | 300,965,005 | 5,601,435 | 407,810 |
| Liabilities to international financial institutions | 214,425,709 | 24,644,083 | 189,781,626 | - | - |
| Provisions | 411,813 | 393,824 | 17,989 | - | - |
| Other liabilities | 5,583,146 | 4,653,461 | 927,953 | 1,733 | - |
| Subordinated debt | 39,225,837 | - | 39,225,837 | - | - |
| Total liabilities | 1,387,544,617 | 839,406,941 | 542,126,699 | 5,603,168 | 407,810 |
| Net position | 118,339,319 | 120,025,671 | -1,548,828 | -233,009 | 95,485 |
| Open SPOT position (asset/liabilities) third parties | 321 | 190,455 | -448,210 | 258,076 | - |
| Credit commitments | 115,502,315 | 80,468,328 | 34,739,043 | 294,944.00 | - |



in LEI
As at December 31, 2013

| | Total | RON | EUR | USD | Other currencies |
|-------------------------------------------------------------|----------------------|--------------------|--------------------|------------------|------------------|
| Assets | | | | | |
| Cash and cash equivalents | 258,912,173 | 144,674,396 | 111,645,774 | 2,592,003 | - |
| Loans and advances to banks | 20,334,449 | 70,761 | 16,985,655 | 2,997,686 | 280,348 |
| Available-for-sale financial assets | 54,156,291 | 54,156,291 | 0 | - | - |
| Loans and advances to customers | 1,085,617,012 | 644,901,695 | 440,606,255 | 109,062 | - |
| Allowance for losses on loans and advances to customers | -71,575,641 | -40,707,952 | -30,864,136 | -3,553 | - |
| Other assets | 8,300,878 | 7,407,547 | 643,760 | 236,351 | 13,221 |
| Total assets | 1,355,745,162 | 810,502,737 | 539,017,308 | 5,931,548 | 293,569 |
| Liabilities | | | | | |
| Liabilities to banks | 45,019,035 | 33,806,385 | 11,212,651 | - | - |
| Liabilities to customers | 902,807,621 | 630,579,735 | 266,152,230 | 5,929,386 | 146,270 |
| Liabilities to international financial institutions | 253,336,704 | 34,036,579 | 219,300,125 | - | - |
| Provisions | 350,552 | 337,545 | 13,008 | - | - |
| Other liabilities | 7,568,346 | 6,689,351 | 870,443 | 1,529.90 | 7,022.47 |
| Subordinated debt | 39,248,592 | - | 39,248,592 | - | - |
| Total liabilities | 1,248,330,851 | 705,449,594 | 536,797,048 | 5,930,916 | 153,292 |
| Net position | 107,414,312 | 105,053,143 | 2,220,260 | 632 | 140,276 |
| Open SPOT position (asset/liabilities) third parties | 3,658 | 1,793,880 | -1,790,222 | - | - |
| Credit commitments | 66,429,131 | 56,918,921 | 9,249,802 | 260,408 | - |

(c) Interest rate risk

Conceptual risk management framework

Interest rate risk arises from structural differences between the maturities of assets and those of liabilities, e.g. if a four-year fixed interest rate loan is funded with a six-month term deposit, as well as from incongruence between the interest type of the assets and liabilities, e.g. a fixed interest rate loan is financed through a variable interest rate financing facility. This would expose the Bank to the risk that the funding costs will increase before the maturity date of the loan, thus reducing the Bank's margin on the loan.

The Bank's approach to measuring and managing interest rate risk is guided by the Interest Rate Risk Management Policy and Strategy which is approved by the Board of Administration.

The main indicator for managing interest rate risk measures the potential impact on the economic value of all assets and liabilities. The indicator analyses the potential loss that the Bank would incur in the event of very unfavourable movements (shocks) of the interest rates on assets and liabilities. For EUR or USD, a parallel shift of the interest rate curve by +/- 200 bps is assumed. During 2014 for the local currency, the definition of a shock is derived from historic interest rate volatilities over the last seven years. The shocks for local currency also differentiate between internally driven interest rates and market interest rates, in order to capture the basis risk. The potential economic impact on the bank's balance sheet in the worst case scenario (the interest rate shocks are applied in each currency in the direction which negatively affects the Bank) must not exceed 15% of its regulatory capital for all currencies, while in the standard scenario (shocks are applied in the same direction for all currencies) the limit is 10%. A reporting trigger for the latter indicator is set at 5% while for the first one is at 10% per currency, providing an early warning signal.

The potential impact of interest rate risk on the Bank's expected earnings over the next three months is also regularly analysed. This measure indicates how the income statement may be influenced by interest rate risk under a short-term perspective.

Interest rate risk is regularly discussed by the Bank's Assets and Liabilities Management Committee. The indicators are also reported to the Audit and Risk Management Committee and to the Board of Administration.

