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Independent Auditors' Report

(free translation¹)

To the Shareholders of PROCREDIT BANK SA

62 – 64 Buzesti Street, Bucharest, Sector 1, Romania
Unique Registration Code: 14622194

Report on the Audit of the Financial Statements

Opinion

1. We have audited the financial statements of ProCredit Bank SA ("the Bank"), which comprise the statement of financial position as at 31 December 2022, the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.
2. The financial statements as at and for the year ended 31 December 2022 are identified as follows:
 - Total equity: Lei 219,549,491
 - Net profit for the year: Lei 13,234,962
3. In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Bank as at 31 December 2022, and of its financial performance and its cash flows for the year then ended in accordance with the International Financial Reporting Standards as adopted by the European Union and with the National Bank of Romania's Order no. 27/2010 for the approval of the accounting regulations in accordance with IFRS, with subsequent changes ("NBR Order no. 27/2010").

Basis for Opinion

4. We conducted our audit in accordance with International Standards on Auditing ("ISAs"), Regulation (EU) no. 537/2014 of the European Parliament and of the Council ("the Regulation") and Law no. 162/2017 ("the Law"). Our responsibilities under those standards and regulations are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Bank in accordance with *International Ethics Standards Board for Accountants International Code of Ethics for Professional Accountants (including International Independence Standards)* ("IESBA Code") together with the ethical

¹ TRANSLATOR'S EXPLANATORY NOTE: The above translation of the auditors' report is provided as a free translation from Romanian which is the official and binding version and refers to the Romanian version of the financial statements which was subject to our audit.

requirements that are relevant to our audit of the financial statements in Romania, including the Regulation and the Law and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

5. Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Impairment of loans and advances to customers

As at 31 December 2022, the financial statements include:

- gross loans and advances to customers of RON 1,736,193,630 (31 December 2021: RON 1,772,408,568),
- related expected credit losses of RON 43,106,005 (31 December 2021: RON 35,663,995)

and, for the year then ended:

- net impairment charge recognized in the statement of profit or loss of RON 13,826,747 (31 December 2021: RON 3,970,304).

See Notes 7 Financial instruments, 9 Loss Allowances, 12 Loans and advances to customers (accounting policies), 21 Allowance for impairment losses on financial assets, 30 Loans and advances to customers (explanatory notes) and 47 Credit risk to the financial statements.

The key audit matter	How the matter was addressed in our audit
<p>Impairment allowances represent management’s best estimate of the expected credit losses (“ECLs”) within loans and advances to customers (collectively, “loans”, “exposures”) at amortized cost at the reporting date. We focused on this area as the measurement of impairment allowances requires management to make complex and subjective judgements.</p> <p>Impairment allowances for collectively assessed exposures (“collective impairment allowance”) are determined by modelling techniques relying on key parameters such as the probability of default (PD), exposure at default (EAD) and loss given default (LGD), taking into account historical experience, identification of exposures with a significant increase in credit risk (SICR), forward-looking information and management judgment.</p> <p>Impairment allowances for individually significant non-performing (Stage 3 in the IFRS 9 <i>Financial Instruments</i> hierarchy) exposures are determined on an individual basis by means of a discounted cash flows analysis (“individually assessed expected credit losses”). The process relies on a number of sensitive assumptions, in particular those in respect of the recovery scenarios and the expected proceeds from the sale of the related collateral and estimated period for collateral disposal.</p>	<p>Our audit procedures in this area, performed, where relevant, with the assistance from our financial risk management and IT, included, among others:</p> <ul style="list-style-type: none"> ➤ Inspecting the Bank’s ECL impairment methods and models and assessing their compliance with the relevant requirements of the financial reporting standards. As part of the above, we identified the relevant methods, assumptions and sources of data, and assessed whether such methods, assumptions, data and their application are appropriate in the context of IFRS 9 requirements; ➤ Testing of the design, implementation and effectiveness of the selected controls in the Bank’s expected credit loss estimation process. This included testing the controls over: <ul style="list-style-type: none"> • ECL model validation; • completeness and accuracy of relevant data inputs in the Bank’s systems (mainly for loan exposure, maturity date, collateral values and interest rates data); • approval of loans; • System configuration of debt service and allocation of payments;

In the wake of the geopolitical volatility following the outbreak of the Russia-Ukraine war, and given the adverse macroeconomic effects of the increase in energy and other commodity prices, resulting inflationary pressures and disruptions in the global supply chains, as well as of the rise in interest rates, measurement of ECLs was associated with additional complexities and an increased estimation uncertainty. Among other things, application of post-model adjustments was required from management in arriving at the year-end estimate of impairment losses.

In light of the above factors, we considered impairment of loans and advances to customers to be associated with a significant risk of material misstatement in the financial statements. Therefore, the area required our increased attention in the audit and as such was determined to be a key audit matter.

- IT environment for data security and access; and
 - Valuation of collateral.
- Assessing the consistency of application of the SICR and default criteria, and also, for a risk-based sample of exposures, challenging the loans' classification into the stages of IFRS 9 by reference to the underlying loan files and financial analyses;
- In respect of the collectively assessed expected credit losses:
- Challenging the macroeconomic forecasts used in the ECL model in terms of their relevance and source accuracy by comparing them with a selection of publicly available forecasts. As part of the procedure, we challenged the consideration of the economic uncertainty relating to the current geopolitical volatility and the adverse macroeconomic effects of the resulting inflationary pressures and rise in interest rates, by means of inquiries of the management board members and inspection of publicly available information;
 - Testing the relevance and reliability of the data used in the process of calculating the PD, EAD and LGD parameters applied in the collective ECL model, on a sample basis, by reference to the supporting documentation, such as credit risk memoranda, debt service status, forbearance occurrence, repayment schedules and underlying data for collections occurring after default;
 - Challenging any significant post-model adjustments, by evaluating key underlying assumptions and inspecting the calculation methods;
 - Based on the outcome of the preceding procedures, recomputing the collective ECLs.
- In respect of the individually assessed expected credit losses:
- For a sample of Stage 3 individually assessed exposures, challenging the key assumptions applied in the estimate of the future cash flows, such as recovery scenarios, by reference to the underlying individual assessment analyses and the Bank's historical experience;
 - Recomputing the individual ECL as at reporting date.

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| | <ul style="list-style-type: none">➤ Assessing the accuracy and completeness of the ECL-related financial statement disclosures against the requirements of the relevant financial reporting standards. |
|--|--|

Other information – Administrator’s Report (“Board of Directors’ Report”)

6. The Board of Directors is responsible for the preparation and presentation of other information. The other information comprises the Board of Directors’ Report, but does not include the financial statements and our auditors’ report thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

With respect to the Board of Directors’ Report we read and report whether the Board of Directors’ Report is prepared, in all material respects, in accordance with NBR Order no. 27/2010, articles 12, 13, 15, 16 and 17 of the accounting regulations in accordance with International Financial Reporting Standards applicable to credit institutions.

Based solely on the work required to be undertaken in the course of the audit of the financial statements, in our opinion:

- a) The information given in the Board of Directors’ Report for the financial year for which the financial statements are prepared is consistent, in all material respects, with the financial statements;
- b) The Board of Directors’ Report has been prepared, in all material respects, in accordance with NBR Order no. 27/2010, articles 12, 13, 15, 16 and 17 of the accounting regulations in accordance with International Financial Reporting Standards applicable to credit institutions.

In addition, in light of the knowledge and understanding of the Bank and its environment obtained in the course of our audit we are required to report if we have identified material misstatements in the Board of Directors’ Report. We have nothing to report in this regard.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

- 7. Management is responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the European Union and with NBR Order no. 27/2010 and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.
- 8. In preparing the financial statements, management is responsible for assessing the Bank’s ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.
- 9. Those charged with governance are responsible for overseeing the Bank’s financial reporting process.

Auditors' Responsibility for the Audit of the Financial Statements

10. Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.
11. As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:
 - Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
 - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
 - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
 - Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
 - Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
12. We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
13. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.
14. From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

15. We were appointed by the General Shareholders' Meeting on 25 July 2022 to audit the financial statements of ProCredit Bank SA for the year ended 31 December 2022. Our total period of engagement is 18 years, covering periods ended 31 December 2002 to 31 December 2004, 31 December 2006 to 31 December 2016 and 31 December 2019 to 31 December 2022.
16. We confirm that:
- our audit opinion is consistent with the additional report presented to the Audit and Risk Management Committee of the Bank, which we issued on the same date as the date of issuance of this independent auditors' report. We also remained independent of the audited entity in conducting the audit.
 - we have not provided to the Bank the prohibited non-audit services (NASs) referred to in Article 5(1) of EU Regulation (EU) No 537/2014.

For and on behalf of KPMG Audit S.R.L.:

Refer to the original signed
Romanian version

RUBELI IRINA

registered in the electronic public register of financial auditors and audit firms under no AF4092

Refer to the original signed
Romanian version

KPMG Audit SRL

registered in the electronic public register of financial auditors and audit firms under no FA9

Bucharest, 4 May 2023



ProCredit Bank

 Part of the
ProCredit Group

Financial Statements
31 December 2022

**Prepared in accordance with International
Financial Reporting Standards as endorsed
by the European Union**

- Free translation* -



ProCredit Bank

Part of the
ProCredit Group

TRANSLATOR'S EXPLANATORY NOTE: The above translation of the financial statements is provided as a free translation from Romanian which is the official and binding version.

Statement of Profit or Loss and other Comprehensive Income

in LEI	Note	1.1-31.12. 2022	1.1-31.12. 2021
Interest income		139,131,291	87,871,329
Interest expenses		-60,337,812	-26,357,620
Net interest income	(20)	78,793,479	61,513,709
Fee and commission income		12,183,249	11,427,559
Fee and commission expenses		-5,480,303	-5,720,993
Net fee and commission income	(22)	6,702,946	5,706,567
Net result from foreign exchange transactions	(23)	5,163,080	4,648,029
Dividend income		24,280	16,936
Other operating income	(24)	2,021,501	3,268,607
Operating income		92,705,286	75,153,849
Allowance for impairment losses on financial assets	(21)	-13,382,444	-3,605,593
Personnel expenses	(25)	-22,314,284	-22,779,951
Administrative expenses	(25)	-34,515,812	-31,683,275
Depreciation and amortisation	(31, 32)	-6,790,359	-7,655,275
Other operating expense	(24)	-1,782,509	-1,162,275
Operating expenses		-78,785,408	-66,886,368
Profit before tax		13,919,878	8,267,481
Income tax (expense(-)/income(+))	(26, 35)	-684,916	95,485
Profit for the period		13,234,962	8,362,966
Items that may be reclassified subsequently to profit or loss			
Change in financial assets at fair value through other comprehensive income		-491,502	-322,601
Change in deferred tax on revaluation reserve from financial assets at FVOCI		87,553	49,568
Other comprehensive income for the year, net of tax		-403,949	-273,032
Total comprehensive income for the year		12,831,013	8,089,934

The Statement of profit or loss and other comprehensive income is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 8 to 68.

The financial statements were reviewed and authorized for issue by the Board of Administration on 03 May 2023 and were signed on its behalf by:

Andreea Ichim
Deputy General Manager



Alexandra Andronache
Head of Finance Department

Statement of Financial Position
in LEI

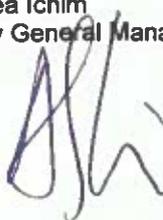
As at 31 December
2021

Assets	Note	2022	2021
Cash and balances with central bank	(27)	465,719,558	384,432,384
Loans and advances to banks	(28)	185,700,453	132,885,038
Financial assets at fair value through other comprehensive income	(29)	217,475,651	131,899,647
Loans and advances to customers	(30)	1,693,087,627	1,736,744,573
Current tax assets	(36)	2,327,204	1,521,372
Property, plant and equipment	(32)	15,777,597	19,409,485
Intangible assets	(31)	5,496,613	7,041,729
Deferred tax assets	(34)	135,824	48,271
Other financial assets	(36)	5,070,803	2,587,919
Other non-financial assets	(36)	3,077,886	3,939,102
Total assets		2,593,869,216	2,420,509,519
Liabilities			
Liabilities to banks	(37)	381,486,072	240,546,143
Liabilities to customers	(38)	1,576,313,534	1,521,458,445
Liabilities to international financial institutions	(39)	397,745,162	429,527,714
Other financial liabilities	(42)	13,637,534	17,221,255
Other non-financial liabilities	(43)	2,073,567	2,650,504
Provisions	(41)	2,962,747	2,321,608
Deferred tax liabilities	(34)	101,109	65,371
Total liabilities		2,374,319,725	2,213,791,041
Equity			
Share capital	(44)	251,635,371	251,635,371
Share premium	(44)	1,273,775	1,273,775
Legal reserve	(44)	4,481,377	3,785,383
Accumulated loss		-37,213,932	-49,752,900
Fair value reserve		-627,100	-223,151
Total equity		219,549,491	206,718,478
Total equity and liabilities		2,593,869,216	2,420,509,519

The statement of financial position is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 8 to 68.

The financial statements were reviewed and authorized for issue by the Board of Administration on 03 May 2023 and were signed on its behalf by:

Andreea Ichim
Deputy General Manager




Alexandra Andronache
Head of Finance Department




Statement of Changes in Equity

	Share capital	Share premium	Legal reserve	Accumulated loss	Fair value reserve	Total
Balance at January 1, 2022	251,635,371	1,273,775	3,785,383	-49,752,900	-223,151	206,718,478
Profit of the year 2022	-	-	-	13,234,962	-	13,234,962
Change in fair value of financial assets at FVOCI, net of tax	-	-	-	-	-403,949	-403,949
Transfer to legal reserve	-	-	695,994	-695,994	-	-
Total comprehensive income of the year 2022	-	-	695,994	12,538,968	-403,949	12,831,013
Balance at December 31, 2022	251,635,371	1,273,775	4,481,377	-37,213,932	-627,100	219,549,491
Balance at January 1, 2021	251,635,371	1,273,775	3,372,009	-57,702,493	49,881	198,628,545
Profit of the year 2021	-	-	-	8,362,966	-	8,362,966
Change in fair value of financial assets at FVOCI, net of tax	-	-	-	-	-273,032	-273,032
Transfer to legal reserve	-	-	413,374	-413,374	-	-
Total comprehensive income of the year 2021	-	-	413,374	7,949,592	-273,032	8,089,934
Balance at December 31, 2021	251,635,371	1,273,775	3,785,383	-49,752,900	-223,151	206,718,478

The statement of changes in equity is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 8 to 68.

The financial statements were reviewed and authorized for issue by the Board of Administration on 03 May 2023 and were signed on its behalf by:

Andreea Ichim
Deputy General Manager




Alexandra Andronache
Head of Finance Department






Cash Flow Statement

in LEI	1.1.-31.12.2022	1.1.-31.12.2021
Net profit/ (loss) after tax	13,234,962	8,362,966
Cash flows from operating activities		
Adjustments for:		
Allowance for impairment losses on loans and advances	13,851,325	3,863,294
Depreciation and amortisation	6,790,359	7,655,275
Net interest income	-78,793,479	-61,513,709
Other provisions	641,139	-1,097,000
Net result from sale of fixed assets	117,367	111,161
Dividends Income	-24,280	-16,936
Loss write-off loans	0	100,785
Other (including FX)	-428,290	-130,406
Income tax expense/revenue	684,916	-95,485
Operating profit before changes in operating assets and liabilities	-43,925,981	-42,760,055
Change in minimum compulsory reserve	-8,430,903	-18,067,225
Change in loans and advances to customers	29,805,622	-96,621,992
Change in other assets	-2,427,500	-621,534
Change in deposits from banks	91,106,100	14,184,800
Change in deposits from customers	54,855,089	225,839,263
Change in other liabilities	-1,940,991	-1,610,046
Interest paid	-49,542,505	-23,930,026
Interest received	142,520,068	84,889,678
Net cash from operating activities	212,018,998	141,302,863
Cash flows from investing activities		
Dividends received	24,280	16,936
Purchase of property, plant and equipment / intangible assets	-3,537,099	-1,491,133
Proceeds from sale of [property, plant and equipment	6,500	73,113
Purchase of financial assets at FVTOCI	-336,202,852	-106,000,000
Proceeds from sale of financial assets at FVTOCI	242,613,912	87,000,000
Net cash used in investing activities	-97,095,259	-20,401,084
Proceeds from issues of share capital	0	0
Proceeds from borrowings	63,010,183	147,329,000
Repayment of borrowing	-48,800,521	-89,297,855
Payment of lease liabilities	-3,461,714	-3,234,649
Cash flow from financing activities	10,747,948	54,796,496
Net increase in cash and cash equivalents		
Cash and cash equivalents at 31 December previous year	382,157,851	206,459,576
Net increase in cash and cash equivalents	125,671,687	175,698,275
Cash and cash equivalents at 31 December	507,829,538	382,157,851

Andreea Ichim
Deputy General Manager



Alexandra Andronache
Head of Finance Department



Notes to the Financial Statements

A. Basis of Preparation

- 1) Compliance with International Financial Reporting Standards as endorsed by the European Union
- 2) Use of estimates and judgements
- 3) Accounting developments

B. Summary of Significant Accounting Policies

- 1) Foreign currency translation
- 2) Interest income and expense
- 3) Fee and commission income and expenses
- 4) Dividends
- 5) Leases
- 6) Income tax
- 7) Financial instruments
- 8) Fair value measurement
- 9) Loss Allowances
- 10) Cash and balances with central bank
- 11) Loans and advances to banks
- 12) Loans and advances to customers
- 13) Intangible assets
- 14) Property, plant and equipment
- 15) Impairment of non-financial assets
- 16) Liabilities to banks and customers
- 17) Provisions
- 18) Post-employment benefits and other employee benefits
- 19) Share capital

C. Notes to the Statement of profit or loss and other comprehensive income

- 20) Net interest income
- 21) Allowance for impairment losses on financial assets
- 22) Net fee and commission income
- 23) Net result from foreign exchange transactions
- 24) Other net operating income/expense
- 25) Personnel and administrative expenses
- 26) Income tax expenses/income

D. Notes to the Statement of Financial Position

- 27) Cash and balances with central bank
- 28) Loans and advances to banks
- 29) Financial assets at fair value through other comprehensive income
- 30) Loans and advances to customers





- 31) Intangible assets**
- 32) Property, plant and equipment**
- 33) Leases**
- 34) Income taxes**
- 35) Effective tax reconciliation**
- 36) Other assets**
- 37) Liabilities to banks**
- 38) Liabilities to customers**
- 39) Liabilities to international financial institutions**
- 40) Reconciliation of movements of liabilities to cash flows arising from financing activities**
- 41) Provisions**
- 42) Other financial liabilities**
- 43) Other non-financial liabilities**
- 44) Share capital**

E. Risk Management

- 45) Management of the overall Bank risk profile**
- 46) Management of individual risks**
- 47) Credit risk**
- 48) Financial risk**
- 49) Operational risk**
- 50) Reputational risk**
- 51) Compliance Risk**
- 52) Strategic risk**
- 53) Organization of the risk management function**

F. Additional Notes

- 54) Fair value of financial Instruments**
- 55) Contingent liabilities and commitments**
- 56) Related party transactions**
- 57) Management compensation**
- 58) Number of Employees**
- 59) Exchange rates**
- 60) Address and general information**





Notes to the Financial Statements

A. Basis of Preparation

1) Compliance with International Financial Reporting Standards as endorsed by the European Union

These financial statements have been prepared in accordance with International Financial Reporting Standards as endorsed by EU ("IFRS") under the historical cost convention, except for the investments at fair value through other comprehensive income. The main accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated.