In order to limit its interest rate risk, the Bank aims to align the maturities of its balance sheet items which generate interest earnings and interest expenses (natural hedge).

| in LEI As at December 31, 2014 | Up to 1 month | 1 - 3 months | 3 - 6 months | 6 - 12 months | 1 - 5 years | More than 5 years | Non Interest bearing | Total |
|-----------------------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|-------------------------|----------------------|
| Assets | | | | | | | | |
| Cash and cash equivalents | 170,086,998 | - | - | - | - | - | 41,200,347 | 211,287,346 |
| Loans and advances to banks | 103,821,248 | - | - | - | - | - | 7,598,898 | 111,420,146 |
| Available-for-sale financial assets | - | 16,549,201 | 30,557,655 | - | - | - | 318,412 | 47,425,268 |
| Loans and advances to customers | 94,451,531 | 246,707,887 | 687,909,769 | 105,619,621 | 59,265,705 | 933,636 | 5,811,145 | 1,200,699,294 |
| Total financial assets | 368,359,777 | 263,257,089 | 718,467,424 | 105,619,621 | 59,265,705 | 933,636 | 54,928,802 | 1,570,832,054 |
| Liabilities | | | | | | | | |
| Liabilities to banks | - | 21,875,000 | 11,205,250 | 11,086,250 | 104,520,000 | - | 1,897,315 | 150,583,815 |
| Liabilities to customers | 430,611,775 | 206,547,512 | 156,616,408 | 121,096,607 | 53,199,917 | - | 9,242,079 | 977,314,297 |
| Liabilities to international financial institutions | 16,818,800 | 11,205,250 | 157,052,784 | - | - | - | 29,348,875 | 214,425,709 |
| Subordinated debt | - | - | - | - | - | 39,218,375 | 7,462 | 39,225,837 |
| Total financial liabilities | 447,430,575 | 239,627,762 | 324,874,442 | 132,182,857 | 157,719,917 | 39,218,375 | 40,495,731 | 1,381,549,658 |
| Total interest sensitivity gap | -79,070,798 | 23,629,327 | 393,592,983 | -26,563,236 | -98,454,212 | -38,284,739 | 14,433,070 | 189,282,395 |

| in LEI As at December 31, 2013 | Up to 1 month | 1 - 3 months | 3 - 6 months | 6 - 12 months | 1 - 5 years | More than 5 years | Non Interest bearing | Total |
|-----------------------------------------------------|--------------------|---------------------|--------------------|--------------------|-------------------|----------------------|-------------------------|----------------------|
| Assets | | | | | | | | |
| Cash and cash equivalents | 212,396,314 | - | - | - | - | - | 46,515,859 | 258,912,173 |
| Loans and advances to banks | 20,313,000 | - | - | - | - | - | 21,449 | 20,334,449 |
| Available-for-sale financial assets | 14,952,625 | 38,878,181 | - | - | - | - | 325,485 | 54,156,291 |
| Loans and advances to customers | 71,700,647 | 110,833,352 | 736,424,650 | 107,903,540 | 52,507,343 | 1,407,736 | 4,839,744 | 1,085,617,012 |
| Total financial assets | 319,362,586 | 149,711,533 | 736,424,650 | 107,903,540 | 52,507,343 | 1,407,736 | 51,702,537 | 1,419,019,925 |
| Liabilities | | | | | | | | |
| Liabilities to banks | - | - | 11,211,750 | - | 32,961,250 | - | 846,035 | 45,019,035 |
| Liabilities to customers | 375,431,076 | 232,385,216 | 167,169,451 | 91,612,043 | 23,560,944 | - | 12,648,892 | 902,807,621 |
| Liabilities to international financial institutions | 33,637,600 | 33,635,250 | 185,666,580 | - | - | - | 397,274 | 253,336,704 |
| Subordinated debt | - | - | - | - | - | 39,241,125 | 7,467 | 39,248,592 |
| Total financial liabilities | 409,068,676 | 266,020,466 | 364,047,781 | 91,612,043 | 56,522,194 | 39,241,125 | 13,899,668 | 1,240,411,952 |
| Total interest sensitivity gap | -89,706,090 | -116,308,933 | 372,376,869 | 16,291,498 | -4,014,851 | -37,833,389 | 37,802,869 | 178,607,973 |

Facts and figures concerning interest rate risk

As specified above, the main interest rate risk indicator is the economic value impact indicator. It measures the impact of interest rate changes on all interest rate-sensitive on- and off-balance sheet items and quantifies the loss in value of the bank given certain changes of interest rates. As described above, the calculation of the economic value impact indicator is based on different parallel shifts of the interest rate curves. For EUR and USD a shift of +/- 200 bps is applied; for the local currency the shift is defined in terms of a historical worst case (+/- 576 bps for internal rates and +/- 455 bps for market rates, as of December 2014).

The following table presents the economic value impact indicator under the worst case scenario, as of December 2014 and December 2013.

in '000 EUR

| Currency | 2014 | | 2013 | |
|--------------|--------------------|-----------------------|--------------------|-----------------------|
| | Interest rate sock | Economic value impact | Interest rate sock | Economic value impact |
| Local | -576 bps/ -455 bps | -1078 | +580 bps/ +846 bps | -1620 |
| EUR | -200 bps | -894 | -200 bps | -811 |
| USD | -200 bps | -2 | -200 bps | -2 |
| Total | | -1974 | | -2433 |

(d) Liquidity risk

Conceptual risk management framework

The Bank's liquidity risk management (LRM) system is tailored to the specific characteristics of the Bank. On the one hand, the Bank was founded as a lending institution and financial intermediary for ordinary people. Consequently, its loan portfolio is the largest single component on the asset side, and is primarily funded through locally mobilised deposits. On the other hand, the loan portfolio is characterised by a large number of exposures to small businesses and is therefore highly diversified. The majority of loans are disbursed as instalment term loans, and the default rate is low. Therefore, cash flows are highly predictable. All of these factors justify the use of a relatively simple and straightforward LRM system.

Liquidity risk in the narrowest sense (risk of insolvency) is the danger that the Bank will no longer be able to meet its current and future payment obligations in full, or in a timely manner. Liquidity risk in a broader sense (funding risk) is the danger that additional funding can no longer be obtained, or can only be obtained at increased market interest rates.

The Bank's ALCO determines the liquidity strategy of the Bank and sets the liquidity risk limits. The Treasury Department manages the Bank's liquidity on a daily basis and is responsible for the execution of the ALCO's decisions. Compliance with strategies, policies and limits is constantly monitored by the Treasury Back Office Unit and by the Risk Department.

The standards that the Bank applies in this area are established through the Liquidity Risk Management Policy and Strategy and the Treasury Policy. Limit breaches and exceptions to these policies are subject to decisions of the Board of Administration. The local requirements are complemented by the tools used at the ProCredit group level, thus enhancing local liquidity risk management.

Treasury manages liquidity on a daily level using a cash flow analysis. This tool is designed to provide a realistic picture of the future liquidity situation. It includes assumptions about deposit and loan developments and helps to forecast liquidity risk indicators.

The key tool for measuring liquidity risk is a forward-looking liquidity gap analysis, which shows the contractual maturity structure of the assets and liabilities and estimates future funding needs based on certain assumptions. Starting with the estimation of the future liquidity in a normal financial environment, the assumptions are increasingly tightened in order to analyse the Bank's liquidity situation in a worst-case scenario (stress test).

The main indicator of short-term liquidity is the sufficient liquidity indicator (SLI), which compares the amounts of assets available and liabilities assumed to be due within the next 30 days. It must not fall below 1. This implies that the Bank always has sufficient funds to be able to repay the liabilities simulated to be due within the next 30 days.

This is complemented by the early warning indicators, the foremost being the highly liquid assets indicator, which relates highly liquid assets to customer deposits.

The Bank also analyses its liquidity situation from a more structural perspective, taking into account the liquidity gaps in later time buckets and additional sources of potential liquidity. The liquidity position also takes into account credit lines which can be drawn by the Bank with some time delay, and other assets which take some time to liquidate.

In addition to prescribing the close monitoring of these early warning indicators, the Liquidity Risk Management Policy and Strategy also defines reporting triggers. If the highly liquid asset indicator drops below 20%, or if the depositor concentration rises above 20%, the ALCO takes decisions on appropriate measures.

In order to safeguard the liquidity of the Bank even in stress situations, the potential liquidity needs in different scenarios are determined. The Bank has a liquidity contingency plan which establishes the measures which should be taken if a crisis situation appears at the level of the Bank or the banking system. The liquidity contingency plan is supported by a stand-by line from ProCredit Holding, amounting to EUR 10 million at the end of December 2014.

The internal liquidity management framework complements the regulatory framework, composed of the Liquidity Indicator and, starting with 2014, of the Liquidity Coverage Ratio, both at comfortable levels at the end of December 2014 (LCR stood at 445%).

The Bank also aims to diversify its funding sources. Depositor concentrations are monitored in order to avoid dependencies on a few large depositors. According to the bank's internal guidelines a significant depositor concentration exists if the 10 largest depositors exceed 20% of total customer deposits. This serves as an early warning signal and requires the reasons and mitigating measures to be reported to the ALCO and to the Audit and Risk Management Committee.

The Bank also minimises its dependency on the interbank market. The policies stipulate that the total amount of money market liabilities may not exceed 40% of its available lines and overnight funding may not exceed 4% of total liabilities. Higher limits need to be approved by Board of Administration.

Facts and figures concerning liquidity risk

The following table shows the liquidity gap analysis, i.e. the (undiscounted) cash flows of the financial assets and financial liabilities of the bank according to their remaining contractual maturities. The remaining contractual maturity is defined as the period between the balance sheet date and the contractually agreed due date of the