These financial statements of the Bank for the fiscal year 2022 are subject to be approved by General Shareholders Assembly on 4th May 2023, reviewed and authorized for issue by the Board of Administration on 3rd May 2023 and were signed on its behalf by Andreea Ichim as Deputy General Manager and by Alexandra Andronache as Head of Finance Department.

These financial statements were prepared on the going concern assumption.

In 2021, the Bank managed to break even in terms of profitability, registering a profit of RON 8.4 mio and the positive evolution continued in 2022, the net profit reaching RON 13.2 mio. The steady improvement was mainly business driven, yet the market conditions in terms of rising interest rates contributed furthermore to increase the Bank's profitability.

Following the Covid-19 outbreak (during the period March'2020-December'2021) and its impact spread over some of the Romanian SMEs, the year 2022 was overshadowed by Russia's war of aggression against Ukraine that brought along high energy prices which spread over all categories of goods leading to high inflation reaching 16.37% in December'2022. Nevertheless, the Bank's prudent approach towards credit risk has proven its benefits by maintain a low non-performing loan rate of 1.56% at 31 December 2022 (1.64% at December 2021). Bearing in mind the business evolution and bank's resilience even in times of uncertainty, Management considers the use of the going concern assumption appropriate.

2) Use of estimates and judgements

The Bank's financial reporting and its financial result are influenced by judgements made in applying the accounting policies, assumptions, estimates, and management judgement which necessarily have to be made in the course of preparation of the financial statements.

All estimates and assumptions are in conformity with IFRS and are best estimates undertaken in accordance with the applicable standard. Estimates and judgements are evaluated on a continuous basis, and are based on past experience and other factors, including expectations with regard to future events and are considered appropriate under the given circumstances. Revisions to estimates are recognized prospectively.

Accounting policies and management's judgments for certain items are especially critical for the Bank's results and financial position due to their materiality in amount. This applies to the following positions:

(a) *Expected credit losses under IFRS 9*

Loss allowances are established based on the IFRS 9 impairment model. The forward-looking expected credit loss (ECL) model is the central element of the approach to quantifying credit loss allowances for on- and off-balance sheet financial instruments. The model calculates loss allowances considering the credit losses expected over various default scenarios in the future. The calculated loss allowances represent the sum of probability-weighted outcomes; ECL estimates are

unbiased and include supportable information about past events, current conditions, and forecasts of future economic conditions.

Compared to the previous year, the direct negative impacts in connection with the COVID-19 pandemic have decreased significantly. Overall, we assess the impact of the COVID-19 pandemic on our loan portfolio in the 2022 financial year to be minor. This is also reflected in our continuous observations regarding the quality indicators implemented for the loan portfolio. Instead, the focus of the observations at portfolio level is on an expected deterioration in macroeconomic conditions, mainly resulting from the impact of the war in Ukraine on the global economy.

The war has had an impact on many other economies, as sanctions and naval blockades have also led to shortages in food and energy supplies. The bank has thus conducted an analysis of the loan portfolio in order to assess any impacts on their business activities caused by the war in Ukraine or the sanctions against Russia and Belarus. As a result, no loans to customers with significant relationships with these countries were identified.

The Bank's activities continued to focus on assessing the effects on the credit portfolio and on a corresponding risk mitigation strategy and proper ECLs recognition.

Considering the uncertainty due to deterioration in macroeconomic conditions, appropriate adjustments have been made to the ECL parameters.

The adjustments to macroeconomic factors that we had made in the two previous years in establishing loss allowances in the context of the COVID-19 pandemic have now been reversed, as the risks from the pandemic have now materialised in the meantime. We are taking account for risks arising from the currently tense economic situation by making new adjustments to the parameters.

These adjustments are stated in Note 9 Loss allowance.

(b) SPPI assessment

The assessment of whether the contractual cash flows of financial assets give rise to cash flows that are solely payments of principal and interest (SPPI) is subject to the application of significant judgements. These judgements are crucial in the IFRS 9 classification and measurement process as they determine whether the asset must be measured at FVPL or, depending on the business model assessment, at amortised cost or at FVOCI.

As part of the SPPI testing, any clause or covenant that can influence the contractual cash flow should be assessed. In that sense, following aspects are analysed: general terms and conditions of the Bank; template facility contracts (the main focus being on clauses and covenants that can change the contractual cash flow i.e. with monetary elements (fees, commission, penalties) and the expression of the interest rate); contracts that differ from the standard template.

(c) Provisions

A provision is recognized if, as a result of a past event, the Bank has a present legal or constructive obligation that can be estimated (including litigations from the ordinary course of business), and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Please see Note 17) Provisions for a description of the accounting treatment and Note 24) Other net operating income/expense.

(d) Taxation risk

The Bank is committed to ensure sustainable performance of tax risk management by building and maintaining an efficient, effective and transparent tax function within the organization.

Effective from 1 January 2012, IFRS implementation has been consideration for the revision of tax legislation in order to introduce particular rules for the treatment of adjustments resulted at the implementation stage and afterwards. The Authority regulated in time the tax implications on both, tax neutrality of IFRS implementation and on budgetary sources, by often amending related legislation.

In this context, careful analysis was performed in identification of differences in accounting treatment, having tax impact, both in terms of current tax and deferred tax.



It is expected that also in the future the tax framework will be subject to frequent amendments as a consequence of the state budgetary needs or as a result of the Romania's obligations as an EU Member State. Given the precedents, they may have retroactive application.

Tax liabilities of the Bank are open to a general tax inspection for a period of seven years.

(e) Determination of fair values

Determination of fair value for both financial instruments carried at fair value in the financial statements and financial instruments carried at amortized cost and for which the fair value is disclosed encompasses significant judgements and uncertainties related to the current market conditions. For more information on determination of fair values, please refer to notes 8 and 54.

3) Accounting developments

(a) Standards, amendments and interpretations that are already effective

The following amendments to existing standards published by the IASB are mandatorily applicable for the first time to financial periods beginning on or after 1 January 2022 and they are therefore applicable to the Bank's financial statements for the year ended 31 December 2022:

Annual improvements to IFRS (2018-2020 cycle) with amendments to IFRS 1, IFRS 9, IFRS 16 and IAS 41 have a minor impact on the financial statements with regard to the amendment to IFRS 9. The amendment clarifies which fees are to be included when assessing whether the contractual terms of a modified financial liability differ significantly from the original financial liability. The amendments are effective for annual periods beginning on or after 1 January 2022.

The following standards, amendments or interpretations were issued by the IASB and endorsed by the EU and had no impact on the financial statements: amendments to IFRS 16 "COVID-19-Related Rent Concessions beyond 30 June 2021", amendments to IFRS 3: "Reference to the Conceptual Framework", to IAS 16: "Proceeds before Intended Use" and to IAS 37: "Onerous Contracts: Cost of Fulfilling a Contract".

The adoption of the aforementioned amendments to existing standards did not result in a significant change in the Bank's accounting policies, nor did it have an effect on the Bank's accompanying financial statements.

(b) Standards, amendments and interpretations issued but not yet effective

The following standards, amendments and interpretations are issued by the IASB and will have an impact on the Bank's financial statements. These were not applied in preparing these Financial Statements:

Amendments to IAS 1 and to IFRS Practice Statement 2: "making Materiality Judgements" will have a negligible impact on the financial statements. The amendments are effective for annual periods beginning on or after 1 January 2023.

Amendments to IAS 8: "Definition of accounting estimates" will have a minor impact on the financial statements. The amendments are effective for annual periods beginning on or after 1 January 2023.

Amendments to IAS 12: "Deferred Taxes related to Assets and Liabilities arising from a Single Transaction" will have a minor impact on the measurement of deferred taxes. The amendments are effective for annual periods beginning on or after 1 January 2023.

IFRS 17 "Insurance Contracts" will not have an impact on the financial statements. The standard is effective for annual periods beginning on or after 1 January 2023.



Amendments to IAS 1: "Classification of Liabilities as Current or Non-Current" and "Non-current Liabilities with Covenants" will have a minor impact on the financial statements. The amendments are, subject to the still pending EU endorsement, effective for annual periods beginning on or after 1 January 2024.

Amendments to IFRS 16: "Lease Liability in a Sale and Leaseback" will not have impact on the financial statements. The amendments are, subject to the still pending EU endorsement, effective for annual periods beginning on or after 1 January 2024.

There was no early adoption of any standards, amendments and interpretations not yet effective.



B. Summary of Significant Accounting Policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies were consistently applied to all the years presented, unless otherwise stated.

1) Foreign currency translation

(a) *Functional and presentation currency*

Items included in these financial statements are presented in LEI, which is the functional currency of the Bank, rounded to the nearest "LEU".

(b) *Transactions and balances*

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

Monetary items denominated in foreign currency are translated with the closing rate as of the reporting date. In the case of changes in the fair value of monetary assets denominated in foreign currency classified as hold to collect and sale, a distinction is made between translation differences resulting from changes in amortised cost of the security and other changes in the carrying amount of the security. Foreign exchange differences related to changes in the amortised cost are recognised in profit or loss, while other changes in the carrying amount are recognised in other comprehensive income.

Non-monetary items measured at historical cost denominated in foreign currency are translated with the exchange rate as at the date of initial recognition.

The reporting exchange rates and average rates for the period used in the balance sheet and the income statement are listed in section (59) of these notes.

2) Interest income and expense

Interest income and expenses for all interest-bearing financial instruments, are recognised within "interest income" and "interest expense" in the income statement using the effective interest rate method. Interest income and expense are recognised in the income statement in the period in which they arise.

The calculation of the effective interest rate includes all fees and points paid or received transaction costs, and discounts or premiums that are an integral part of the effective interest rate. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial asset or liability.

Interest income and expense presented in the income statement include interest on financial assets and liabilities at amortised cost on an effective interest rate basis and interest on financial assets at fair value through other comprehensive income. For financial assets that have become credit-impaired subsequent to initial recognition, interest

income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

3) Fee and commission income and expenses

Fee and commission income and expenses other than those related to the origination of a financial instrument are recognised as the service has been provided.

Loan commitment fees for loans that are likely to be drawn down are deferred (together with related direct costs) and recognised as an adjustment to the effective interest rate of the loan.

Other fees and commission income, including account servicing fees, foreign currency transactions fees, fees for guarantees given and opening of letter of credit fees are recognised as the related services are performed on an accrual basis.

Other fees and commission expense relates mainly to transaction and service fees, which are expensed as the services are received.

4) Dividends

Dividend income is recognised when the right to receive income is established. Dividends are reflected as a component of other operating income.

Dividends are treated as an appropriation of profit in the period they are declared and approved by the General Assembly of Shareholders.

5) Leases

At inception of a contract, the Bank assesses whether the agreement constitutes or contains a lease. This is the case when the agreement grants the right to control the use of an identified asset for a specified period of time in return for a consideration.

The Bank recognises an asset for the right of use received, as well as a lease liability on the commencement date.

The right of use is recognised at acquisition costs. These include the amount of the lease liability, plus all lease payments made at or before provision, initial direct costs and estimated dismantling and removal costs, less any incentives received. The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is recognised at the present value of the lease payments not yet made at that time. The lease payments are discounted at the lessee's incremental borrowing rate of interest. They are subsequently measured at amortised cost using the effective interest method.

The Bank determines its incremental borrowing rate by analysing its borrowings from various external sources and makes certain adjustments to reflect the terms of the lease and type of asset leased.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date; and
- lease payments in an optional renewal period if the Bank is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Bank is reasonably certain not to terminate early.





The lease liability does not include VAT.

The lease liability is measured at amortized cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if the Bank changes its assessment of whether it will exercise an extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The Bank presents right-of-use assets in 'property and equipment' and lease liabilities in 'other liabilities' in the statement of financial position.

Short-term leases or leases based on assets of minor value are not recognised in the balance sheet; instead, the lease payments are recognised under administrative expenses in the statement of profit or loss over the term of the lease.

6) Income tax

Current income tax

Income tax payable on profits is calculated on the basis of the applicable tax law and is recognised as an expense in the period in which profits arise.

The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any. It is measured using tax rates enacted or substantively enacted at the reporting date.

Deferred income tax

Deferred income tax is recognised, using the balance sheet method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements prepared in accordance with IFRS, as adopted by EU. Deferred tax assets and liabilities are determined using the tax rate (and law) that has been enacted as of the balance sheet date and is expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

The main temporary differences arise from revaluation of certain financial assets and liabilities. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or a liability in a transaction other than a business combination that at the time of the transaction affects neither the accounting profit (before tax) for the period according to IFRS, nor the taxable profit or loss.

The tax effects of income tax losses available for carry forward are recognised as a deferred tax asset when it is probable that future taxable profits will be available against which these losses can be utilised.

Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities against current tax assets, and they relate to taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

Changes of deferred taxes related to fair value re-measurement of the financial instruments "held to sale and collect" are charged to the Statement of Other Comprehensive Income. The presentation in the Statement of Other Comprehensive Income is made on a gross basis. At the time of sale, the respective deferred taxes are recognised in the Statement of Profit or Loss together with the deferred gain or loss.



The tax rate used to calculate the current and deferred tax position as at 31 December 2022 16% (31 December 2021: 16%).

7) Financial instruments

A financial instrument is any contract giving rise to a financial asset of one party and a financial liability or equity instrument of another party. In accordance with IFRS 9, all financial assets and liabilities – which also include derivative financial instruments – have to be recognised on the balance sheet and measured in accordance with their assigned categories.

(a) Initial recognition and measurement

Initial recognition

Financial instruments are initially recognised when the Bank becomes a party to the contractual provisions of the instrument. Regular way (spot) purchases and sales of financial assets are recognised at the settlement date, which is the date that an asset is delivered, while the financial assets at fair value through other comprehensive income, are recognized at trade date.

Initial measurement

Financial instruments are measured initially at their fair value including transaction costs (except for financial instruments at fair value through profit or loss, for which transaction costs are recognised directly in profit or loss). In most cases, the fair value at initial recognition equals the transaction price, i.e. the price transferred to originate or acquire a financial asset or the price received to issue or incur a financial liability.

(b) Classification and subsequent measurement of financial assets

In accordance with IFRS 9, the classification and subsequent measurement of financial assets depend on the following two criteria:

- The business model for managing the financial assets – the assessment is focused on whether the financial asset is part of a portfolio in which the assets are held in order to collect contractual cash flows, to both collect the contractual cash flows and sell the assets or they are held in other business models.
- The cash flow characteristics of the financial assets – the assessment is focused on whether the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest ('SPPI') on the principal amount outstanding.

Our business models for financial assets are assessed on the basis of groups of financial assets (portfolios). The allocation to a business model is based on the actual circumstances at the time of the assessment. The following criteria, among others, are taken into account:

- the business and risk strategy of the Bank and
- the way in which the development of the business model is evaluated and reported;
- if there were sales in previous periods, the frequency, volume, timing and reasons for those sales as well as expectations regarding future sales activities.

For the purposes of measurement, IFRS 9 "Financial Instruments" classifies financial assets into the following categories: (a) financial assets at FVTPL; (b) debt instruments at FVOCI, (c) equity instruments at FVOCI and (d) financial assets at amortised cost ("AC"). Financial assets at FVTPL have two sub-categories: (i) assets mandatorily measured at FVTPL, and (ii) assets designated as such upon initial recognition or subsequently.

The Bank's business model for loans and advances to customers follows the hold-to-collect approach:

- Simple traditional banking approach;
- Clear specific target group (SMEs);
- Small range of simple credit facilities, such as instalment loans, overdrafts, credit lines, credit cards and documentary business facilities;
- No performance-related bonus compensation system on any level;
- Conservative risk strategy and management.



Financial assets at amortised cost

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- The asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are SPPI.

Loans and advances to customers are recognised when the principal is advanced to the borrowers. These assets are initially recognised at fair value plus transaction costs; subsequently they are measured at amortised cost using the effective interest method. At each balance sheet date and whenever there is evidence of potential impairment, the Bank assesses the value of its financial assets. As a consequence, their carrying amount may be reduced through the use of an allowance account. If the amount of the impairment loss decreases, the impairment allowance is reduced accordingly, and the amount of the reduction is recognised in the Statement of Profit or Loss. The upper limit on the reduction of the impairment is equal to the amortised costs which would have been incurred as of the valuation date if there had not been any impairment.

When financial assets are contractually modified, the Bank assesses whether the modification is substantial and should result in derecognition of the original asset and recognition of a new asset at fair value. This assessment is based primarily on qualitative factors and it requires significant judgment (whether credit impaired renegotiated loans should be derecognised and whether the new recognised loans should be considered as credit impaired on initial recognition). The derecognition assessment depends on whether the risks and rewards, that is, the variability of expected cash flows, change as a result of such modifications.

If the expected restructuring will not result in derecognition of the existing asset, then the expected cash flows arising from the modified financial asset are included in calculating the cash shortfalls from the existing asset (please see note 46 a)).

If the expected restructuring will result in derecognition of the existing asset, then the expected fair value of the new asset is treated as the final cash flow from the existing financial asset at the time of its derecognition. This amount is included in calculating the cash shortfalls from the existing financial asset that are discounted from the expected date of derecognition to the reporting date using the original effective interest rate of the existing financial asset.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognised) and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognised in OCI is recognised in profit or loss.