in LEI
As at December 31, 2014

| | Carrying Amount | Gross amount* | Up to 1 month | 1 - 3 months | 3 - 6 months | 6 - 12 months | 1 - 5 years | More than 5 years |
|--------------------------------------------------------------|----------------------|----------------------|--------------------|---------------------|--------------------|--------------------|--------------------|----------------------|
| Assets | | | | | | | | |
| Cash and cash equivalents | 211,287,346 | 211,318,562 | 211,318,562 | - | - | - | - | - |
| Loans and advances to banks | 111,420,146 | 111,427,818 | 111,427,818 | - | - | - | - | - |
| Available-for-sale financial assets | 47,425,268 | 47,872,002 | - | 16,740,000 | 31,105,000 | - | - | 27,002 |
| Loans and advances to customers | 1,200,699,294 | 1,492,331,161 | 113,342,506 | 88,209,359 | 147,962,545 | 316,424,044 | 640,711,412 | 185,681,295 |
| Other assets | 2,558,210 | 3,104,235 | 14,211 | - | - | 1,572,248 | 1,517,776 | - |
| Financial assets | 1,573,390,264 | 1,866,053,777 | 436,103,097 | 104,949,359 | 179,067,545 | 317,996,292 | 642,229,188 | 185,708,297 |
| Off Balance sheet commitment (assets) | 44,821,000 | 44,821,000 | 44,821,000 | - | - | - | - | - |
| Total assets | 1,618,211,264 | 1,910,874,777 | 480,924,097 | 104,949,359 | 179,067,545 | 317,996,292 | 642,229,188 | 185,708,297 |
| Liabilities | | | | | | | | |
| Liabilities to banks | 150,583,815 | 177,000,670 | 383,588 | 24,015,249 | 3,155,329 | 26,880,849 | 120,772,581 | 1,793,073 |
| Liabilities to customers | 977,314,297 | 995,116,476 | 434,974,569 | 213,683,863 | 159,403,935 | 130,778,420 | 56,275,691 | - |
| Liabilities to international financial institutions | 214,425,709 | 224,334,729 | 308,223 | 11,397,119 | 8,244,185 | 29,729,891 | 121,121,207 | 53,534,104 |
| Other liabilities | 6,029,146 | 4,422,878 | 1,155,109 | 1,788,847 | 717,512 | 761,410 | - | - |
| Provisions | 411,813 | 411,813 | - | - | 42,285 | 369,528 | - | - |
| Subordinated debt | 39,225,837 | 53,747,639 | - | - | - | 2,723,771 | 9,514,541 | 41,509,327 |
| Financial liabilities | 1,387,990,617 | 1,455,034,206 | 436,821,489 | 250,885,078 | 171,563,246 | 191,243,868 | 307,684,019 | 96,836,505 |
| Off Balance sheet commitment (liabilities) | 115,502,315 | 115,502,315.10 | 19,907,190 | 16,623,059 | 21,972,906 | 38,279,991 | 5,600,519 | 13,118,651 |
| Total liabilities | 1,503,492,932 | 1,570,536,521 | 456,728,679 | 267,508,137 | 193,536,151 | 229,523,859 | 313,284,538 | 109,955,155 |
| Open position | 185,399,647 | 411,019,572 | -718,393 | -145,935,720 | 7,504,299 | 126,752,424 | 334,545,169 | 88,871,792 |
| Open position including off Balance sheet commitments | 114,718,332 | 340,338,256 | 24,195,417 | -162,558,779 | -14,468,606 | 88,472,433 | 328,944,650 | 75,753,141 |

*undiscounted cash flow for financial assets and liabilities

asset or liability, or the due date of a partial payment under the contract for an asset or liability.



In LEI
As at December 31, 2013

| | Carrying Amount | Gross amount* | Up to 1 month | 1 - 3 months | 3 - 6 months | 6 - 12 months | 1 - 5 years | More than 5 years |
|--------------------------------------------------------------|----------------------|----------------------|--------------------|---------------------|--------------------|--------------------|--------------------|----------------------|
| Assets | | | | | | | | |
| Cash and cash equivalents | 258,912,173 | 258,973,330 | 258,973,330 | - | - | - | - | - |
| Loans and advances to banks | 20,334,449 | 20,441,633 | 20,441,633 | - | - | - | - | - |
| Available-for-sale financial assets | 54,156,291 | 54,517,002 | 15,000,000 | 39,490,000 | - | - | - | 27,002 |
| Loans and advances to customers | 1,085,617,012 | 1,381,142,581 | 101,186,578 | 64,364,565 | 126,951,650 | 314,682,546 | 587,152,985 | 186,804,257 |
| Other assets | 2,558,210 | 2,558,210 | 12,574 | - | - | 1,634,445 | 911,192 | - |
| Financial assets | 1,421,578,135 | 1,717,632,757 | 395,614,114 | 103,854,565 | 126,951,650 | 316,316,991 | 588,064,177 | 186,831,259 |
| Off Balance sheet commitment (assets) | 44,821,000 | 44,821,000 | 44,821,000 | - | - | - | - | - |
| Total assets | 1,466,399,135 | 1,762,453,757 | 440,435,114 | 103,854,565 | 126,951,650 | 316,316,991 | 588,064,177 | 186,831,259 |
| Liabilities | | | | | | | | |
| Liabilities to banks | 45,019,035 | 48,740,038 | 379,076 | 838,068 | - | 1,562,861 | 45,960,033 | - |
| Liabilities to customers | 902,807,621 | 937,659,803 | 382,549,485 | 246,446,840 | 169,323,233 | 102,397,105 | 34,209,749 | 2,733,390 |
| Liabilities to international financial institutions | 253,336,704 | 270,819,398 | - | 12,414,938 | 39,297,217 | 22,394,130 | 117,782,848 | 78,930,265 |
| Other liabilities | 6,029,146 | 6,029,146 | 3,136,515 | 1,301,339 | 743,853 | 847,439 | - | - |
| Provisions | 350,553 | 350,553 | - | - | 57,274 | 293,279 | - | - |
| Subordinated debt | 39,248,592 | 56,504,168 | - | - | - | 2,725,351 | 9,527,527 | 44,251,290 |
| Financial liabilities | 1,246,791,651 | 1,320,103,105 | 386,065,076 | 261,001,185 | 209,421,577 | 130,220,165 | 207,480,158 | 125,914,945 |
| Off Balance sheet commitment (liabilities) | 65,816,889 | 65,816,889 | 2,820,139 | 8,512,672 | 12,102,893 | 34,103,680 | 5,571,223 | 2,706,282 |
| Total liabilities | 1,312,608,541 | 1,385,919,995 | 388,885,215 | 269,513,857 | 221,524,470 | 164,323,845 | 213,051,381 | 128,621,227 |
| Open position | 174,786,484 | 397,529,651 | 9,549,038 | -157,146,619 | -82,469,927 | 186,096,826 | 380,584,019 | 60,916,314 |
| Open position including off Balance sheet commitments | 153,790,595 | 376,533,762 | 51,549,899 | -165,659,292 | -94,572,820 | 151,993,147 | 375,012,796 | 58,210,032 |

*undiscounted cash flow for financial assets and liabilities

Due to the fact that not all cash flows will occur in the future as specified within the contracts, the Bank applies assumptions, especially regarding deposit withdrawals. These assumptions are very conservative.