Generally, the Bank's financial assets are written-off when the Bank does not expect to receive any further recoveries. Typically, the smaller the amount to be recovered, the higher the number of days in arrears, the greater the uncertainties surrounding the chances of recovery (such as an unpredictable legal environment), the smaller the chances for recovery for the credit institution. Therefore, the Bank will apply the following guideline:

- outstanding credit exposures i.e. amortized cost (principal + interest + penalties- unamortized disbursement fees) will be placed under forced execution, as a rule, after 180 days in arrears, at most;
- After the initiation of the forced execution procedures, in a time horizon of 6 months, starting from the moment of the forced execution approval, The bank needs to perform an assessment of the possible future recoveries
- In case there are outstanding loan exposures, that register over 360 days in arrears and for which recovery through forced execution has not been initiated, the Bank will proceed to the writing-off these exposures.

In addition, when loans and receivables are restructured with substantially different terms and conditions, the original financial asset is derecognised and replaced with the new financial asset.

Financial assets at fair value with changes in fair value recognised in Other Comprehensive Income

A financial asset is classified and recognised as "at fair value with changes in fair value recognised in Other Comprehensive Income" ("FVOCI financial instrument"), if the financial asset is allocated to a "hold to collect or sell" business model and passes SPPI test.

The "investment securities" allocated to this business model are those financial assets that passes SPPI test, in order to collect contractual cash flows but can be sold as needed.



At initial recognition, the FVOCI financial instruments are recorded at fair value plus transaction costs that are directly attributable to the acquisition of the financial asset. Subsequently they are carried at fair value. Gains and losses arising from changes in fair value are recognised in the Other Comprehensive Income under "Fair value reserve". If the financial asset is derecognised or impaired, the cumulative gain or loss previously recognised in the "Fair value reserve" is recognised in the Statement of Profit or Loss in the position "Net result from financial assets at fair value through other comprehensive income". Interest calculated using the effective interest rate method and foreign currency gains and losses on monetary assets classified as FVOCI financial instruments are recognised in the Statement of Profit or Loss. For the FVOCI equity instruments, any dividend payments are recognised in the Statement of Profit or Loss, but not the accumulated value change on derecognition (no recycling).

Purchases and sales of FVOCI financial instruments are recorded as of the trade date. They are derecognised when the rights to receive cash flows from the financial assets have expired or when the Bank has transferred substantially all risks and rewards of ownership.

Other financial liabilities at amortised cost

Other financial liabilities at amortised cost are recognised initially at fair value net of transaction costs incurred. They are subsequently measured at amortised cost using the effective interest method. Financial liabilities at amortised cost are derecognised when they are extinguished – that is, when the obligation is discharged, cancelled or expired.

(c) Financial guarantees and credit related commitments

Financial guarantees

Financial guarantees require the Bank to make specified payments to reimburse the holder of the guarantee for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument. Financial guarantee liabilities are initially recognized at their fair value, and the initial fair value is amortized over the lifespan of the financial guarantee. The guarantee liability is subsequently carried at the higher of the amortized amount and the value of the expected credit loss determined in accordance with IFRS 9. The amounts of the fees charged for the financial guarantees are amortised on a straight line basis over the life of the guarantee.

Credit related commitments

Financial guarantees and commitments for providing a loan are initially recognised at contractual value. The total client loan exposure value is composed by the on-balance carrying amount and the off-balance amount.

8) Fair value measurement

Upon acquisition, financial instruments are measured at fair value, which corresponds with the transaction price at the time they are acquired. Depending on their respective category, financial instruments are subsequently recognised either at fair value or at (amortised) cost.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Bank measures assets and long positions at a bid price and liabilities and short positions at an ask price.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market between market participants at the measurement date.

The Bank applies the IFRS hierarchy to measure fair value. The hierarchy categorises the inputs used in the valuation techniques to measure fair value into three levels:

(a) Level 1 Inputs

Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date. A market is regarded as active if market transactions with the asset or liability occur there sufficiently frequently and in sufficient volumes to ensure the ongoing availability of pricing information.

(b) Level 2 Inputs





Other than quoted market prices included within Level 1 that are observable in active markets for the asset or liability, either directly or indirectly. The valuation techniques applied are approximations of the current fair value of similar instruments and discounted cash flow analysis using observable market parameters. The Bank applies individual observable interest and exchange rates, made available predominantly by local central banks.

(c) Level 3 Inputs

Unobservable inputs for the asset or liability. If observable market interest rates are not available, internal rates are used as an input for a discounted cash flow model. These internal rates reflect the cost of funds, taking into account foreign currency effects and maturities as well as a risk margin, e.g. Bank interest rates. Internal rates are regularly compared to those applied for third-party transactions and are consistent with the parameters of an orderly transaction between market participants under market conditions at the measurement date.

9) Loss Allowances

The Bank's loan loss impairment method is based on a forward-looking ECL approach.

The forward-looking expected credit loss (ECL) model is the central element of the approach to quantifying credit loss allowances for on- and off-balance sheet financial instruments. The model calculates loss allowances considering the credit losses expected over various default scenarios in the future. The calculated loss allowances represent the sum of probability-weighted outcomes; ECL estimates are unbiased and include supportable information about past events, current conditions, and forecasts of future economic conditions.

The current macroeconomic forecasts from the IMF World Economic Outlook Database and the EIU were used in establishing loss allowances. The parameters are normally calculated by weighting the three scenarios (baseline/downside/upside), with the baseline scenario normally weighted at 50% and the alternative scenarios at 25%. The weighting was adjusted to reflect the assessment of a currently tense macroeconomic situation. A detailed description can be found in the section on overlays.

Overlays

The overlays set in previous years for the ECL model to reflect uncertainties arising from the impact of the COVID-19 pandemic have now been reversed.

Overlays continue to be made to account for uncertainty arising from current economic and political developments resulting from the war in Ukraine and for the macroeconomic forecasts.

Due to the tense situation in the Russo-Ukrainian War, with possible spill-over effects impacting the economic situation, the weighting of scenarios (baseline/downside/upside) has been adjusted for the calculation of loss allowance parameters. The baseline scenario retains a weighting of 50%, but the weighting of the downside scenario has been changed to 40% (previously 25%) and the upside scenario to 10% (previously 25%). This overlay has an effect amounting to an RON 1.6 million increase in loss allowances.

The current global economic environment is characterised by several interrelated crises, on the one hand from the impact of the pandemic and conflicts in trade relations with China (supply-chain problems), and on the other hand due to the war in Ukraine and negative consequences for the energy market, price developments and interest rates.

The prevailing energy crisis, with volatile prices and limited availability, as well as elevated inflation and higher interest rates, cannot be reflected in all model parameters due to the lack of statistical correlations in the macroeconomic factors and historical default/loss rates. Therefore, adjustments were made to the PD and LGD.

The adjustments were based on observations of maximum default and loss rates from historical default events in the crises that serve as stress levels. The key parameters, PD and LGD, have been increased using the defined probability of occurrence of the stress level (20%, based on expert assessment). This overlay has an effect amounting to RON 11.9 million increase in the loss allowance.

The Bank sets aside loss allowances for the balance sheet items "Cash and cash equivalents" (for Central Bank balances), "Loans and advances to banks", "Loans and advances to customers", "Financial assets at fair value through other comprehensive income" and for the financial assets under "Other assets". These are generally recognised at net



value within the corresponding balance sheet positions, except for the item "Financial assets at fair value through other comprehensive income", which are reported at fair value. The respective loss allowances are recognised under "Fair value reserve".

The expected credit loss model requires the recognition of expected credit losses in a timely manner to ensure that the amount of expected credit losses recognised at each reporting date reflects the changes in the credit risk of the financial instruments.

Specifically, the model addresses the IFRS 9 requirements on measurement of expected credit losses based on reasonable and supportable information that is available without undue cost or effort, including historical, current and forecasted information.

Expected credit losses are calculated using the following main parameters:

- Exposure at default (EAD):

EAD is the exposure expected to be outstanding in the case of a credit default. It is derived from the current exposure to the client and potential changes to the current amount allowed under the contract and arising from amortisation. The EAD of a financial asset is its gross carrying amount at the time of default. For exposures with regular repayment plans, the modelled EAD is adjusted considering the expectation of prepayments based on historical observations, scenarios with respect to the economic environment, and forward-looking forecasts. Using historical observations, an estimate is made of the potential future amounts which can be drawn under the contract for lending commitments such as credit lines and overdrafts. For financial guarantees, the EAD represents the amount of the guaranteed exposure, adjusted by a conversion factor based on an analysis of past performance and expert judgement.

- Probability of default (PD):

PD represents the probability of a credit default within a specified period of time. It is derived from historical data on default events, such as date, type and amount of default, and from information about the risk characteristics of clients as used in the internal risk classification system. The parameters take into account country specifics and also differing risk levels of certain client segments. The statistical models analyse the data histories and generate forward-looking forecasts of the default probabilities based on scenarios with respect to the economic environment. In addition, PDs related to the remaining lifetime of exposures are derived that quantify how these are expected to change as a result of the passage of time.

- Loss given default (LGD):

LGD represents the expected credit loss in the event of default, as based on historical data about recoveries from defaulted clients. LGDs are calculated on a discounted cash flow basis, include the recovery costs such as: court fees, execution fees, collateral valuation fees, civil registry costs, cost of property seizure, cost of maintenance of repossessed properties, advertisement costs, external legal advisory costs and/ or other costs (every other cost related to recovery of defaulted exposures and attributable to a single client, which cannot be categorized in the previous types incurred after the default date, irrespective of type, aggregated taking into account client type, client size category, collateral type and uncollateralized exposures. The LGD estimates are adapted to be forward-looking forecasts based on scenarios with respect to the economic environment.

Input data for the assessment of credit risk parameters are based on multi-year data histories for all borrowers in the banks within the group. Regression analysis is used to estimate the impact of client risk characteristics as well as macroeconomic factors for the considered parameters.

Macroeconomic time series

The macroeconomic time series used to calculate the point-in-time forecasts of several of the parameters are obtained from the IMF World Economic Outlook Database, the Economist Intelligence Unit (EIU) Database, and the European Central Bank Database.

Historical time series - several macroeconomic quantities are investigated regarding their potential as a part of the PD model. In particular, in a first step, the following quantities are investigated for the specification of point-in-time models:



- Growth of the gross domestic product
- Percentage change of the inflation (end of period)
- Unemployment rate
- Percentage change of the lending rate
- Percentage change of the implied PPP (purchasing power parities) conversion rate
- Percentage change of gas price
- Percentage change of oil price

These quantities reflect directly the development of the business cycle and are therefore valid potential inputs for point-in-time models.

For 2022, the most significant assumptions affecting the expected credit loss allowance are as follows:

Year	Macroeconomic variable	Mean Scenario	Optimistic Scenario	Pessimistic Scenario
2022	GDP Growth (% , yoy)	4.80	8.16	1.96
2022	Lending Rate Change	1.99	0.74	4.26
2023	GDP Growth (% , yoy)	3.08	6.44	0.24
2023	Inflation	7.69	2.61	9.52
2023	Lending Rate Change	1.40	0.15	3.67
2024	GDP Growth (% , yoy)	3.78	7.14	0.94

As with any economic forecasts, the projections and likelihoods of occurrence are subject to a high degree of inherent uncertainty and therefore the actual outcomes may be significantly different to those projected. The Bank considers these forecasts to represent its best estimate of the possible outcomes and cover any potential non-linearities and asymmetries within the Bank's different portfolios.

Sensitivity analysis

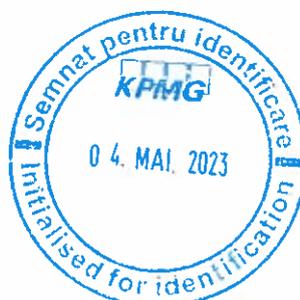
Sensitivity analysis was performed by the Bank on the macroeconomic scenarios used, that is, in case there is 100% weight for the mean, optimistic and pessimistic scenario. Results of the sensitivity analysis in terms of expected credit losses are RON 2.7 million release for 100 % weight of the mean scenario, RON 11.3 million release for 100% weight of the optimistic scenario and RON 6.8 million increase in case of 100% weight of pessimistic scenario

Changes in these assumptions may lead to changes in loss allowances over time. The Bank recognises that considerable management judgement is exercised and estimation uncertainty exists in determining the amount of loss allowances for financial assets assessed collectively and on an individual basis. This judgement is based on the applicable definitions of default, the approach to determining a SICR, and the structure of forward-looking macroeconomic variables used. The Bank's methodology for determining a significant increase in credit risk (SICR) is based on comprehensible forward-looking information and past due information.

A significant increase in credit risk is detected typically during the client's financial analysis/ monitoring or by detecting any ad-hoc events that indicate increase in risk. Both trigger an update of client's Risk Classification. On the other hand, past due information is considered since exposures are moved to Stage 2 and Stage 3 based on the number of days in arrears as criterion.

This approach implies the comprehensive analysis of various information sources including comprehensive analysis of borrowers' financial stance, past due information, data on the restructuring events and future macroeconomic prospects (through the Risk Classification assessment).

Stage 1



Stage 1 comprises financial assets for which credit risk has not significantly increased since initial recognition as well as those showing low credit risk as of the reporting date or for which no triggers for Stage 2 or 3 allocation apply. Assets are allocated in Stage 1 upon initial recognition except for purchased or originated credit impaired (POCI) assets which are treated and reported separately within Stage 3. For assets in Stage 1, the expected credit losses arising from possible default events within the 12 months following the reporting date (12 month ECL) are recognised as expenses. For exposures with a remaining maturity of less than 12 months, the used probability of default (PD) reflects the remaining maturity.

Stage II

Stage 2 comprises financial assets for which credit risk has significantly increased since initial recognition, but for which there is no objective indication of impairment. This assessment takes account for appropriate and plausible information. Loss allowances are established in an amount equivalent to the expected credit losses over the entire remaining maturity, i.e. lifetime expected losses (lifetime ECL not credit impaired).

The significant increase in credit risk is established based on both quantitative and qualitative information:

- Based on the comparison of the remaining lifetime PD of an exposure at each reporting date against its remaining lifetime PD at the date of origination. The loss parameters are based on the internal risk classification system for the rated exposures. A SICR occurs if the difference in PDs exceeds a pre-defined threshold and the respective asset will be transferred from Stage 1 to Stage 2. Inversely, a transfer from Stage 2 to 1 is possible when the associated credit risk is reduced significantly.
- When at least one of the following events is detected:
 - customer is in arrears more than 30 days past due but less than 90 days past due;
 - standard or watch restructuring event(s);
 - the client has risk classification 6 or 7 (for the credit exposures which have a risk class assigned)

Stage III

Stage 3 includes all exposures that are credit impaired as of the reporting date. The respective calculation of loss allowances is performed based on the lifetime expected credit losses considering a 100% probability of default (lifetime ECL credit impaired).

An exposure is considered as credit impaired and transferred to Stage 3 when the following or similar characteristics apply at the reporting date:

- the client is past due more than 90 days
- bankruptcy procedure is initiated
- the bank has started legal proceedings against the client
- credit fraud event
- qualitative criteria based on which the bank considers the client unlikely to pay in full without realising collateral
- the client is assigned to a risk class view as defaulted
- impaired forbearance event occurs;
- other signs of impairment indicating that full repayment from the client cannot be expected.

Purchased or Originated Credit Impaired (POCI) exposures include financial instruments which were credit-impaired at initial recognition, irrespective of whether they are still credit-impaired at the reporting date. Expected credit losses against POCI exposures are calculated on a lifetime basis. As a result, no loss allowance is recognised at inception. Subsequently, only adverse changes in lifetime expected credit losses after the initial recognition are recognised as loss allowance, whilst favourable changes are recognised as impairment gains increasing the gross carrying amount of the POCI financial assets.

Within the Bank's business model, the acquisition of such default-threatened assets is not permitted. Accordingly, POCI exposures can only arise in the course of a new negotiation or significant modification of the contractually agreed cash-flows.

For "Financial assets at fair value through other comprehensive income" position, loss allowances model is based on external ratings. For financial institutions and sovereigns, the Issuer Default Rating (IDR) is used, which is a forward-looking assessment of the capacity and willingness to honour debt obligations to private sector creditors in full and on time and thereby captures default risk.

The Bank's portfolio of "investment securities" consists in treasury bills, with rating BBB-, classified as credit exposures-Stage 1 and provisioned in accordance with one-year expected losses. The respective expected losses are calculated as



the product of the exposure at default (EAD), one-year default probability (PD) downscaled according to the contractual maturity (M) if it is less than one year from the reporting date, and the loss given default (LGD).

For the "Other assets" position, loss allowances are established using the simplified approach. As a rule, loss allowances are recognized at initial recognition and on each subsequent reporting date in an amount equivalent to the expected credit loss during the total maturity period. For these generally short assets, the total maturity period has been set at 12 months.

Release of loss allowances

In the event of decrease of credit risk, the already recognised loss allowance is reduced accordingly.

Financial guarantees and credit related commitments

The provisions for off-balance sheet credit risks relates primarily to undrawn lending commitments, letters of credit and letters of guarantee. Credit conversions factors based on the facilities' characteristics and if applicable, based on empirical data, are applied in determining the provisions for the off-balance exposures. The loss allowances related to financial guarantees and credit related commitments are recognised under Provisions in the Balance Sheet.

The Bank considers revocable credit commitments for loans in tranches to bear credit conversion factors of 0%.

Write-offs, recoveries and direct write-offs

When a loan is uncollectible, it is written off against the related loss allowance set aside. Such write-offs occur after all the necessary procedures have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off are recognised in the Statement of Profit or Loss under "Loss allowances". Uncollectible loans for which no loss allowances have been set aside in full are recognised as direct write-offs.

Assets acquired in exchange for loans (repossessed property)

Non-financial assets repossessed in exchange for loans as part of an orderly realisation are reported under "other assets". The asset acquired is recorded at fair value. No depreciation is charged for assets held for sale. Any subsequent write-down of the acquired asset to fair value less costs to sell is recognised in the income statement in "net other operating income". Any subsequent increase in the fair value less costs to sell, to the extent this does not exceed the cumulative write-down, is also recognised in "net other operating income", together with any realised gains or losses on disposal.

10) Cash and balances with central bank

For the purposes of the balance sheet, cash and balances with central bank equivalents includes cash, cash balances in ATM, balances with less than three months' maturity from the placement date, other money market instruments that are highly liquid and readily convertible to known amounts of cash with insignificant risk of changes in value, and bills of exchange and other bills eligible for discounting with central banks.