The core assumptions used for the purposes of calculating the liquidity indicator are as follows:

- 50% of current liabilities to ProCredit institutions (including ProCredit Holding) contractually due at sight will be withdrawn in the next month, another 50% will be withdrawn within the following three months
- 50% of interbank liabilities contractually due at sight will be withdrawn in the next month, another 50% will be withdrawn within the following three months
- 20% of customer deposits contractually due at sight will be withdrawn within the next month, 80% will be withdrawn later
- 5% of exposures guaranteed by the Bank will require a payment within the next month
- 20% of credit lines which the Bank has committed to its customers, but which are currently undrawn, will be drawn within the next month

The goal is to always have sufficient liquidity in order to serve all expected liabilities within the next month. From a technical point of view this implies that the bank's available assets should always exceed the expected liabilities, as calculated by applying the above assumptions.

The expected liquidity gap quantifies the potential liquidity needs within a certain time period if it has a negative value, and it shows a potential excess liquidity, if it has a positive one. This calculation includes positive excess values from the previous time buckets. The expected liquidity gap is the basis for the sufficient liquidity indicator which, as at end of December 2014 stood at 1.89, with a minimum limit of 1.

As mentioned above, the Bank also performs stress test calculations in order to safeguard the liquidity of the bank. As at 31 December 2014 the Bank had a liquidity excess of EUR 1.6 million in the first time bucket according to the internal worst-case stress test calculation.

The Bank aims to rely primarily on customer deposits for its funding. This source is supplemented by funding received from international financial institutions (IFIs), which provide earmarked funds under targeted financing programmes (e.g. for lending to SMEs). In order to further diversify its sources of funds, the bank also maintains relationships with other banks, especially for short-term liquidity lines. In addition, ProCredit Holding provides short- and long-term funding.

In order to maintain a high level of diversification among its customer deposits, the bank has implemented a concentration trigger, which aims at ensuring that the ten largest customer deposits do not exceed 20% of total deposits. The ten largest customer deposits in total deposits made up 5.7% as at December 2014, below the warning limit of 20% established through the Liquidity Risk Management Policy and Strategy.

55) Operational risk

Operational risk is recognised as an important risk factor for the bank, given that it relies on decentralised processing and decision-making. In line with Basel definition, the bank defines operational risks as the risk of loss resulting from inadequate or failed internal processes, people and systems and/or external events. This category includes all "risk events" in the areas of personnel, processes, and information technology. A dedicated Operational Risk Management Policy and Strategy establishes the principles of operational risk management.

The overall framework for managing operational risks is best described as a complementary and balanced system comprising the following key components: Corporate Culture, Governance Framework, Policies and Procedures, Risk Assessments, New Risk Approvals (NRAs), Key Risk Indicators and the Risk Event Database. While the Corporate Culture, the Governance Framework, and Policies and Procedures define the basic cultural and organisational parameters, Risk Assessments, New Risk Approvals (NRAs), Key Risk Indicators and the Risk Event Database form the key instruments with which the risk management process is executed.

The overall objectives of the Bank's approach to the management of operational risks are:

- to understand the drivers of the operational risks
- to be able to identify critical issues as early as possible
- to avoid losses caused by operational risks; and
- to ensure efficient use of the capital.

To deliver on these goals the following tools and processes have been implemented within the framework outlined above. They are presented in the sequence in which they are used within the operational risk management process. This process is subdivided into the following phases: identification, evaluation, monitoring, control, and follow up.

- **Identification**
 - Annual operational and fraud risk assessments
 - New risk approval (NRA) process
 - Risk identification and documentation in the Risk Event Database (RED)
 - Ad hoc identification of potential risks
- **Evaluation / quantification**
 - Agreed standards to quantify risks
- **Monitoring and control**
 - Process owners' responsibility to monitor risks
 - Key risk indicators (KRIs) and operational risk reports, risk bearing capacity calculation and monitoring in the Operational Risk Management Committee and Audit and Risk Management Committee
 - Management summaries for the significant risk events
 - Implementation of measures to avoid, reduce or mitigate the risks depending on priorities, efficiency considerations and regulations
 - Transfer of risk to an insurer, if appropriate
- **Issue tracking / follow-up tables for material action plans**
 - Follow-up of the measures taken by the Operational Risk Management Committee or by the Bank's Managers

To constantly enhance the professional standards of the Bank, in 2014 it continued to make use of local training facilities, the regional ProCredit Academy and the international ProCredit Academy in Fürth, Germany. Training programmes for candidates for management positions include various sessions focusing explicitly on operational risk management. Risk awareness training is delivered annually to all staff as well as to all newly hired employees.

56) Reputational risk

Reputational risk is recognised as a significant risk to which the Bank is exposed. It is defined as the current or future risk that the profits or capital would be negatively affected due to the unfavourable image of the Bank as perceived by clients, counterparties, shareholders, investors or supervisory authorities.