Generally, all cash and cash equivalent items are recognised at their nominal value.

For the purposes of the statement of cash flows, cash and cash equivalents include cash balances on hand, unrestricted balances held at central bank, and cash balances in ATM, and current accounts with banks and placements with other banks with less than 90 days original maturity and are used by the Bank in the management of its short-term commitments.

11) Loans and advances to banks

The amounts reported under receivables from banks consist of loans and advances issued.

In addition to overnight and term deposits, the amounts reported under receivables from banks include current account balances.

All loans and advances to banks are carried at amortised cost, using the effective interest method. Amortised premiums and discounts are accounted for, over the respective terms in the income statement under net interest income.



For the purposes of the cash flow statement, claims to banks with a remaining maturity of less than three months from the date of acquisition are recognised under Cash and cash equivalents (see note (28)).

12) Loans and advances to customers

Loans and receivables to customers are initially recognised at fair value plus transactions costs; subsequently they are measured at amortised cost using the effective interest method. Their carrying amount is reduced with the amount of expected credit losses.

If the amount of the impairment loss decreases, the impairment allowance is reduced accordingly, and the amount of the reduction is recognised in profit and loss. The upper limit on the release of the impairment is equal to the amortised costs which would have been incurred as of the valuation date if there had not been any impairment.

Loans are recognised when the principal is advanced to the borrowers. Loans are derecognised when the rights to receive cash flows from the financial assets have expired or where the Bank has transferred substantially all risks and rewards of ownership.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognised) and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognised in OCI is recognised in profit or loss.

The Bank, through its strong partnership with European Investment Fund (EIF) enters into financing agreements with aforementioned institution in order to improve access to finance for SMEs. At origination, the Bank performs an analysis to establish whether it acts as a principal or an agent in relation to the loans disbursed to SMEs. Based on the analysis and given that the Bank is taking full responsibility on providing the product and is acting as the only legal counterparty under the lending agreements, the Bank recognizes the entire loan on its balance-sheet.

13) Intangible assets

Software acquired by the Bank is stated at cost less accumulated amortisation and accumulated impairment losses.

Subsequent expenditure on software assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised on a straight-line on the basis of the expected useful lives. Software has a maximum expected useful life of 5 years.

14) Property, plant and equipment

All property, plant and equipment are stated at historical cost less accumulated depreciation and impairment losses (see Note 32). Historical cost includes expenditure that is directly attributable to the acquisition of the items. Component parts of an asset are recognised separately if they have different useful lives or provide benefits to the bank in a different pattern.

Subsequent costs are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Depreciation on other assets is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

– Buildings 40 years



- Leasehold improvements minimum between contract life and useful life
- Furniture and equipment 4 – 16 years
- Motor vehicles 6 years

The assets' residual carrying values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the income statement.

15) Impairment of non-financial assets

Non-financial assets are reviewed for indications of impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying value exceeds its recoverable amount. Impairment losses are recognised in profit or loss. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows.

16) Liabilities to banks and customers

Liabilities to banks and customers are recognised initially at fair value net of transaction costs incurred. They are subsequently stated at amortised cost; any difference between proceeds net of transaction costs and the redemption value is recognised in the income statement over the period of the liability using the effective interest rate method.

All financial liabilities are derecognised when they are extinguished – that is, when the obligation is discharged, cancelled or expires.

17) Provisions

Provisions are recognised when:

- there is a present legal or constructive obligation resulting from past events;
- it is more likely than not that an outflow of resources will be required to settle the obligation;
- the amount can be reliably estimated.

Provisions for which the timing of the outflow of resources is known are measured at the present value of the expenditures, if the outflow will not be earlier than in one year's time. The increase in the present value of the obligation due to the passage of time is recognised as an interest expense.

A provision for restructuring is recognised when the Bank has approved a detailed and formal restructuring plan, and the restructuring either has commenced or has been announced publicly. Future operating losses are not provided for.

18) Post-employment benefits and other employee benefits

(a) Short-term benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

Short-term employee benefits include wages, salaries, meal tickets and social security contributions. Short-term employee benefits are recognized as expense when services are rendered.

(b) Defined contribution plans

Obligations for contributions to defined contribution pension plans are recognized as an expense in the statement of comprehensive income as incurred.

The Bank, in the normal course of business makes payments to the Romanian State funds on behalf of its employees for pension, health care and unemployment benefit. All employees of the Bank are members and are also legally obliged



to make defined contributions (included in the social security contributions) to the Romanian State pension plan (a State defined contribution plan). All relevant contributions to the Romanian State pension plan are recognized as an expense in the statement of profit or loss as incurred. The Bank does not have any further obligations.

The Bank does not operate any independent pension scheme and, consequently, has no obligation in respect of pensions. The Bank does not operate any other defined benefit plan or postretirement benefit plan. The Bank has no obligation to provide further services to current or former employees.

19) Share capital

Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax. Dividends on ordinary shares are treated as an appropriation of profit in the period in which they are approved by the Bank's shareholders.

C. Notes to the Statement of profit or loss and other comprehensive income

20) Net interest income

in LEI

Interest income	1.1.-31.12.2022	1.1.-31.12.2021
Interest income from		
Cash and cash equivalents and loans and advances to banks	7,147,745	1,224,158
Interest income from financial assets at FVOCI	6,246,278	1,975,846
Interest income from loans and advances to customers	125,737,268	84,671,325
Total interest income	139,131,291	87,871,329
Interest expenses	1.1.-31.12.2022	1.1.-31.12.2021
Interest expenses on		
Liabilities to banks	33,409,474	12,246,790
Liabilities to customers	22,077,372	10,903,592
Liabilities to international financial institutions	4,850,966	3,207,238
Total interest expenses	60,337,812	26,357,620
Net interest income	78,793,479	61,513,709

During 2022, the bank has booked interest income from impaired exposures in amount of RON 1,338,356 (2021: RON 1,062,750)

21) Allowance for impairment losses on financial assets

in LEI

Allowance for impairment	1.1.-31.12.2022	1.1.-31.12.2021
Net impairment allowance for loans and advances to banks	-4,899	6,226
Net (charge) for the impairment allowance of loans and advances to customers	-13,826,747	-3,970,304
Recoveries from loans written off	449,201	358,485
Net allowance for impairment on financial assets	-13,382,444	-3,605,593



Risk provisions on loans and advances to customers are reflected in the income statement as follows:

At December 31, 2022	Business	Agriculture	Housing	Consumer	Other	Total
Increase of impairment charge	23,889,261	4,081,992	7,962	29,965		28,009,179
Increase of impairment charge off balance sheet items	922,510	47,488	-	3,643	223,657	1,197,298
Release of impairment charge	-11,668,369	-2,430,374	-15,147	-118,604	-331	-14,232,826
Release of impairment charge off balance sheet items	-416,243	-97,336	-	-1,036	-231	-514,846
Net recoveries of sold and written-off loans	-394,332	-50,047	-4,462	-360	-	-449,201
Unwinding effect	-541,029	-88,269	-84	-2,678	-	-632,059
Total	11,791,798	1,463,454	-11,731	-89,071	223,095	13,377,545

At December 31, 2021	Business	Agriculture	Housing	Consumer	Other	Total
Increase of impairment charge	11,477,081	2,749,353	7,043	49,372		14,282,850
Increase of impairment charge off balance sheet items	431,738	100,223	-	2,054	10,378	544,393
Release of impairment charge	-8,512,165	-1,975,933	-26,164	-21,367	-512	-10,536,141
Release of impairment charge off balance sheet items	-312,633	-6,150	-	-1,719	-295	-320,797
Net recoveries of sold and written-off loans	-321,039	-25,057	-11,519	-875	-	-358,485
Total	2,762,982	842,436	-30,640	27,465	9,571	3,611,818

22) Net fee and commission income

In the following table, fee and commission income from contracts with customers in the scope of both IFRS 9 and IFRS 15 is disaggregated by major type of services.

in LEI		
Fee and commission income	1.1.-31.12.2022	1.1.-31.12.2021
Payment transfers and transactions	2,250,152	2,342,135
Account maintenance fee	4,348,182	4,430,692
Letters of credit and guarantees (IFRS 9)	362,858	289,229
Debit cards	3,076,903	2,924,617
Other fee and commission income	2,145,154	1,440,885
Total fee and commission income	12,183,249	11,427,559
out of which		
Fee income booked in accordance with IFRS 15	11,820,391	11,138,330
Fee and commission expenses	1.1.-31.12.2022	1.1.-31.12.2021
Payment transfers and transactions	955,388	883,868
Fee expenses paid for guarantees	1,315,770	1,627,545
Letters of credit and guarantees (IFRS 9)	8,924	8,773
Debit cards	1,192,335	1,142,779
Other fee and commission expenses	2,007,886	2,058,028
Total fee and commission expenses	5,480,303	5,720,993



out of which		
Fee expenses booked in accordance with IFRS 15	5,471,379	5,712,220
Net fee and commission income	6,702,947	5,706,567

23) Net result from foreign exchange transactions

"Result from foreign exchange transactions" refers to the results of foreign exchange dealings with and for customers. The Bank does not engage in any foreign currency trading on its own account. In addition, this position includes unrealised foreign currency revaluation effects. The Bank does not apply hedge accounting.

in LEI	1.1.-31.12.2022	1.1.-31.12.2021
Currency transactions	5,004,870	4,520,146
Net gains and losses from FX revaluation	158,209	127,883
Total	5,163,080	4,648,029

24) Other net operating income/expense

in LEI	1.1.-31.12.2022	1.1.-31.12.2021
Proceeds from disposal of property, plant and equipment	6,500	73,113
Other income	2,015,001	3,195,494
Other operating income	2,021,501	3,268,607
Expenses for disposal of property, plant and equipment	117,367	111,161
Expenses for other provisions not related to lending	108,732	551,616
Other expenses	37,417	119,685
Administrative expenses	594,792	2,500
Expenses for deposit insurance fund	924,201	377,313
Other operating expenses	1,782,509	1,162,275
Total	238,992	2,106,333

Other net operating income normalized during 2021, and even further in 2022, after the restructuring event the Bank went through in 2020 that have entitled additional expenses related to disposals of tangible assets and provisions for restructuring.

25) Personnel and administrative expenses

Personnel expenses can be broken down as follows:

in LEI	1.1.-31.12.2022	1.1.-31.12.2021
Salary expenses	20,011,099	20,980,614
Social security expenses	449,245	472,064
Other personnel expenses	687,739	413,412
Training and recruiting expenses	1,166,202	913,861



Total	22,314,284	22,779,951
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"Administrative expenses" include the following items:

in LEI	1.1.-31.12.2022	1.1.-31.12.2021
Communication and IT expenses	14,298,965	14,629,179
Transport	1,466,098	714,308
Office supplies	501,314	378,913
Security service	101,622	125,989
Marketing, advertising and entertainment	3,104,180	951,151
Construction, repairs and maintenance	950,979	1,091,313
Other tax expenses	5,201,506	4,989,027
Consultancy, Legal and Audit fees	3,629,786	3,340,021
Insurance	662,969	714,387
Utilities	468,384	308,552
Rent	387,313	448,152
Other administrative expenses	3,742,696	3,992,282
Total	34,515,812	31,683,275

The total expense booked in relation with the bank's external auditor in 2022, was LEI 751,200. (2021: LEI 643,567), out of which LEI 367,397 (2021: 295,754) for audit of IFRS Financial Statements of the Bank. The fees paid for non-audit services provided by the independent financial auditor as defined by Regulation (EU) 537/2014 of the European Parliament and of the Council are represented by: auditing of the Group reporting package as at and for the period ended 31 December 2022, audit of the FinRep package as at 31 December 2022 and audit of FINREP schedule 18 at the request of the National Bank of Romania as at 31 June 2022.

During 2022, the Bank incurred higher marketing expenses as it started to invest more in marketing activities and increase the visibility on the market in order to attract more clients. Additionally, as travel restrictions eased during 2022, the Bank's employees resumed travels to ProCredit Academy premises for various training programs and workshops.

26) Income tax expenses/income

This item includes all taxes on income. Income tax expenses were as follows:

in LEI	1.1.-31.12.2022	1.1.-31.12.2021
Current tax expense	-649,178	-
Deferred tax (expense)/income	-35,738	95,485
Total	-684,916	95,485





D. Notes to the Statement of Financial Position

27) Cash and balances with central bank

Cash and cash equivalents comprise the following items:

in LEI	As at 31 December	
	2022	2021
Cash in hand	50,189,410	29,135,394
Balances at central banks excluding mandatory reserves	271,939,675	220,137,420
Mandatory reserve deposits	143,590,473	135,159,570
Total cash and cash equivalents	465,719,558	384,432,384

The following cash equivalents have been considered for the cash flow statements:

in LEI	As at 31 December	
	2022	2021
Cash equivalents recognized in the balance sheet statement	465,719,558	384,432,384
Loans and advances to banks with a maturity up to 3 months, which qualify as cash for the cash flow	185,700,453	132,885,038
Minimum reserve with central bank	-143,590,473	-135,159,570
Total cash equivalents for cash flow statement	507,829,538	382,157,851

The cash held with the Central Bank ensures compliance with the minimum reserve requirements. These funds are not available for the Bank's daily business. At 31 December 2022 the minimum mandatory reserves rates established by the National Bank of Romania for raised funds with residual maturity lower than 2 years and for funds raised with residual maturity greater than 2 years, which foresee contractual clauses regarding reimbursements, withdrawals, anticipated transfers, are as follows: 8% for funds raised denominated in LEI and 5% for funds raised denominated in foreign currency (31 December 2021: 8% for funds raised denominated in LEI and 5% for funds raised denominated in foreign currency).

The balances in central bank balances and the movement of the respective loss allowances are presented in the following tables.

Central bank balances		As at 31 December 2022				
in LEI	Stage 1	Stage 2	Stage 3	POCI	Total	
Gross outstanding amount	415,611,129	-	-	-	415,611,129	
Loss allowances	-80,981	-	-	-	-80,981	
Carrying amount	415,530,148	-	-	-	415,530,148	

Loss allowances for central bank balances		Stage 1	Stage 2	Stage 3	POCI	Total
in LEI						
Balance at 1 January 2022		76,179	-	-	-	76,179
New financial assets originated		-	-	-	-	-
Release due to derecognition		-	-	-	-	-
Increase/Decrease in credit risk		4,496	-	-	-	4,496

Foreign exchange and other movements	306	-	-	-	306
As at 31 December 2022	80,981	-	-	-	80,981

Central bank balances in LEI	As at 31 December 2021				
	Stage 1	Stage 2	Stage 3	POCI	Total
Gross outstanding amount	355,373,169	-	-	-	355,373,169
Loss allowances	-76,179	-	-	-	-76,179
Carrying amount	355,296,990	-	-	-	355,296,990

Loss allowances for central bank balances

in LEI	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 1 January 2021	69,004	-	-	-	69,004
New financial assets originated	13,551	-	-	-	13,551
Release due to derecognition	-	-	-	-	-
Increase/Decrease in credit risk	-6,375	-	-	-	-6,375
Foreign exchange and other movements	-	-	-	-	-
As at 31 December 2021	76,179	-	-	-	76,179

28) Loans and advances to banks

Loans and advances to banks are as follows:

in LEI	2022	As at 31 December 2021
Loans and advances to banks in non-OECD countries	21,041,145	22,022
Loans and advances to banks in Group Banks	164,659,309	132,863,015
Total	185,700,453	132,885,038

"Loans and advances to banks in non-OECD countries" at 31.12.2022, consisted of one placement to BRD Groupe Societe Generale Romania in principal amount of RON 21,000,000 which bear a Fitch rating of BBB+.

The balances in loans and advances to banks and the movements of the respective loss allowances are presented in the following tables.