The Bank monitors all events with potential reputational implications through operational risk events identification, continuous monitoring of the media exposure and monthly monitoring of customer complaints. The monitoring results are reported to the Operational Risk Management Committee which may take measures to mitigate the effects of a reputational risk event.

The Bank aims to keep the degree of responsibility and professionalism of its employees at a high level in order to mitigate its exposure to reputational risk. Therefore, the various training programmes specified in the previous section have become part of the Bank's organisational culture. Relationships with clients have always been based on the principles of transparency and responsibility, thus fostering a good image for the Bank.

57) Compliance Risk

The Compliance risk is defined as the risk that a credit institution to suffer the sanctions set by the regulatory framework, to register significant losses or reputational impact by not complying with the regulatory framework provisions, internal regulations or other applicable best practices.

The management of compliance risk is performed at the Bank level within three committees and within the Audit and Risk Management Committee. The financial covenants included in the refinancing contracts of the Bank are monitored on a monthly basis within the ALCO. The risks regarding money laundering and financing of terrorism activities are monitored in the AML&CFT on a quarterly basis. The changes in legislation and their implementation are monitored in the OPRC on a monthly basis.

The Bank's organizational structure includes the Compliance Department that has the role of assisting the Bank's Managers in order to properly manage the compliance risk

58) Business Risk (including strategic risk)

The strategic risk represents the current or future risk of negative impact on earnings and capital arising from changes in the business environment or from adverse business decisions, improper implementation of decisions, or lack of response to changes in the business environment.

The Bank includes the business risk (which includes the strategic risk) in the category of significant risks as, according to the developments of the past years in terms of the changes in the business environment mostly triggered by the financial crisis, we faced significant problems regarding the achievement of the business objectives. In these circumstances, the Bank's Board of Administration defines the business risk target profile in order to control the Bank's exposure to this risk.

The exposure to this risk is monitored regularly in the monthly meetings of the ALCO.

59) Organizational of the risk management function

The responsibility for the risk management of the Bank lies with the Bank's Managers and with the Board of Administration.

The risk management function comprises two of the Bank's divisions, Credit Risk Division and Risk Division. The Risk Division is responsible for the management all significant risks, while the Credit Risk Division is responsible specifically for credit risk management at individual exposure level. Both organisational units report to a Deputy General Manager. Additionally, the Risk Division reports to the Board of Administration. The risk division comprises a Risk Management Department, responsible for the identification, evaluation, monitoring and reporting of risk exposures, and an Internal Control Department. The Risk Division is not involved in any way with the Bank's

customer service operations (credit or deposit business) or trading operations. The Risk Management Department reports regularly to the corresponding organisational units at ProCredit Holding.

The Bank's exposure to risks is monitored and controlled by the Audit and Risk Management Committee, a permanent, specialized committee of the Board of Administration. Detailed monitoring of specific risks is performed by various other committees, at Bank level: the Credit Risk Management Committee (credit risk), the Assets and Liabilities Management Committee (counterparty risk, liquidity risk, and market risks), the Operational Risk Management Committee (operational risk and reputational risk) and the AML&CFT Committee (anti-money laundering and combating the financing of terrorism).

The Bank's risk policies address all significant risks and set standards that enable risks to be identified early and to be managed appropriately. The Risk Management Department carries out regular monitoring to ensure that the total volume of all risks incurred does not exceed the limits approved. The results of the monitoring are reported to the specialized committees at Bank level, to the Audit and Risk Management Committee and to the Board of Administration.

F. Additional Notes

60) Fair value of financial instruments

The following table gives an overview of the carrying amounts and fair values of the financial assets and liabilities according to the classes of financial instruments, defined in accordance with the business of the Bank.