Loans and advances to banks

in LEI	Gross amount			Loss Allowances			Carrying amount
	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3	
As at December 2022							
Loans and advances to banks in non-OECD countries	21,041,232	-	-	-88	-	-	21,041,145
Loans and advances to banks in Group Banks	164,659,584	-	-	-275	-	-	164,659,309
Total	185,700,816	-	-	-363	-	-	185,700,453



Loss allowances for loans and advances to banks

in LEI	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 1 January 2022	-222	-	-	-	-222
New financial assets originated	-1,378	-	-	-	-1,378
Release due to derecognition	1,290	-	-	-	1,290
Increase/Decrease in credit risk	-189	-	-	-	-189
Foreign exchange and other movements	136	-	-	-	136
As at 31 December 2022	-363	-	-	-	-363

Loans and advances to banks

in LEI	Gross amount			Loss Allowances			Carrying amount
	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3	
As at December 2021							
Loans and advances to banks in non-OECD countries	22,022	-	-	-	-	-	22,022
Loans and advances to banks in Group Banks	132,863,238	-	-	-222	-	-	132,863,015
Total	132,885,260	-	-	-222	-	-	132,885,038

Loss allowances for loans and advances to banks

in LEI	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 1 January 2021	-139	-	-	-	-139
New financial assets originated	-3,298	-	-	-	-3,298
Release due to derecognition	3,298	-	-	-	3,298
Increase/Decrease in credit risk	-83	-	-	-	-83
Foreign exchange and other movements	-	-	-	-	-
As at 31 December 2021	-222	-	-	-	-222

29) Financial assets at fair value through other comprehensive income

Financial assets at fair value through other comprehensive income are as follows:

Financial assets at fair value through other comprehensive income

in LEI	Gross amount			Loss Allowances			Carrying amount
	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3	
As at 31 December 2022							
Treasury bills	217,561,626	-	-	- 85,975	-	-	217,475,651
Total	217,561,626	-	-	- 85,975	-	-	217,475,651



Financial assets at fair value through other comprehensive income

in LEI As at 31 December 2021	Gross amount			Loss Allowances			Carrying amount
	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3	
Treasury bills	131,929,917	-	-	-30,270	-	-	131,899,647
Total	131,929,917	-	-	-30,270	-	-	131,899,647

This balance sheet item includes securities with fixed interest rates issued by the Romanian Government, most of which are treasury bills, which bear a country Fitch Rating of BBB-

The changes in the loss allowances for Financial Assets at fair value through other comprehensive income are presented in the following table:

Loss allowances for financial assets at FVOCI

in LEI	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 1 January 2022	-30,270	-	-	-	-30,270
New financial assets originated	-104,494	-	-	-	104,494
Release due to derecognition	48,841	-	-	-	48,841
Increase/Decrease in credit risk	0	-	-	-	0
Foreign exchange and other movements	- 52	-	-	-	52
As at 31 December 2022	-85,975	-	-	-	-85,975

Loss allowances for financial assets at FVOCI

in LEI	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 1 January 2021	-43,070	-	-	-	-43,070
New financial assets originated	-35,366	-	-	-	-35,366
Release due to derecognition	2,434	-	-	-	2,434
Increase/Decrease in credit risk	45,732	-	-	-	45,732
Foreign exchange and other movements	-	-	-	-	-
As at 31 December 2021	-30,270	-	-	-	-30,270





30) Loans and advances to customers

Loans and advances to customers at the end of 2022 are as follows:

In LEI						
As at December 31, 2022	Business loans	Agricultural loans	Housing improvement loans	Consumer loans *	Other loans	Total
STAGE1						
Gross amount	1,162,019,925	375,254,195	2,182,593	593,282	6,011	1,540,056,006
Allowance for impairment	-7,715,761	-1,964,490	-22,697	-21,788	-174	-9,724,909
STAGE2						
Gross amount	123,686,513	45,018,304	85,561	213,269	0	169,003,647
Allowance for impairment	-10,148,876	-5,819,336	-3,668	-7,533	0	-15,979,414
STAGE3						
Gross amount	24,753,724	2,294,367	891	84,997	0	27,133,979
Allowance for impairment	-16,413,233	-930,037	-269	-58,143	0	-17,401,681
TOTAL						
Gross amount	1,310,460,162	422,566,866	2,269,045	891,547	6,011	1,736,193,631
Allowance for impairment	-34,277,870	-8,713,862	-26,634	-87,464	-174	-43,106,005
Net amount	1,276,182,291	413,853,005	2,242,411	804,083	5,837	1,693,087,627
Share of total portfolio	75.5%	24.3%	0.1%	0.1%	0.0%	100.0%
Nr. of outstanding loans	1,806	894	9	42	1	2,752
Share of total number	65.6%	32.5%	0.3%	1.5%	0.0%	100.0%

* consumer loans also include overdrafts to private individuals

The changes in loans and advances to customers and the respective loss allowances are presented in the following tables:

Loans and advances to customers in LEI	As at 31 December 2022				
	Stage 1	Stage 2	Stage 3	POCI	Total
Gross outstanding amount as at 1 January 2022	1,620,898,502	122,373,070	29,136,995	-	1,772,408,567
New financial assets originated	526,733,794	-	-	-	526,733,794
Derecognitions	-248,280,128	-15,431,434	-8,318,896	-	-272,030,459
Write-offs	-	-	-5,886,651	-	-5,886,651
Repayments outstanding loans	-258,499,495	-22,887,303	-3,644,454	-	285,031,252
Transfer from Stage 1 to Stage 2	-248,317,054	248,317,054	-	-	-
Transfer from Stage 1 to Stage 3	-5,357,010	-	5,357,010	-	-
Transfer from Stage 2 to Stage 1	152,653,232	-152,653,232	-	-	-
Transfer from Stage 2 to Stage 3	-	-15,825,110	15,825,110	-	-
Transfer from Stage 3 to Stage 2	-	5,043,268	-5,043,268	-	-
Transfer from Stage 3 to Stage 1	273,830	-	-273,830	-	-
Foreign exchange and other movements	-49,665	67,333	-18,036	-	-368
Gross outstanding amount as at December 31 2022	1,540,056,006	169,003,647	27,133,979	-	1,736,193,631



Allowance for losses on loans and advances to customers

in LEI	As at 31 December 2022				
	Stage 1	Stage 2	Stage 3	POCI	Total
Balance as of 1 January 2022	-8,419,681	-10,179,666	-17,064,648	0	-35,663,994
New financial assets originated	-2,016,887	0	0	0	-2,025,080
Release due to derecognition	1,292,198	938,821	4,463,578	0	6,694,596
Transfer from stage 1 to Stage 2	1,772,913	-1,772,913	0	0	0
Transfer from stage 1 to Stage 3	26,970	0	-26,970	0	0
Transfer from stage 2 to Stage 1	-927,928	927,928	0	0	0
Transfer from stage 2 to Stage 3	0	1,241,005	-1,241,005	0	0
Transfer from stage 3 to Stage 2	0	-623,003	623,003	0	0
Transfer from stage 3 to Stage 1	-5,440	0	5,440	0	0
Increase/decrease due to credit risk (net)	-1,437,752	-6,492,830	-10,053,474	0	-17,975,864
Usage of allowance (write-offs)	0	0	5,886,651	0	5,886,651
Foreign exchange and other movements	-9,302	-18,756	5,745	0	-22,313
Balance of 31 December 2022	-9,724,909	-15,979,414	-17,401,681	0	-43,106,005

Loans and advances to customers at the end of 2021 are as follows:

in LEI	Housing					Total
	Business loans	Agricultural loans	Improvement loans	Consumer loans *	Other loans	
As at December 31, 2021						
STAGE1						
Gross amount	1,244,388,747	373,621,343	2,460,461	405,467	22,485	1,620,898,503
Allowance for impairment	-6,093,752	-2,284,254	-27,700	-13,471	-506	-8,419,682
STAGE2						
Gross amount	89,787,285	32,450,943	134,843	0	0	122,373,070
Allowance for impairment	-6,523,455	-3,651,045	-5,166	0	0	-10,179,666
STAGE3						
Gross amount	23,442,987	5,364,161	3,378	326,469	0	29,136,995
Allowance for impairment	-14,080,796	-2,820,265	-954	-162,633	0	-17,064,648
TOTAL						
Gross amount	1,357,619,019	411,436,446	2,598,682	731,936	22,485	1,772,408,568
Allowance for impairment	-26,698,003	-8,755,563	-33,820	-176,104	-506	-35,663,995
Net amount	1,330,921,016	402,680,883	2,564,862	555,833	21,979	1,736,744,573
Share of total portfolio	76.6%	23.2%	0.1%	0.0%	0.0%	100.0%
Nr. of outstanding loans	2,026	890	14	27	3	2,960
Share of total number	68.4%	30.1%	0.5%	0.9%	0.1%	100.0%

* consumer loans also include overdrafts to private individuals

The changes in loans and advances to customers and the respective loss allowances are presented in the following tables:

Loans and advances to customers					As at 31 December 2021	
in LEI	Stage 1	Stage 2	Stage 3	POCI	Total	
Gross outstanding amount as at 1 January 2021	1,475,306,396	172,342,956	29,158,379	-	1,676,807,731	
New financial assets originated	567,919,907	2,745,755	133,033	-	570,798,696	
Derecognitions	-197,848,760	-16,888,053	-2,526,653	-	-217,263,466	
Write-offs			-1,006,309	-	-1,006,309	
Repayments outstanding loans	-219,204,780	-41,818,779	-4,064,868	-	-265,088,427	
Transfer from Stage 1 to Stage 2	-170,265,133	170,265,133	-	-	-	
Transfer from Stage 1 to Stage 3	-1,466,366	-	1,466,366	-	-	
Transfer from Stage 2 to Stage 1	159,265,816	-159,265,816	-	-	-	
Transfer from Stage 2 to Stage 3	-	-8,200,924	8,200,924	-	-	
Transfer from Stage 3 to Stage 2	-	2,007,810	-2,007,810	-	-	
Transfer from Stage 3 to Stage 1	411,236	-	-411,236	-	-	
Foreign exchange and other movements	6,780,187	1,184,988	195,169	-	8,160,343	
Gross outstanding amount as at December 31 2021	1,620,898,503	122,373,070	29,136,995	-	1,772,408,568	

Allowance for losses on loans and advances to customers					As at 31 December 2021	
in LEI	Stage 1	Stage 2	Stage 3	POCI	Total	
Balance as of 1 January 2021	-8,306,618	-7,264,273	-17,150,186	-	-32,721,076	
New financial assets originated	-2,835,646	-122,366	-53,519	-	-3,011,532	
Release due to derecognition	995,813	325,067	1,499,580	-	2,820,460	
Transfer from stage 1 to Stage 2	898,859	-898,859	0	-	-	
Transfer from stage 1 to Stage 3	9,290	-	-9,290	-	-	
Transfer from stage 2 to Stage 1	-1,454,321	1,454,321	0	-	-	
Transfer from stage 2 to Stage 3	0	522,199	-522,199	-	-	
Transfer from stage 3 to Stage 2	0	-217,189	217,189	-	-	
Transfer from stage 3 to Stage 1	-14,444	0	14,444	-	-	
Increase/decrease due to credit risk (net)	2,328,134	-3,916,146	-1,866,623	-	-3,454,635	
Usage of allowance (write-offs)	-	-	905,678	-	905,678	
Foreign exchange and other movements	-40,747	-62,419	-99,723	-	-202,890	
Balance of 31 December 2021	-8,419,682	-10,179,666	-17,064,648	-	-35,663,995	



31) Intangible assets

The development of intangible assets is shown in the following tables:

in LEI	Intangible assets		
As at December 31, 2022	Software	in progress	Total
Net book value at January 1, 2022	5,579,836	1,461,893	7,041,729
		1,461,893	
Total acquisition costs at January 1, 2022	25,051,395		26,513,287
Additions	105,817	1,519,841	1,625,658
Transfers from intangible assets in progress	1,633,417	1,633,417	-
Disposals	468,303	-	468,303
		1,348,317	
Total acquisition costs at December 31, 2022	26,322,326		27,670,643
	19,471,559		
Accumulated amortisation January 1, 2022		-	19,471,559
Amortisation	1,779,330	-	1,779,330
Impairment	-	1,277,766	1,277,766
Accumulated amortisation for disposal	354,624	-	354,624
Accumulated amortization at December 31, 2022	20,896,265	1,277,766	22,174,030
Net book value at December 31, 2022	5,426,061	70,551	5,496,613

in LEI	Intangible assets		
As at December 31, 2021	Software	in progress	Total
Net book value at January 1, 2021	5,101,953	2,491,153	7,593,107
Total acquisition costs at January 1, 2021	22,841,775	2,491,153	25,332,928
Additions	115,418	1,064,941	1,180,360
Transfers from intangible assets in progress	2,094,202	-2,094,202	-
Disposals	0	-	-
Total acquisition costs at December 31, 2021	25,051,395	1,461,893	26,513,287
	17,739,822	-	17,739,822
Accumulated amortisation January 1, 2021		-	17,739,822
Amortisation	1,731,737	-	1,731,737
Accumulated amortisation for disposal	0	-	0
Accumulated amortization at December 31, 2021	19,471,559	-	19,471,559
Net book value at December 31, 2021	5,579,836	1,461,893	7,041,729

During the years 2022 and 2021, there was no internally developed software.



32) Property, plant and equipment

The movement of property, plant and equipment was as follows:

in LEI	Buildings& improvements	Furniture and fixtures	IT and other equipment	Assets under construction	Right of use assets	Total
As at December 31, 2022						
Net book value at January 1, 2022	2,877,226	1,019,023	3,101,540	114,186	12,297,512	19,409,487
Total acquisition costs at January 1, 2022	7,051,232	1,564,731	11,955,904	114,186	24,961,574	45,647,625
Additions	0	0	3,949	204,347	1,703,144	1,911,440
Transfers from assets under construction	-	-	227,455	-227,455	-	-
Disposals	0	48,352	1,980,627	0	3,120,755	5,149,734
Total acquisition costs at December 31, 2022	7,051,232	1,516,378	10,206,680	91,078	23,543,963	42,409,331
Accumulated depreciation January 1, 2022	4,174,005	545,708	8,752,070	0	11,255,952	24,727,734
Depreciation	664,842	320,366	1,013,505	-	3,236,648	5,235,360
Accumulated depreciation for disposal	0	1,251	2,015,729	-	1,314,380	3,331,360
Accumulated depreciation at December 31, 2022	4,838,847	864,823	7,749,845	-	13,178,220	26,631,734
Accumulated impairment January 1, 2022	-	-	102,294	-	1,408,110	1,510,405
Impairment	-	-	-102,294	-	-1,408,110	-1,510,405
Accumulated impairment for disposal	-	-	-	-	-	0
Accumulated impairment December 31, 2022	-	-	-	-	-	-
Net book value at December 31, 2022	2,212,385	651,555	2,456,835	91,078	10,365,744	15,777,597

in LEI	Buildings& improvements	Furniture and fixtures	IT and other equipment	Assets under construction	Right of use assets	Total
As at December 31, 2021						
Net book value at January 1, 2021	3,825,324	1,386,346	3,622,585	803,355	15,493,154	25,130,764
Total acquisition costs at January 1, 2021	7,657,265	1,709,219	11,863,857	803,355	25,304,511	47,338,207
Additions	-	-	44,140	79,397	187,237	310,773
Transfers from assets under construction	-	-	768,566	-768,566	-	-
Disposals	606,033	144,489	720,659	-	530,175	2,001,355
Total acquisition costs at December 31, 2021	7,051,232	1,564,731	11,955,904	114,186	24,961,574	45,647,625
Accumulated depreciation January 1, 2021	3,831,940	322,874	8,241,272	-	8,042,918	20,439,004
Depreciation	936,790	331,248	1,167,679	-	3,743,209	6,178,925
Accumulated depreciation for disposal	594,726	108,414	656,881	-	530,175	1,890,195
Accumulated depreciation at December 31, 2021	4,174,005	545,708	8,752,070	-	11,255,952	24,727,734
Accumulated impairment January 1, 2021	-	-	-	-	1,768,440	1,768,440



Impairment	-	-	102,294	-	-360,330	-258,036
Accumulated impairment for disposal	-	-	-	-	-	-
Accumulated impairment December 31, 2021	-	-	102,294	-	1,408,110	1,510,405
Net book value at December 31, 2021	2,877,226	1,019,023	3,101,540	114,186	12,297,512	19,409,485

33) Leases

Operating lease commitments result from non-cancellable rental agreements for properties in which the Bank operates; the amounts in the above table are calculated based on current rental agreements.

in LEI	As at 31 December 2022	As at 31 December 2021
Right-of-use assets		
Balance at 1 January	12,297,512	15,493,153
Depreciation charge for the year	-3,236,648	-3,743,209
Additions	1,703,144	187,237
Disposal	-3,120,754	-530,175
Impairment (addition-/release+)	1,408,110	360,330
Accumulated depreciation for disposal	1,314,380	530,175
Balance at 31 December	10,365,744	12,297,512

34) Income taxes

Deferred income taxes are recognised in full, under the balance sheet method, on temporary differences arising between the tax base of assets and liabilities and their carrying amounts, using the applicable tax rate. The table below shows the changes in deferred income taxes and the underlying business transactions:

in LEI	2022	As at 31 December 2021
Deferred tax asset		
At January 1	48,271	0
Financial assets at fair value through other comprehensive income	87,553	48,271
Charges to income statement		
Total	135,824	48,271

in LEI	2022	As at 31 December 2021
Deferred tax liability		
At January 1	-65,371	-162,153



Financial assets at fair value through other comprehensive income	0	1,297
Charges to income statement	-35,738	95,485
Total	-101,109	-65,371

At the end of 2022, the Bank has recovered cumulated fiscal loss carried forward and registered fiscal profit in amount of RON 4,360,022 (2021: RON -8,744,745 loss). Fiscal loss was offset by the fiscal profit booked in 2022 in amount of RON 13,104,767. Below, effective tax reconciliation is detailed.

35) Effective tax reconciliation

in LEI	1.1.-31.12.2022	1.1.-31.12.2021
Profit/(Loss) before tax	13,919,878	8,267,481
Tax expected (16%)	2,227,181	1,322,797
Tax effects of items which are not deductible:		
- non-tax deductible expenses (+)	1,754,316	1,817,570
- non-taxable income (-)	-1,933,159	-1,194,898
Utilization of previously unrecognized tax loss carried forward	-1,399,159	-1,945,469
Deferred tax income	35,738	-95,485
Total income tax expenses (Income)	684,916	-95,485

36) Other assets

Other assets are as follows:

in LEI	2022	As at 31 December 2021
Other inventory items	89,487	83,098
Prepaid expenses	1,687,395	1,585,386
Advance payments	753,075	977,814
Claims from taxes	547,930	1,292,805
Total	3,077,886	3,939,102

Other financial assets are as follows:

in LEI	2022	As at 31 December 2021
Guarantees	437,178	523,388
Others	4,633,625	2,064,531
Total	5,070,803	2,587,919



Current tax assets are as follows:

in LEI	As at 31 December	
	2022	2021
Current tax asset	2,327,204	1,521,372
Total	2,327,204	1,521,372

37) Liabilities to banks

As of December 2022

in LEI	Due in 2023	Due in 2024	Due in 2025	Due in 2026	Due after 2026	without maturity	Total
Liabilities to banks with fixed interest rates	252,223,205	-	-	-	-	-	252,223,205
Liabilities to banks with variable interest rates	35,862,868	93,400,000	-	-	-	-	129,262,868
Total	288,086,072	93,400,000	-	-	-	-	381,486,072

As of December 2021

in LEI	Due in 2022	Due in 2023	Due in 2024	Due in 2025	Due after 2025	without maturity	Total
Liabilities to banks with fixed interest rates	-	-	-	-	-	-	-
Liabilities to banks with variable interest rates	147,146,143	-	93,400,000	-	-	-	240,546,143
Total	147,146,143	-	93,400,000	-	-	-	240,546,143

At the end of 2022, the Bank registered liabilities to banks in amount of RON 381,486,072 (year 2021: RON 240,546,143), 76% maturing in 2023, due to Group entities and third parties.

A share of 47% of the liabilities to banks (RON 176,4 mio) are denominated in RON with interest rates between 7.8% and 11.6%. Liabilities denominated in EUR bear interest rates between 0.8% and 4.2%.



38) Liabilities to customers

Liabilities to customers consist of deposits due on demand, savings deposits and term deposits. The following table shows a breakdown by customer groups:

in LEI	As at 31 December 2022	Share of total portfolio	As at 31 December 2021	Share of total portfolio
Current accounts	492,826,481	31%	555,431,839	37%
-private individuals	82,702,234	5%	75,621,358	5%
-legal entities	410,124,247	26%	479,810,481	32%
Savings accounts*	395,982,690	25%	446,531,096	29%
-private individuals	84,148,337	5%	114,234,746	8%
-legal entities	311,834,353	20%	332,296,350	22%
Term deposit accounts	676,327,485	43%	515,401,666	34%
-private individuals	340,708,514	22%	198,946,026	13%
-legal entities	335,618,970	21%	316,455,640	21%
Other liabilities to customers	11,176,879	1%	4,093,846	0%
Total	1,576,313,534	100%	1,521,458,446	100%

The category "legal entities" includes liabilities to non-governmental organisations (NGOs) and public-sector institutions.