| 2014 | | | | | | |
|-------------------------------------------------------------------------------------------------------------|----------|----------------------|----------------------|--------------------|---------------------|----------------------|
| in LEI | | | | | | |
| Financial assets | Category | Carrying value | Total fair value | Level 1 | of which Level 2 | Level 3 |
| Cash and balances at central bank | AFV | 211,287,346 | 211,287,346 | 211,287,346 | - | - |
| Loans and advances to banks | LaR | 111,420,146 | 111,420,146 | - | 28,147,116 | 83,273,030 |
| Available-for-sale financial assets including cash equivalents | AFS | 47,425,268 | 47,425,268 | - | 47,398,266 | 27,002 |
| Loans and advances to customers | LaR | 1,200,699,294 | 1,014,350,358 | - | - | 1,014,350,358 |
| Total | | 1,570,832,054 | 1,384,483,117 | 211,287,346 | 75,545,382 | 1,097,650,390 |
| Financial Liabilities | Category | Carrying value | Total fair value | Level 1 | Level 2 | Level 3 |
| Liabilities to banks | AFV | 150,583,815 | 149,979,715 | - | - | 149,979,715 |
| Liabilities to customers | AC | 977,314,297 | 975,643,088 | - | 284,665,873 | 690,977,215 |
| Liabilities to international financial institutions | AC | 214,425,709 | 214,295,453 | - | - | 214,295,453 |
| Subordinated debt | AC | 39,225,837 | 39,445,960 | - | - | 39,445,960 |
| Total | | 1,381,549,658 | 1,379,364,217 | - | 284,665,873 | 1,094,698,344 |
| Categories: AFV - At Fair value; LaR - Loans and Receivables, AFS - Available-for-sale; AC - Amortised cost | | | | | | |
| 2013 | | | | | | |
| in LEI | | | | | | |
| Financial assets | Category | Carrying value | Total fair value | Level 1 | of which Level 2 | Level 3 |
| Cash and balances at central bank | AFV | 258,912,173 | 258,912,173 | 258,912,173 | - | - |
| Loans and advances to banks | LaR | 20,334,449 | 20,334,449 | - | 8,515,049 | 11,819,400 |
| Available-for-sale financial assets including cash equivalents | AFS | 54,156,291 | 54,156,291 | - | 54,129,289 | 27,002 |
| Loans and advances to customers | LaR | 1,085,617,012 | 1,038,830,382 | - | - | 1,038,830,382 |
| Total | | 1,419,019,925 | 1,372,233,295 | 258,912,173 | 62,644,338 | 1,050,676,784 |
| Financial Liabilities | Category | Carrying value | Total fair value | Level 1 | Level 2 | Level 3 |
| Liabilities to banks | AFV | 45,019,035 | 45,055,369 | - | 45,055,369 | - |
| Liabilities to customers | AC | 902,807,621 | 904,573,216 | - | 186,719,406 | 717,853,810 |
| Liabilities to international financial institutions | AC | 253,336,704 | 253,411,942 | - | - | 253,411,942 |
| Subordinated debt | AC | 39,248,592 | 37,874,446 | - | - | 37,874,446 |
| Total | | 1,240,411,952 | 1,240,914,973 | - | 231,774,775 | 1,009,140,198 |
| Categories: AFV - At Fair value; LaR - Loans and Receivables, AFS - Available-for-sale; AC - Amortised cost | | | | | | |

The item "cash and balances at central banks" includes cash at hand and balances at central banks including mandatory reserve disclosed under "cash and cash equivalents" (see note 34).

The fair value of claims and term deposits at variable rates of interest is identical to their carrying amounts. The fair value of claims and liabilities at fixed rates of interest was determined using the discounted cash flow method, using money market interest rates for financial instruments with similar default risks and similar remaining terms to maturity.

The estimated fair value of the receivables corresponds to the discounted amount of the estimated expected future cash flows, i.e. net of allowance for impairment. The expected cash flows are discounted to fair value at the current market interest rates.

For the fair value measurement of financial instruments which are carried at fair value only in rare circumstances is the fair value calculated based on current observable market data by using a valuation technique. The valuation techniques applied are references to the current fair value of other instruments that are substantially the same and discounted cash flow analysis using observable market parameters, e.g. interest rates and foreign exchange rate.

Level 2 debt investments are fair valued using a discounted cash flow approach, which discounts the contractual cash flows using discount rates derived from observable market prices of other quoted debt instruments of the counterparties.

The fair value of loans and advances to customers was determined using the discounted cash flow method, using the current market rates for end of the year, published by the Bank on its website for loans with similar default risks and similar remaining terms to maturity.

The fair value of liabilities to customers was determined using the discounted cash flow method, using the current market rates for end of the year, published by the Bank on its website for deposits with similar remaining terms to maturity. For deposits with no stated maturity (i.e. Current Accounts and Saving Accounts) the fair value it's equal to carrying value in the balance sheet.

The estimated fair value of the receivables corresponds to the discounted amount of the estimated expected future cash flows, i.e. net of allowance for impairment. The expected cash flows are discounted to fair value at the current market interest rates.

In case observable market rates are not available to determine the fair value of financial liabilities measured at amortized cost, ProCredit Bank Treasury rates are used as an input for a discounted cash flow model. These are presented as level 3 input factors. Treasury department rates are determined considering the cost of capital depending on currencies and maturities plus a risk margin that depends on an internal risk rating for each institution. These internal rates are regularly compared to those applied for third party transactions and are therefore in compliance with the arms lengths principle.

There have been no transfers between the input levels of the fair value hierarchy.

61) Contingent liabilities and commitments

| in LEI | As at 31 December | |
|------------------------------|--------------------|-------------------|
| | 2014 | 2013 |
| Sureties and guarantees | 6,005,295 | 5,792,129 |
| Performance bonds | 3,085,272 | 1,805,700 |
| Commitments to extend credit | 106,411,748 | 58,831,302 |
| Total | 115,502,315 | 66,429,131 |

The above table discloses the nominal principal amounts of contingent liabilities, commitments and guarantees, i.e. the amounts at risk, should contracts be fully drawn upon and clients default. It is expected that a significant portion of guarantees and commitments will expire without being drawn upon; therefore the total of the contractual amounts is not representative of future liquidity requirements. An estimate of the amount and timing of outflow is not practicable.

62) Related party transactions

The Bank entered into a number of banking transactions with related parties in the normal course of business.