39) Liabilities to International financial institutions

Liabilities to international financial institutions are an important source of financing for the Bank. Medium to long-term loans from international financial institutions are reported under this item. Liabilities to International Financial Institutions (IFIs) are interest-bearing borrowings from specified Financial Institutions. They are initially recognized at the fair value of the consideration received and directly attributable transaction costs. After initial recognition liabilities to IFIs are subsequently measured at amortized cost using the effective interest method.

The following table gives a detailed breakdown for this item:

As of December 2022	Due in 2023	Due in 2024	Due in 2025	Due in 2026	Due after 2026	Deferred fees	Total
in LEI							
Liabilities IFI with fixed interest rates	910,772	0	0	0	83,704,638	0	84,615,410
Liabilities IFI with variable interest rates	57,804,916	56,939,011	52,300,823	43,760,882	102,729,507	-405,388	313,129,752
Total	58,715,689	56,939,011	52,300,823	43,760,882	186,434,144	-405,388	397,745,162



As of December
2021

in LEI	Due in 2022	Due in 2023	Due in 2024	Due in 2025	Due after 2025	Deferred fees	Total
Liabilities IFI with fixed interest rates	231,197	0	0	0	140,343,173	-	140,574,370
Liabilities IFI with variable interest rates	36,692,465	55,782,687	56,939,667	52,300,823	87,830,914	-593,213	288,953,343
Total	36,923,662	55,782,687	56,939,667	52,300,823	228,174,087	-593,213	429,527,713

40) Reconciliation of movements of liabilities to cash flows arising from financing activities

in LEI	2022		2021	
	Liabilities to banks	Liabilities to IFIs	Liabilities to banks	Liabilities to IFIs
Balance as at January 1	240,546,143	429,527,714	257,479,973	339,596,606
Changes from financing cash flows:				
Proceeds from borrowings (+)	48,000,000	15,007,773	35,000,000	112,329,000
Repayment of borrowing (-)	-	-48,781,423	-65,600,000	-23,648,851
Changes in deposits from banks	91,106,100		13,312,747	
Liability-related				
Interest expenses (including disbursement fees)	15,869,532	19,633,265	4,481,355	7,477,424
Interest paid (including disbursement fees)	-14,120,387	-17,847,451	-4,116,710	-7,095,999
Other (including fx)	84,684	205,284	-11,221	869,533
Balance as at December 31	381,486,072	397,745,162	240,546,143	429,527,714

41) Provisions

in LEI	As at 31 December	
	2022	2021
As at January 1	2,321,608	3,418,608
Additions	2,511,152	2,320,034
Used	0	-2,939,930
Released	-1,871,012	-478,678
Exchange rate adjustments	999	1,575
As at December 31	2,962,747	2,321,608





in LEI	2022	As at 31 December 2021
Provisions for off-balance sheet items	1,834,783	679,141
Provisions for restructuring	0	567,582
Provisions for legal cases	13,739	97,776
Provisions for untaken vacation	1,114,226	977,110
Total	2,962,747	2,321,608

Both for the provisions for untaken vacation and the other off-balance sheet items, the outflows are expected during the three months following the balance sheet date.

42) Other financial liabilities

in LEI	As at 31 December 2022	As at 31 December 2021
Accrued payables	2,185,387	2,238,623
Subsidies from state budget	120,000	188,750
Leases	11,332,147	14,793,862
Total	13,637,534	17,221,235

In accrued payables, the Bank included the accruals for the trade payable balances, while the trade payable balances are disclosed under Liabilities for goods and services. The subsidies from state budget in amount of 120,000 LEI (31 December 2021: 188,750 LEI) represent a one-time discount received from the state in relation with the acquisition of electric cars during 2018.

43) Other non-financial liabilities

in LEI	As at 31 December 2022	As at 31 December 2021
Liabilities for goods and services	765,429	1,580,872
Deferred income	58,667	81,431
Liabilities from social insurance contributions	757,224	591,545
Liabilities to state budget	492,247	396,677
Total	2,073,567	2,650,524

44) Share capital

As at 31 December 2022 (compared to 2021), the shareholder structure was as follows:

In LEI Shareholder	2022		
	Size of stake in %	Number of shares	Amount
ProCredit Holding AG & Co. KGaA, Frankfurt am Main, Germany	99.9996	25,372,409	251,634,371
QUIPU GMBH, Frankfurt am Main, Germany	0.0004	100	1,000
Total Capital	100.0%		251,635,371

Shareholder	Size of stake in %	2021	
		Number of shares	Amount
ProCredit Holding AG & Co. KGaA, Frankfurt am Main, Germany	99.9996	25,372,409	251,634,371
ZEITINGER INVEST GMBH ("ZI"), Frankfurt am Main, Germany	0.0004	100	1,000
Total Capital	100.0%		251,635,371

The par value per share is LEI 10.00

At the end of December 2022, the level of IFRS share capital was LEI 251,635,371, while the registered share capital was in amount of LEI 253,725,090; the difference in value of LEI 2,089,719 represents IFRS adjustment in accordance with IAS 21 –The effects in changes in Foreign Exchange Rates.

Share premium:

	Date	LEI
Premium paid by ProCredit Holding AG & Co. KGaA	April 2008	1,273,775
As at December 31, 2022		1,273,775

Reserves:

in LEI	As at 31 December	
	2022	2021
Legal reserve	4,481,377	3,785,383
General banking risks reserve	6,166,252	6,166,252
Total	10,647,629	9,951,635

Legal reserves represent accumulated transfers from retained earnings in accordance with local banking regulations that require 5% of the Bank's statutory gross profit to be transferred to a non-distributable statutory reserve until such time this reserve represents 20% of the Bank's share capital.

The general banking risks reserve include amounts set aside in accordance with local banking regulations for future losses and other unforeseen risks or contingencies, which are separately disclosed as appropriations of profit. The general banking risks reserve was appropriated from the statutory gross profit at the rate of 1% of the balance of the assets carrying specific banking risks until the end of 2006 as required by local legislation. In the Statement of the Financial position is presented under Accumulated loss.

E. Risk Management

45) Management of the overall Bank risk profile

1. The risk profile and the risk appetite

The main principle behind the risk management framework of ProCredit Bank SA is that the Bank does not take more risk than it is capable of bearing. Therefore, the Board of Administration establishes an overall risk profile and a risk profile for each of the significant risks identified by the Bank. The main purpose of these risk profiles is that of defining the risk appetite as the acceptable limits within which the Bank's activity should be pursued in order to reach the business goals.



The significant risks acknowledged by the Bank are: credit risk, counterparty risk (including issuer risk), leverage risk, liquidity risk, interest rate risk, foreign currency risk, strategic risk, operational risk (including the IT&C risk sub-category), compliance risk and reputational risk. The Bank evaluates the risk exposure to each significant risk through the risk profile indicators on a regular basis, and compares the results with the defined risk appetite. The outcome of this analysis is reported regularly to the Board of Administration.

Currently, the Bank's overall risk appetite is established as the medium-low to medium interval, while the overall risk tolerance is established as the low to medium-high interval. The risk profile targets for each significant risk are medium-high for credit risk, medium for liquidity risk, leverage risk, interest rate risk, operational risk and strategic risk, and medium-low for counterparty risk, foreign currency risk, IT&C risk sub-category, reputational risk and compliance risk.

2. Capital management

The capital management of the Bank has the following objectives:

- Ensuring that the Bank's capital is permanently adequate, both as to volume and quality in order to cover the (potential) losses arising from different risks even under extreme circumstances.
- Full compliance with external capital requirements set by the regulator.
- Meeting the internally defined minimum capital adequacy requirements.
- Enabling the Bank to implement its plans for continuing growth while following its business strategy.

The internal capital adequacy assessment process of ProCredit Bank SA is governed by the Bank's Internal Capital Adequacy Assessment Process (ICAAP) Policy. The main tools used to assess and monitor the capital adequacy of the Bank are the Regulatory capital ratios, the Internal Capital Requirement, the leverage ratio and the risk bearing capacity. These tools are monitored on a regular basis by the Bank's Managers, the Audit and Risk Management Committee and ultimately by the Board of Administration.

External minimum capital requirements are imposed and monitored by the local banking system supervisory authority, namely National Bank of Romania. Capital adequacy is calculated based on the International Financial Reporting Standards figures and are reported to the Bank's Managers and Audit and Risk Management Committee on a regular basis. These reports include rolling forecasts to ensure not only current but also future compliance.

The following table shows the Bank's capital adequacy ratios, calculated according to the provisions of Regulation (EU) no. 575/2013 on prudential requirements for credit institutions and investments firms ("CRR") corroborated with Regulation (National Bank of Romania) no. 5/2013 on prudential requirements for credit institutions.

in LEI	As at 31 December	
	12/31/2022	12/31/2021
Ordinary share capital	251,635,371	251,635,371
Share premium	1,273,775	1,273,775
Legal reserves	4,481,377	3,785,383
Accumulated losses	-37,213,932	-49,752,901
Less other intangibles	-5,496,613	-7,041,728
Less other regulatory adjustment	-930,551	-385,321
Common Equity Tier I	213,749,427	199,514,579
Tier I capital	213,749,427	199,514,579
Tier II capital	-	-
Regulatory adjustment	-	-
Total regulatory capital	213,749,427	199,514,579



The regulatory capital ratios are complemented by internal capital requirements. Under Basel III Pillar I framework, the Bank calculates capital charges for credit and market risks using Standardized Approach and for operational risk using the Basic Indicator Approach. Under Basel III Pillar II framework, the Bank calculates additional capital charges for risks not covered by Pillar I or not fully covered by Pillar I.

During 2022, the Bank has updated its internal capital adequacy assessment process in the course of regular ongoing review of its risk management methodologies.

As of 31st, December 2022 the solvency ratio expressed as a ratio of regulatory capital over risk weighted assets was above the minimum regulatory limit.

Between 1st of January 2021 and 31st of December 2022, the Bank complied with the NBR imposed capital requirements.

46) Management of individual risks

In 2022, neither the management practices nor the reporting process of individual risks have been materially modified, although several methodologies have been updated in course of the regular review process.

The Bank places special emphasis on the general understanding of the factors driving risk and on the ongoing analysis and company-wide discussion of possible risk developments/scenarios and their potential adverse impacts. The objectives of risk management include ensuring that all material risks are recognised in a timely manner, fully understood and properly addressed.

The risk management processes include a reporting component to ProCredit Holding AG & Co. KGaA, in line with the provisions included in the Procredit Group's risk management policies.

47) Credit risk

Credit risk is defined as the potential that a counterparty to a credit transaction will fail to meet its obligations towards the Bank in accordance with agreed terms. Credit risk arises from customer credit exposures (classic credit risk), credit exposure from interbank placements and issuer risk (counterparty risk). It is further divided into credit default risk and credit portfolio risk in order to facilitate focused risk management.

(a) Credit default risk from customer credit exposures

Credit default risk from customer credit exposures is defined as the risk of losses due to a potential non-fulfilment of the contractual payment obligations associated with a customer credit exposure.

The management of credit default risk from customer credit exposures is based on an extensive implementation of the bank's lending principles:

- intensive analysis of the debt capacity of the Banks' clients;
- careful documentation of the credit risk assessments, assuring that the analysis performed can be understood by knowledgeable third parties;
- rigorous avoidance of over indebtedting the Bank's clients;
- building a personal and long-term relationship with the client and maintaining regular contact;
- strict monitoring of loan repayment;
- practising tight arrears management;
- exercising strict collateral collection in the event of default;
- investing in well-trained and highly motivated staff;
- implementing carefully designed and well-documented processes;
- rigorous application of the "four-eyes principle".

The decision-making process ensures that all credit decisions are taken by a Credit Committee. As a general principle, the Bank considers it very important to ensure that its lending business is conducted on the basis of organisational guidelines that provide for appropriate rules governing organisational structures and operating procedures; job



descriptions that define the respective tasks; a clear allocation of decision-making authority; and a clear definition of responsibilities.

Credit exposures in arrears are defined as credit exposures for which contractual interest and/or principal payments are overdue. The high quality of the loan portfolio compared with the overall banking sector reflects the application of the above lending principles and the results of the application of early warning indicators and appropriate monitoring, in particular of the individually significant credit exposures. This is a crucial element of the Bank's strategy for managing arrears. Once arrears occur, the Bank follows up on the non-repayment of the credit exposures, and by so doing typically identifies the potential for default on a credit exposure. Strict rules are applied regarding credit exposures for which, in the Bank's view, there is no realistic prospect that the credit exposure will be repaid and where typically the realisation of collateral has either been completed or the outcome of the realisation process is uncertain. The Bank's recovery and collection efforts are performed by specialised employees, typically with either a lending or legal background.

The effectiveness of this tight credit risk management is reflected in the comparably low arrears rate exhibited by the loan portfolio.

The risk classification system for small and medium clients comprises an important part of the process for determining an increase in credit risk and, consequently, the classification of the loan portfolio. Prior to initial disbursement, each credit exposure is assigned one of the risk classes - 1 to 8 (1 being the best and 8 being worst). Assigning a risk class implies an extensive analysis of multiple qualitative and quantitative criteria at client level, which are assessed in regular basis to identify the increase in credit risk through the classes.

Analysis by risk classification of gross loans and advances to customers with a risk rating outstanding at 31 December 2022 is as follows:

Gross exposure in LEI	Agricultural	Business	Consumer	Housing	Other	Grand Total
STAGE1	364,230,290	1,139,520,465	7,154	-	-	1,503,757,909
RC 1-3	249,766,338	586,676,159	7,073	-	-	836,449,570
RC 4-5	114,463,952	552,844,306	81	-	-	667,308,339
STAGE2	43,978,863	120,911,295	-	-	-	164,890,157
RC 1-3	-	891,361	-	-	-	891,361
RC 4-5	-	337,422	-	-	-	337,422
RC 6-7	43,978,863	119,682,512	-	-	-	163,661,375
STAGE3	1,706,608	21,586,572	-	-	-	23,293,181
RC 8	1,706,608	21,586,572	-	-	-	23,293,181
Grand Total	409,915,761	1,282,018,332	7,154	-	-	1,691,941,247

At the end of 2022, 2.5% of the total loan portfolio, amounting RON 44,252,383 consists of exposures belonging to very small clients without risk rating. Classification by days in arrears is presented below:



Gross exposure in LEI	Agricultural	Business	Consumer	Housing	Other	Grand Total
STAGE1	6,565,712	26,957,653	586,128	2,182,593	6,010	36,298,096
no arrears	6,502,961	26,441,304	489,246	2,182,593	6,010	35,622,113
1-30 days	62,751	516,349	85,441	-	-	664,541
31-90 days	-	-	11,441	-	-	11,441
STAGE2	857,392	2,957,268	213,269	85,561	-	4,113,489
no arrears	782,147	2,528,367	213,269	85,561	-	3,609,343
1-30 days	-	304,666	-	-	-	304,666
31-90 days	75,246	124,234	-	-	-	199,480
STAGE3	508,384	3,246,526	84,997	891	-	3,840,798
no arrears	-	1,071,027	-	891	-	1,071,918
1-30 days	44,381	140,734	39,461	-	-	224,576
31-90 days	32,580	147,301	-	-	-	179,881
more than 90 days	431,423	1,887,464	45,535	-	-	2,364,423
Grand Total	7,931,488	33,161,447	884,393	2,269,045	6,010	44,252,383

Total loan Portfolio amounts RON 1,736,193,630 at 31 December 2022.

Analysis by risk classification of gross loans and advances to customers with a risk rating outstanding at 31 December 2021 is as follows:

Gross exposure in LEI	Agricultural	Business	Consumer Housing	Other	Grand Total
STAGE1	359,534,205	1,213,921,148	14,886	-	1,573,470,238
RC 1-3	98,658,500	476,926,657	-	-	575,585,157
RC 4-5	260,875,705	736,994,491	14,886	-	997,885,081
STAGE2	31,540,802	85,692,265	-	-	117,233,067
RC 1-3	14,175	116,598	-	-	130,773
RC 4-5	-	1,087,133	-	-	1,087,133
RC 6-7	31,526,628	84,488,534	-	-	116,015,161
STAGE3	4,277,971	20,033,213	-	-	24,311,184
RC 8	4,277,971	20,033,213	-	-	24,311,184
Grand Total	395,352,978	1,319,646,626	14,886	-	1,715,014,489

At the end of 2021, 3.2% of the total loan portfolio, amounting RON 57,394,078 consists of exposures belonging to very small clients without risk rating. Classification by days in arrears is presented below:



Gross exposure in LEI	Agricultural	Business	Consumer	Housing	Other	Grand Total
STAGE1	14,304,682	30,250,055	390,581	2,460,461	22,484	47,428,264
no arrears	14,150,479	29,994,718	390,581	2,460,461	22,484	47,018,724
1 - 30 days	154,203	255,338	-	-	-	409,541
STAGE2	910,141	4,095,020	-	134,843	-	5,140,003
no arrears	854,312	3,783,683	-	134,843	-	4,772,838
1 - 30 days	-	311,337	-	-	-	311,337
31 - 90 days	55,829	-	-	-	-	55,829
STAGE3	1,086,190	3,409,774	326,469	3,378	-	4,825,811
no arrears	-	613,807	280,934	3,378	-	898,119
1 - 30 days	44,280	-	-	-	-	44,280
31 - 90 days	40,060	122,228	-	-	-	162,288
more than 90 days	1,001,849	2,673,739	45,535	-	-	3,721,123
Grand Total	16,301,012	37,754,849	717,051	2,598,682	22,484	57,394,078

Total loan Portfolio amounts RON 1,772,408,567 at 31 December 2021.

Restructuring of a credit exposure is generally driven by economic problems encountered by the client that adversely affect the payment capacity, mostly caused by the significantly changed macro-economic environment in which the bank's clients currently operate. Restructurings follow a thorough, careful and individual analysis of the client's changed payment capacity. The decision to restructure a credit exposure is always taken by a credit committee and aims at full recovery of the credit exposure. If a credit exposure is restructured, amendments are made to the parameters of the loan.

Forborne loans are loans that have been restructured due to deterioration in the borrower's financial position and where the Bank has made concessions that it would not otherwise consider.

As at 31 December 2022, the Bank applied EBA definition in force at this date in regards to forborne loans and in consequence classifies as impaired the forborne nonperforming exposures. The loan portfolio contained forborne loans with a gross outstanding of LEI 51,269,639 (ECL of LEI 14,910,904) representing 3% of total outstanding portfolio (31 December 2021: gross outstanding LEI 52,238,840 with a related ECL of LEI 11,637,099).

The level of credit exposure defaults to be expected within a given year is analysed regularly, based on past experience in this area. Incurred losses are fully covered with loan loss provisions.

Credit exposures with a higher risk profile are usually covered with strong collateral, typically through mortgages. Mortgages are revaluated regularly by professional and independent appraisals.

The Bank holds collateral against loans and advances to customers in the form of pledge over cash deposits, mortgage interests over property, guarantees and other pledge over equipment's and/or receivables. Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as impaired, except for mortgage interests over property which are reassessed regularly.

The collateral presented as the lower of loan exposure and collateral value, can be classified into the following categories:

In LEI	31 December 2022	31 December 2021
Mortgage	835,608,650	955,216,081
Cash collateral	26,103,461	22,171,380
Financial Guarantees	477,985,237	387,264,943
Others	158,257,660	172,032,144
Total	1,497,955,008	1,536,684,548



The Bank holds collateral and other credit enhancements against certain of its credit exposures. The table below sets out the collateral amount at market value (limited to the exposure amount) held against different types of loan products.

In LEI	2022		2021	
	Loan exposure	Collateral Value	Loan exposure	Collateral Value
Business	1,310,460,162	1,171,913,773	1,357,401,475	1,232,128,012
Agricultural	422,566,866	323,593,089	411,653,990	301,832,391
Housing	2,269,045	2,242,411	2,598,682	2,564,862
Consumer	891,547	205,735	731,936	159,283
Other	6,010	-	22,484	-
Total	1,736,193,630	1,497,955,008	1,772,408,567	1,536,684,548

As of 31 December 2022, the Bank's portfolio consisted of 65.9% over-collateralized loans (65.9% at 31 December 2021). The table below sets out the effect of collateral.

As at December 31, 2022 In LEI	Over-collateralized assets		Under-collateralized assets	
	Carrying value of the assets	Fair value of collateral	Carrying value of the assets	Fair value of collateral
STAGE1	984,155,602	2,213,219,162	546,175,494	369,494,534
Agricultural	300,047,968	649,041,430	73,241,737	55,896,709
Business	681,947,738	1,560,157,982	472,356,427	313,597,824
Consumer	-	-	571,494	-
Housing	2,159,896	4,019,750	-	-
Other	-	-	5,837	-
STAGE2	124,555,012	308,002,422	28,469,220	18,544,915
Agricultural	33,436,768	77,166,605	5,762,200	4,484,611
Business	90,830,617	228,481,350	22,707,020	14,060,304
Consumer	205,735	1,835,485	-	-
Housing	81,892	518,982	-	-
STAGE3	7,833,963	41,222,695	1,898,335	160,863
Agricultural	1,265,280	3,476,497	99,050	-
Business	6,568,060	37,632,408	1,772,431	160,863
Consumer	-	-	26,854	-
Housing	622	113,790	-	-
Grand Total	1,116,544,577	2,562,444,279	576,543,050	388,200,312



As at December 31, 2021 In LEI	Over-collateralized assets		Under-collateralized assets	
	Carrying value of the assets	Fair value of collateral	Carrying value of the assets	Fair value of collateral
STAGE1	1,043,968,250	2,584,159,092	568,510,572	116,500,623
Agricultural	324,909,044	693,041,433	46,643,998	30,765,997
Business	716,626,444	1,885,916,459	521,452,598	85,734,627
Consumer	-	-	391,996	-
Housing	2,432,762	5,201,201	-	-
Other	-	-	21,979	-
STAGE2	90,671,159	297,177,850	21,522,246	3,027,321
Agricultural	27,458,526	61,890,566	1,341,372	992,430
Business	63,082,956	233,793,206	20,180,874	2,034,891
Consumer	-	-	-	-
Housing	129,677	1,494,078	-	-
STAGE3	10,068,369	72,644,840	2,003,978	234,098
Agricultural	1,705,834	9,444,696	838,063	14,891.80
Business	8,200,829	61,997,981	1,161,362	219,205.73
Consumer	159,283	1,093,304	4,554	-
Housing	2,423	108,859	-	-
Grand Total	1,144,707,778	2,953,981,782	592,036,795	119,762,042

(b) Credit portfolio risk from customer lending

Lending to medium-sized enterprises, i.e. larger credit exposures exceeding the threshold of EUR 500,000, constitutes a supplementary area of the Bank's business in terms of its overall strategic focus. Most of these clients are dynamically growing enterprises that have been working with the Bank for many years. Nevertheless, the higher complexity of these businesses requires an appropriate analysis of the business, the project that is to be financed and any connected entities. A strict division of front and back office functions is applied and requirements for both documentation and collateral are typically more stringent.

Gross Exposure

in LEI

As at December 31, 2022	Business	Agricultural	Housing	Consumer	Other	Total
0-50,000 EUR	83,790,376	51,907,934	508,159	891,547	6,011	137,104,028
50,000-250,000 EUR	417,427,763	178,414,967	1,760,886	-	-	597,603,616
250,000-500,000 EUR	305,528,078	64,619,322	-	-	-	370,147,400
Over 500,000 EUR	503,713,944	127,624,643	-	-	-	631,338,587
Total	1,310,460,162	422,566,866	2,269,045	891,547	6,011	1,736,193,631

Gross Exposure

in LEI

As at December 31, 2021	Business	Agricultural	Housing	Consumer	Other	Total
0-50,000 EUR	100,168,264	56,511,526	754,365	451,002	22,485	157,907,642
50,000-250,000 EUR	487,235,073	119,030,494	1,844,317	280,934	-	608,390,818
250,000-500,000 EUR	233,288,194	102,349,681	-	-	-	335,637,875
Over 500,000 EUR	536,709,944	133,762,290	-	-	-	670,472,234
Total	1,357,401,475	411,653,990	2,598,682	731,936	22,485	1,772,408,568



The structure of the loan portfolio is regularly reviewed by Credit Risk Management Committee in order to identify potential events which could have an impact on large areas of the loan portfolio (common risk factors) and, if necessary, limit the exposure towards certain sectors of the economy.

According to the Credit Risk Management Policy and Strategy, no single large credit exposure may exceed 25% of the Bank's regulatory capital.

Larger credit exposures are particularly analysed and monitored by the responsible employees through regular monitoring activities enabling early detection of risks. Full information about any related parties is typically collected prior to lending.

Individually significant credit exposures are closely monitored by the Credit Risk Management Committee which is responsible for the approval of the allowances for loan losses built against these exposures. The realisable net value of collateral held is taken into account when deciding on the allowance for impairment.

Under IFRS9, The Bank determines impairment allowances using different approaches, either collectively for a group of credit exposures or individually, depending on the classification of credit exposures into different categories:

Stage 1:

Stage 1 comprises financial assets for which credit risk has not significantly increased since initial recognition as well as those showing low credit risk as of the reporting date or for which no triggers for Stage 2 or 3 allocation apply. Assets are allocated in Stage 1 upon initial recognition except for purchased or originated credit impaired (POCI) assets which are treated and reported separately. For assets in Stage 1, the expected credit losses arising from possible default events within the 12 months following the reporting date (12 month ECL) are recognised as expenses. For exposures with a remaining maturity of less than 12 months, the used probability of default (PD) reflects the remaining maturity.

Stage 2:

Stage 2 comprises financial assets for which credit risk has significantly increased since initial recognition, but for which there is no objective indication of impairment. This assessment takes account for appropriate and plausible information. Loss allowances are established in an amount equivalent to the expected credit losses over the entire remaining maturity, i.e. lifetime expected losses (lifetime ECL not credit impaired).

Stage 3:

Stage 3 includes all exposures that are credit impaired as of the reporting date. The respective calculation of loss allowances is performed based on the lifetime expected credit losses considering a 100% probability of default (lifetime ECL credit impaired). Further, the loan loss provisions can be determined on a collective basis via the ECL model or based on an individual assessment. The recognition of impairment relies on the internally applied definition of default.

Individually assessed credit exposures

Individual credit exposures for which an impairment test is performed and where an impairment loss has been confirmed are provisioned according to the impairment loss that is determined by an assessment for specific individual impairment. The levels of the specific - individual impairment are based on the difference of the net present value of future cash-flows on a credit exposure and the current book value of that credit exposure (amortized cost).

If repayments are made which change the categorisation of a credit exposure from individually significant to individually insignificant, the bank may decide whether to maintain provisioning at the level prescribed by the results of the impairment test or to provision the credit exposure based on the collectively assessed approach.





The gross book value fluctuates over time due to repayments / write-offs or the accrual of interest and penalties, etc. Regardless of the type of provisioning, if the currently booked impairment allowances exceeds the gross book value of the credit exposure or falls below the minimum Stage 1 rates, the provisioned amount needs to be adjusted accordingly. This will be done monthly by the booking on expenses, or the reversal on incomes of the amount representing the difference.

in LEI As at December 31, 2022	Gross outstanding amount		Allowance for impairment	Net outstanding amount
Collective	1,720,821,662	-	33,106,837	1,687,714,825
STAGE1	1,540,056,006	-	9,724,909	1,530,331,097
Business	1,162,019,925	-	7,715,761	1,154,304,164
Agricultural	375,254,195	-	1,964,490	373,289,706
Housing	2,182,593	-	22,697	2,159,896
Consumer	593,282	-	21,788	571,494
Other	6,011	-	174	5,837
STAGE2	169,003,646	-	15,979,414	153,024,232
Business	123,686,513	-	10,148,876	113,537,637
Agricultural	45,018,304	-	5,819,336	39,198,968
Housing	85,561	-	3,668	81,892
Consumer	213,269	-	7,533	205,735
STAGE3	11,762,009	-	7,402,514	4,359,496
Business	10,489,780	-	6,653,406	3,836,374
Agricultural	1,186,341	-	690,696	495,645
Housing	891	-	269	622
Consumer	84,997	-	58,143	26,854
Individually	15,371,970	-	9,999,168	5,372,802
STAGE3	15,371,970	-	9,999,168	5,372,802
Business	14,263,943	-	9,759,827	4,504,116
Agricultural	1,108,026	-	239,340	868,686
Grand Total	1,736,193,631	-	43,106,005	1,693,087,627

in LEI As at December 31, 2021	Gross outstanding amount		Allowance for impairment	Net outstanding amount
Collective	1,758,450,295	-	28,995,682	1,729,454,614
STAGE1	1,620,898,503	-	8,419,682	1,612,478,822
Business	1,244,388,747	-	6,093,752	1,238,294,995
Agricultural	373,621,343	-	2,284,254	371,337,089
Housing	2,460,461	-	27,700	2,432,762
Consumer	405,467	-	13,471	391,996
Other	22,485	-	506	21,979
STAGE2	122,373,070	-	10,179,666	112,193,405
Business	89,787,285	-	6,523,455	83,263,830
Agricultural	32,450,943	-	3,651,045	28,799,898
Housing	134,843	-	5,166	129,677
STAGE3	15,178,722	-	10,396,334	4,782,387
Business	11,969,199	-	8,734,707	3,234,492
Agricultural	2,879,676	-	1,498,040	1,381,636
Housing	3,378	-	954	2,423
Consumer	326,469	-	162,633	163,836
Individually	13,958,273	-	6,668,314	7,289,959
STAGE3	13,958,273	-	6,668,314	7,289,959
Business	11,473,788	-	5,346,089	6,127,699
Agricultural	2,484,485	-	1,322,225	1,162,260
Grand Total	1,772,408,568	-	35,663,995	1,736,744,573

48) Financial risk

(a) Foreign currency risk

Conceptual risk management framework

The assets and liabilities of the Bank are denominated in more than one currency. If the assets and liabilities in one currency do not match, the Bank has an open currency position ("OCP") and is exposed to potentially unfavourable changes in exchange rates.

Due to the close economic links between Romania and the Euro zone countries, a significant part of the customer funds and of the customer loan portfolio is denominated in Euro. The Bank's operations in other foreign currencies are at a low level and therefore do not pose a significant risk exposure.

Currency risk management is guided by the Foreign Currency Risk Management Policy and Strategy, which is approved by the Board of Administration.

The Treasury Department is responsible for continuously monitoring the developments of exchange rates and foreign currency markets. The Treasury Department also manages the currency positions of the Bank on a daily basis. As a general principle, all currency positions should be closed at end-of-day; long or short positions for speculative purposes are not permitted. The Bank did not engage in any foreign currency derivative transactions in 2022 nor in 2021. The Bank's foreign currency exposure is monitored and controlled on a daily basis by the Operations Support Department and is reported to ALCO by the Risk Management Department.

Developments in the foreign exchange markets and the currency positions are regularly reported to the Bank's ALCO, which is authorised to take strategic decisions with regard to treasury activities. The Bank's exposure to foreign currency risk is reported to the Audit and Risk Management Committee and quarterly to the Board of Administration.

The Bank aims to keep a closed currency positions and ensures that an open currency position remains within the limits at all times. The currency in which the Bank obtains financing determines the currency in which loans are given to customers and vice versa. The Bank is required to balance assets and liabilities per currency in both amounts and maturities as far as possible in order to protect the Bank against currency fluctuations. If this is not possible, financial instruments shall be used to the extent available to close the gaps.

For the purpose of currency risk management the Bank has established two levels of control: early warning indicators and limits. In cases where the positions cannot be brought back above 5% of the regulatory capital for a single currency, or 7.5% for the aggregate of all currencies, the bank's ALCO have to be informed and appropriate measures taken. This mechanism helps to ensure that the bank's total OCP does not exceed 10% of regulatory capital. Exemptions from the limit or strategic positions are subject to approval by the Board of Administration.

Facts and figures concerning foreign currency risk

The following table shows the distribution of the Bank's balance sheet items across its operating currencies, i.e. RON, USD, GBP and EUR.



in LEI As at December 31, 2022	Total	RON	EUR	USD	GBP
Assets					
Cash and cash equivalents	465,719,558	345,447,216	118,359,055	1,913,287	-
Loans and advances to banks	185,700,453	21,041,019	134,761,260	29,718,714	179,460
Financial assets at fair value through other comprehensive income	217,475,651	184,266,632	33,209,019	-	-
Loans and advances to customers	1,693,087,627	1,077,065,210	616,022,417	-	-
Other financial assets	5,070,803	4,671,483	224,154	173,424	1,743
Total assets	2,567,054,092	1,632,491,560	902,575,905	31,805,424	181,203
Liabilities					
Liabilities to banks	381,486,072	177,262,868	204,223,205	-	-
Liabilities to customers	1,576,313,534	901,785,394	641,037,657	33,300,028	190,456
Liabilities to international financial institutions	397,745,162	346,367,572	51,377,589	-	-
Provisions	2,962,747	2,828,653	134,094	-	-
Other financial liabilities	13,637,534	1,710,489	11,894,510	32,535	-
Total liabilities	2,372,145,049	1,429,954,976	908,667,055	33,332,563	190,456
Net position	194,909,043	202,536,584	-6,091,150	-1,527,138	-9,253
Amounts in course of settlement	-2,599	-5,788,479	4,304,238	1,481,642	0
Credit commitments	249,651,354	209,849,048	39,802,306	-	-

in LEI As at December 31, 2021	Total	RON	EUR	USD	GBP
Assets					
Cash and cash equivalents	384,432,384	282,874,169	100,191,200	1,367,015	-
Loans and advances to banks	132,885,038	22,020	108,772,284	22,812,999	1,277,735
Available-for-sale financial assets	131,899,647	97,188,160	34,711,486.67	-	-
Loans and advances to customers	1,736,744,573	1,214,627,046	522,117,527	-	-
Other financial assets	2,587,919	2,200,219	218,689	165,642	3,369
Total assets	2,388,847,984	1,597,250,560	765,970,664	24,345,656	1,281,103
Liabilities					
Liabilities to banks	240,546,143	168,707,348	71,838,795	-	-
Liabilities to customers	1,521,458,446	869,785,476	625,021,623	25,442,696	1,208,652
Liabilities to international financial institutions	429,527,714	373,084,869	56,442,845	-	-
Provisions	2,321,608	2,161,525	160,083	-	-
Other financial liabilities	17,221,235	1,106,662	16,114,573	0	-
Total liabilities	2,211,075,146	1,414,845,879	769,577,920	25,442,696	1,208,652
Net position	177,772,838	182,404,682	-3,607,256	-1,097,039	72,452
Amounts in course of settlement	-2,186	-4,107,428	2,968,860	1,136,382	0
Credit commitments	236,236,053	207,852,720	28,383,332	-	-





In order to control currency risk, limits are established through the foreign exchange risk management policy. The limits refer to the key foreign currency risk indicators and restrict foreign currency risk to an acceptable level, according to the assumed risk appetite of the Bank and should not be breached.

The Bank shall comply at all times with a limit of 10% of the Bank's total CRR Capital at the end of each day, established for the key foreign currency risk indicators.

An open currency position is a currency position not equal to zero, otherwise the position is closed. The OCP can be either positive (long position) or negative (short position). However a currency position shall be considered open if it is significantly different from zero. The significance level is set by the Bank at 1% of the capital the respective currency position should be assessed against.

Foreign exchange (FX) Open Position of the Bank is as follows:

	At 31 December 2022		At 31 December 2021	
In LEI	Significance (1% of CRR capital)	Average used	Significance (1% of CRR capital)	Average used
EUR		117,259		14,239
USD	2,137,494	-1,358	1,995,146	14,522
GBP		-1,509		12,536

(b) Interest rate risk

Conceptual risk management framework

The Bank's approach to measuring and managing interest rate risk is guided by the Interest Rate Risk Management Policy and Strategy which is approved by the Board of Administration.

Interest rate risk arises from structural differences between the maturities of assets and those of liabilities, e.g. if a four-year fixed interest rate loan is funded with a six-month term deposit, as well as from incongruence between the interest type of the assets and liabilities, e.g. a fixed interest rate loan is financed through a variable interest rate financing facility. This would expose the Bank to the risk that the funding costs will increase before the maturity date of the loan, thus reducing the Bank's margin on the loan.