The list of related parties and description of the nature of relationship is as follows:

| Name | Relationship |
|---------------------------------|-------------------|
| ProCredit Holding AG & Co. KGaA | Shareholder |
| ProCredit Bank Germany | Bank of the group |
| ProCredit Bank Bulgaria | Bank of the group |
| ProCredit Academy Macedonien | Group company |
| Shipeke Kosovo - Quipu Ges. | Group company |
| ProCredit Academy | Group company |
| Quipu GmbH | Group company |
| IPC International | Shareholder |

The ultimate parent company of the bank is ProCredit Holding AG & Co. KGaA. During the year ended 31 December 2014 and the year ended 31 December 2013 the following transactions were carried out with the shareholders and other related parties from the Bank and Group.

| in LEI | 1.1.-31.12.2014 | 1.1.-31.12.2013 | 1.1.-31.12.2014 | 1.1.-31.12.2013 |
|------------|-----------------|-----------------|-----------------|-----------------|
| Income | 15,287 | 11,207 | 3,411 | 2,499 |
| Expense | 17,695,987 | 12,085,088 | 3,948,147 | 2,694,737 |
| Net income | -17,680,700 | -12,073,881 | -3,944,736 | -2,692,238 |

Outstanding balances of the Bank with the shareholders and other related parties

(as at year-end)

| (as at year-end) | As at 31 December | | Convenience translation to EUR * | |
|---------------------------------------------------------|--------------------|-------------------|----------------------------------|-------------------|
| in LEI | 2014 | 2013 | 2014 | 2013 |
| Assets | | | | |
| Loans and advances to banks | 21,341,776 | 5,688,975 | 4,761,557 | 1,268,530 |
| Loans and advances to customers | - | 253,175 | - | 56,453 |
| Allowance for losses on loans and advances to customers | - | 1,899 | - | 423 |
| Other receivable | 60,254 | 231,309 | 13,443 | 51,577 |
| Total Assets | 21,402,030 | 6,175,358 | 4,775,001 | 1,376,983 |
| Liabilities | | | | |
| Liabilities to banks (including ProCredit Holding) | 151,289,985 | 45,019,035 | 33,754,264 | 10,038,360 |
| Liabilities to customers | 2,237,409 | 3,792,699 | 499,188 | 845,697 |
| Subordinated debt | 39,225,837 | 39,248,592 | 8,751,665 | 8,751,665 |
| Other payable | - | 910,670 | - | 203,062 |
| Total Liabilities | 192,753,232 | 88,970,996 | 43,005,116 | 19,838,784 |
| Off-balance sheet positions | | | | |
| Credit line | 44,821,000 | 44,847,000 | 10,000,000 | 10,000,000 |
| Loan commitment | 14,500 | 21,437 | 3,235 | 4,780 |
| Total Off-balance sheet positions | 44,835,500 | 44,868,437 | 10,003,235 | 10,004,780 |



63) Management compensation

During the reporting period, total compensation paid to the management of the bank amounted to:

| in LEI | 1.1.-31.12.2014 | 1.1.-31.12.2013 | Convenience translation to EUR | |
|---------------------------|------------------|------------------|--------------------------------|-----------------|
| | | | 1.1.-31.12.2014 | 1.1.-31.12.2013 |
| Management board salaries | 1,999,817 | 1,762,598 | 449,943 | 398,870 |
| Total | 1,999,817 | 1,762,598 | 449,943 | 398,870 |

The members of the Supervisory Board do not receive any compensation from the Bank.

64) Number of Employees

| | 2014 | | 2013 | |
|-------------------------|---------|-------------|---------|-------------|
| | Average | At year end | Average | At year end |
| General Manager | 1 | 1 | 1 | 1 |
| Deputy General Manager | 2 | 3 | 1 | 1 |
| Head Office Staff | 232 | 230 | 251 | 232 |
| Branches/Agencies Staff | 415 | 393 | 424 | 434 |
| Total Staff | | 627 | | 668 |

65) Significant post-balance sheet events

No significant events post-balance sheet events

66) Exchange rates

For the balance sheet and the income statement the following exchange rates were applied for convenience translation:

| Currency code | 2014 | | 2013 | |
|---------------|-----------------------|----------------------|-----------------------|----------------------|
| | At balance sheet date | Average for the year | At balance sheet date | Average for the year |
| EUR | 4.4821 | 4.4446 | 4.4847 | 4.4190 |
| USD | 3.2551 | 3.3205 | 3.3575 | 3.4682 |

67) Address and general information

ProCredit Bank S.A. is domiciled in Romania. The Bank was established in Romania in July 2002 (until November 2004 the Bank was known as Microfinance Bank MIRO S.A.), and is licensed by the National Bank of Romania to conduct banking activities.

The Bank operates through its head office located in Bucharest and through its network consisting of 23 branches (31 December 2013: 22) and 5 agencies (31 December 2013: 5) located in Romania.

The current registered office of the Bank is located at:

62 – 64 Buzesti Street,
Bucharest, Sector 1
Romania



The Bank is managed by a Board of Directors made up of 5 members (31 December 2013: 5 members); lead by a Chairperson. The composition of the Board of Directors was as follows:

| Position | 31 December 2014 | 31 December 2013 |
|-------------|----------------------------|-------------------------|
| Chairperson | Dr. Antje Marielle Gerhold | Dr. Anja Lepp |
| Member | Gian Marco Felice | Gian Marco Felice |
| Member | Ivaylo Blagoev | Ivaylo Blagoev |
| Member | Rainer Peter Ottenstein | Rainer Peter Ottenstein |
| Member | - | Dr. Dietrich Ohse |
| Member | Helen Alexander | - |

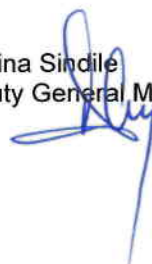
Cosmin Ciobanu
Deputy General Manager



Marius Slemco
Head of Finance Department



Cristina Sindile
Deputy General Manager



Bucharest, 30 April 2015