The main indicators for managing interest rate risk measures are the potential impact on the economic value (EVI) of all assets and liabilities and the interest earnings impact (IEI). The indicator economic value impact analyses the potential loss that the Bank would incur in the event of very unfavourable movements (shocks) of the interest rates on assets and liabilities.

The economic value of the Bank is the net present value of all future expected cash flows, i.e. the present value of expected cash inflows from assets minus the present value of expected cash outflows from liabilities. The economic value risk is measured by the economic value impact (EVI), which represents the change in present value of the bank's future cash flows, which would result in the case of an interest rate shock. The economic value risk has a longer-term perspective and therefore identifies the risk arising from long-term repricing mismatches.

In line with the regulatory requirements on IRRBB, the Bank calculates the impact of sudden and unexpected changes in interest rates on its Economic value of equity (EVE) in the Standard scenario, whereby a sudden parallel shock of +/- 200 basis points is applied to all interest rate risk relevant currencies and the EVE change is calculated. The total economic value impact on the Bank's balance sheet in the standard scenario (the interest rate shocks are applied in each currency in the direction that negatively affects the Bank) must not exceed 15% of its regulatory capital for all interest rate risk relevant currencies. A reporting trigger for the indicator is set at 10% providing an early warning signal.

The Bank also reports to the National Bank of Romania the change in economic value as a result of sudden and unexpected changes in interest rates according to six standardized shock scenarios for detecting extreme values, namely

a parallel upward shock, a parallel downward shock, a shock with sudden variation (short rates down and long rates up), a shock with constant evolution (short rates up and long rates down), a shock with short rates up, a shock with short rates down. The calculation of the change in economic value is performed at least quarterly. If in at least one of the 6 scenarios the decrease in the economic value resulting from the calculation is greater than 15% of the level 1 own funds, the Bank must immediately inform the National Bank of Romania.

The total potential impact of interest rate risk on the Bank's expected earnings over the next twelve months in the standard scenarios is also regularly analysed. This measure indicates how the income statement may be influenced by interest rate risk under a short-term perspective.

The total impact of net interest income over a 12-month period in standard scenarios based on parallel changes in the yield curve should not exceed 25% of the Bank's estimated net interest income for the current year under the Business Plan for all relevant currencies. for interest rate risk.

A reporting trigger for the indicator is set at 20% providing an early warning signal.

Interest rate risk is regularly discussed by the Bank's Assets and Liabilities Management Committee. The indicators are also reported to the Audit and Risk Management Committee and to the Board of Administration.

In order to limit its interest rate risk, the Bank aims to match as much as possible the repricing maturities of its interest bearing assets and liabilities (natural hedge).

in LEI As at December 31, 2022	Up to 1 month	1 - 3 months	3 - 6 months	6 - 12 months	1 - 5 years	More than 5 years	Non Interest bearing	Total
Assets								
Cash and cash equivalents	415,530,148	-	-	-	-	-	50,189,410	465,719,558
Loans and advances to banks	185,681,078	-	-	-	-	-	19,375	185,700,453
Financial assets at FVOCI	-	19,828,810	50,391,816	50,763,385	96,491,639	-	-	217,475,651
Loans and advances to customers	576,351,518	759,611,107	224,527,133	25,746,443	48,299,330	11,351,868	47,200,228	1,693,087,627
Total financial assets	1,177,562,744	779,439,917	274,918,950	76,509,828	144,790,969	11,351,868	97,409,013	2,561,983,289
Liabilities								
Liabilities to banks	-	190,242,500	104,895,100	84,105,800	-	-	2,242,672	381,486,072
Liabilities to customers	177,582,062	193,986,435	274,275,002	513,559,572	16,355,823	9,124,402	391,430,238	1,576,313,535
Liabilities to IFI	187,384,795	193,916,878	13,914,563	-	-	-	2,528,927	397,745,162
Total financial liabilities	364,966,857	578,145,813	393,084,665	597,665,372	16,355,823	9,124,402	396,201,837	2,355,544,768
Total interest sensitivity gap	812,595,887	201,294,104	118,165,715	-521,155,545	128,435,147	2,227,466	298,792,825	206,438,520

in LEI As at December 31, 2021	Up to 1 month	1 - 3 months	3 - 6 months	6 - 12 months	1 - 5 years	More than 5 years	Non Interest bearing	Total
Assets								



Cash and cash equivalents	135,159,570	-	-	-	-	-	249,272,813	384,432,383
Loans and advances to banks	132,865,682	-	-	-	-	-	19,356	132,885,038
Financial assets at FVOCI	-	61,756,730	35,431,430	34,711,487	-	-	-	131,899,647
Loans and advances to customers	649,832,665	945,003,693	77,860,673	2,453,632	1,365,778	-	60,228,132	1,736,744,573
Total financial assets	917,857,917	1,006,760,423	113,292,103	37,165,118	1,365,778	0	309,520,301	2,385,961,841
Liabilities								
Liabilities to banks	-	158,234,491	82,245,098	-	-	-	66,555	240,546,143
Liabilities to customers	164,949,261	187,323,635	220,808,795	482,994,554	21,241,752	1,567,844	442,572,604	1,521,458,445
Liabilities to IFI	192,238,048	211,002,884	26,286,781	0	-	-	-	429,527,713
Total financial liabilities	357,187,309	556,561,009	329,340,674	482,994,554	21,241,752	1,567,844	442,639,158	2,191,532,301
Total interest sensitivity gap	560,670,608	450,199,414	-216,048,570	-445,829,436	-19,875,974	-1,567,844	-133,118,857	194,429,339

Facts and figures concerning interest rate risk

As specified above, the main interest rate risk indicators are the economic value impact indicator and the interest earnings impact. The economic value impact indicator measures the impact of interest rate changes on all interest rate-sensitive on- and off-balance sheet items and quantifies the loss in value of the bank given certain changes of interest rates. As described above, the calculation of the economic value impact indicator is based on different parallel shifts of the interest rate curves. Interest rate shocks for EUR and USD considers a shift of +/- 200 bps, applied under Standard scenario and Parallel change up/down scenarios; for the local currency the shift is defined in terms of a historical worst case (+/- 350 bps for Parallel change up/down scenarios and +/- 200 bps for the Standard scenario)

The following table presents the economic value impact and interest earnings indicator under the parallel scenarios, as of December 2022 and December 2021.

in '000 RON		2022		
Currency	Interest rate sock	Economic value impact	Interest earnings Impact	
Local	+/- 350 bps	1,702	8,419	
EUR	+/-200 bps	478	2,234	
USD	+/-200 bps	0	0	
Total		2,179	10,653	

in '000 RON		2021		
Currency	Interest rate shock	Economic value impact	Interest earnings Impact	
Local	+/- 350 bps	6,787	15,168	
EUR	-200 bps	1,420	0	
USD	-200 bps	0	0	
Total		8,207	15,168	





(c) Liquidity risk

Conceptual risk management framework

The Bank's liquidity risk management ("LRM") system is tailored to the specific characteristics of the Bank. On the assets side the loan portfolio is the largest single component, and is primarily funded by clients' deposits, on liabilities side. The loan portfolio is characterised by a large number of exposures to small and medium businesses and is therefore highly diversified. The majority of the loans are disbursed as instalment term loans, and the default rate is low. Therefore, cash flows are highly predictable. All of these factors justify the use of a relatively simple and straightforward LRM system.

Liquidity risk in the narrowest sense (risk of insolvency) is the possibility that the Bank will no longer be able to meet its current and future payment obligations in full, or in a timely manner. Liquidity risk in a broader sense (funding risk) is the danger that additional funding can no longer be obtained, or can only be obtained at increased market interest rates.

The Bank's Assets and Liabilities Committee ("ALCO") determines the liquidity strategy of the Bank and sets the liquidity risk limits. The Treasury Department manages the Bank's liquidity on a daily basis and is responsible for the execution of the ALCO's decisions. Compliance with strategies, policies and limits is constantly monitored by the Operations Support Department and by the Risk Management Department.

The standards that the Bank applies in this area are established through the Liquidity Risk Management Policy and Strategy and the Treasury Policy. Limit breaches and exceptions to these policies are subject to decisions of the Board of Administration. The local requirements are complemented by the tools used at the ProCredit group level, thus enhancing local liquidity risk management.

Treasury manages liquidity on a daily basis using a cash flow analysis. This tool is designed to provide a realistic picture of the future liquidity situation. It includes assumptions about deposit and loan developments and helps forecasting liquidity risk indicators.

The key tool for measuring liquidity risk is a forward-looking liquidity gap analysis, which shows the contractual maturity structure of the assets and liabilities and estimates future funding needs based on certain assumptions. Starting with the estimation of the future liquidity in a normal financial environment, the assumptions are increasingly tightened in order to analyse the Bank's liquidity situation in a worst-case scenario (stress test).

The main indicator of short-term liquidity is the sufficient liquidity indicator ("SLI"), which compares the amounts of assets available and liabilities assumed to be due within the next 30 days. It must not fall below 1. This implies that the Bank always has sufficient funds to be able to repay the liabilities simulated to be due within the next 30 days. Other regulatory liquidity indicators are: Liquidity Coverage Ratio ("LCR") that came in force in 2015, with the following limits: starting October 1st, 2015 of at least 60%; 70% starting January 1st, 2016; 80% starting January 1st, 2017 and at least 100% starting January 1st, 2018, Net Stable Funding Ratio ("NSFR") that came in force in 2021, with a limit of minimum 100%

The Bank also analyses its liquidity situation from a more structural perspective, taking into account the liquidity gaps in later time buckets and additional sources of potential liquidity. The liquidity position also takes into account credit lines that can be drawn by the Bank with some time delay, and other assets which take some time to liquidate.

In addition to prescribing the close monitoring of these early warning indicators, the Liquidity Risk Management Policy and Strategy also defines reporting triggers. If the reporting limits (early warning) are reached, ALCO takes decisions on appropriate measures.

In order to safeguard the liquidity of the Bank even in stress situations, the potential liquidity needs in different scenarios are determined. The Bank has a liquidity contingency plan that establishes the measures that should be taken if a crisis situation appears at the level of the Bank or the banking system. The liquidity contingency plan is supported by a stand-by line from ProCredit Holding, amounting to EUR 10 million at the end of December 2022.



The internal liquidity management framework complements the regulatory framework, composed of the Quick Liquidity Indicator, Total government securities in Total Assets Indicator, Liquidity Coverage Ratio, and Net Stable Funding Ratio, they being maintaining above the regulatory levels at the end of December 2022.

The Bank also aims to diversify its funding sources. Depositor concentrations are monitored in order to avoid dependencies on a few large depositors. This serves as an early warning signal and requires the reasons and mitigating measures to be reported to the ALCO and to the Audit and Risk Management Committee.

The Bank also minimises its dependency on the interbank market, as well as the cost of fundings. The policies stipulate the maximum total amount of money market liabilities out of the total liabilities, a maximum level of the local overnight funding the total liabilities, and the net interest margin. Higher limits need to be approved by Board of Administration.

Facts and figures concerning liquidity risk

The following table shows the liquidity gap analysis, i.e. the (undiscounted) cash flows of the financial assets and financial liabilities of the bank according to their remaining contractual maturities. The remaining contractual maturity is defined as the period between the balance sheet date and the contractually agreed due date of the asset or liability, or the due date of a partial payment under the contract for an asset or liability.

in LEI As at December 31, 2022	Carrying Amount	Gross amount*	Up to 1 month	1 - 3 months	3 - 6 months	6 - 12 months	1 - 5 years	More than 5 years
Assets								
Cash and cash equivalents	465,719,558	465,763,662	465,763,662	-	-	-	-	-
Loans and advances to banks	185,700,453	185,706,870	185,706,870	-	-	-	-	-
Financial assets at FVOCI	217,475,651	229,145,762	-	19,921,133	51,616,204	52,406,968	105,201,458	-
Loans and advances to customers	1,693,087,627	1,819,885,074	55,366,974	91,752,362	126,796,856	343,091,428	951,078,550	251,798,905
Other financial assets	5,070,803	5,070,803	4,592,186	-	-	14,437	437,178	27,002
Financial assets	2,567,054,092	2,705,572,170	711,429,691	111,673,494	178,413,060	395,512,833	1,058,717,185	251,825,907
Off Balance sheet commitment (assets)	179,334,529	179,334,529	179,334,529	-	-	-	-	-
Total assets	2,387,719,563	2,526,237,641	532,095,163	111,673,494	178,413,060	395,512,833	1,058,717,185	251,825,907
Liabilities								
Liabilities to banks	381,486,072	400,246,956	15,039	66,251,982	147,884,818	89,049,275	97,045,843	-
Liabilities to customers	1,576,313,534	1,585,111,702	982,664,622	127,640,628	157,026,299	307,442,991	10,337,162	-
Liabilities to IFI	397,745,162	428,881,640	-	10,007,838	15,712,691	42,441,092	200,751,721	159,968,297
Other financial liabilities	13,637,534	13,637,534	2,185,387	-	-	-	11,452,147	-
Financial liabilities	2,369,182,302	2,427,877,832	984,865,048	203,900,448	320,623,808	438,933,358	319,586,874	159,968,297
Off Balance sheet commitment	37,828,432	37,828,432	-	-	-	-	-	37,828,432
Total liabilities	2,407,010,734	2,465,706,265	984,865,048	203,900,448	320,623,808	438,933,358	319,586,874	197,796,730
Open position	197,871,790	277,694,338	273,435,357	-92,226,953	142,210,748	-43,420,525	737,130,311	91,857,609
Open position including off Balance sheet commitments	-19,291,171	60,531,377	452,769,885	-92,226,953	142,210,748	-43,420,525	737,130,311	54,029,177



in LEI As at December 31, 2021	Carrying Amount	Gross amount*	Up to 1 month	1 - 3 months	3 - 6 months	6 - 12 months	1 - 5 years	More than 5 years
Assets								
Cash and cash equivalents	384,432,384	384,432,384	384,432,384	-	-	-	-	-
Loans and advances to banks	132,885,038	132,885,038	132,885,038	-	-	-	-	-
Financial assets at FVOCI	131,899,647	131,899,647	-	61,756,730	35,431,430	34,711,487	-	-
Loans and advances to customers	1,736,744,573	1,740,298,516	34,943,026	91,994,519	158,306,262	354,305,206	821,749,611	278,999,893
Other financial assets	2,587,919	2,587,919	2,062,826	-	-	374,402	150,690	-
Financial assets	2,388,549,560	2,392,103,502	554,323,273	153,751,249	193,737,692	389,391,095	821,900,301	278,999,892
Off Balance sheet commitment (assets)	236,236,053	236,236,053	236,236,053	-	-	-	-	-
Total assets	2,624,786,613	2,628,339,555	790,559,326	153,751,249	193,737,692	389,391,095	821,900,301	278,999,892
Liabilities								
Liabilities to banks	240,546,143	240,546,143	66,555	29,918,033	75,013,232	42,148,324	93,400,000	-
Liabilities to customers	1,521,458,445	1,521,458,445	1,059,066,612	120,188,937	95,297,957	236,538,997	10,365,943	-
Liabilities to IFI	429,527,714	429,527,714	-	2,483,674	7,279,382	26,929,408	214,941,770	177,893,479
Other financial liabilities	18,802,107	18,802,107	4,106,479	551,992	866,867	1,735,338	11,541,430	-
Financial liabilities	2,210,334,409	2,210,334,409	1,063,239,646	153,142,636	178,457,438	307,352,067	330,249,143	177,893,479
Off Balance sheet commitment	91,232,596	91,232,596	-	49,481,000	-	-	-	41,751,596
Total liabilities	2,301,567,005	2,301,567,005	1,063,239,646	202,623,636	178,457,438	307,352,067	330,249,143	219,645,075
Open position	178,215,151	181,769,093	-508,916,373	608,613	15,280,254	82,039,027	491,651,158	101,106,413
OCP including off Balance sheet commitments	323,218,608	326,772,550	-272,880,320	-48,872,387	15,280,254	82,039,027	491,651,158	59,354,818

*undiscounted cash flow for financial assets and liabilities

At December-2022, the Bank has signed a stand-by agreement of RON 49,974,000 (December-2021: 49,481,000) with PCH that could be used in case of necessity.

Due to the fact that not all cash flows will occur in the future as specified within the contracts, the Bank applies assumptions, especially regarding deposit withdrawals. Expected customer behaviour is calculated based on an

empirical analysis of historical outflows over a 10 year period and the Bank does not expect customer liabilities with maturities lower than 1 month to be liquidated at maturity. The resulting outflow rate is used as a baseline for calculating liquidity indicators under normal circumstances and increased under stress scenarios.

The Bank's financing contracts comprise of financial covenants that are monitored regularly (at least quarterly) and communicated to Audit and Risk Management Committee. The Bank complies with all financial covenants for both 2022 and 2021. 70% of non-Group Liabilities to Banks and IFIs are guaranteed by ProCredit Holding AG&Co. KGaA.

The goal is to always have sufficient liquidity in order to serve all expected liabilities within the next month. From a technical point of view this implies that the Bank's available assets should always exceed the expected liabilities, as calculated by applying the above assumptions mentioned above.

The expected liquidity gap quantifies the potential liquidity needs within a certain time period if it has a negative value, and it shows a potential excess liquidity, if it has a positive one. This calculation includes positive excess values from the previous time buckets. The expected liquidity gap is the basis for the sufficient liquidity indicator.

The Bank aims to rely primarily on customer deposits for its funding. This source is supplemented by funding received from international financial institutions (IFIs), which provide earmarked funds under targeted financing programmes (e.g. for lending to SMEs). In order to further diversify its sources of funds, the Bank also maintains relationships with other banks, especially for short-term liquidity lines. In addition, ProCredit Holding and ProCredit Bank Germany provides short- and long-term funding.

49) Operational risk

Operational risk is recognised as an important risk factor for the Bank, given that it relies on decentralised processing and decision-making. In line with Basel definition, the Bank defines operational risks as the risk of loss resulting from inadequate or failed internal processes, associated to outsourcing functions, people, ITC and/or external events. This category includes all "risk events" in the areas of personnel, processes, and information technology. A dedicated Operational Risk Management Policy and Strategy establishes the principles of operational risk management.

The overall framework for managing operational risks is best described as a complementary and balanced system comprising the following key components: Corporate Culture, Governance Framework, Policies and Procedures, Risk Assessments, New Risk Approvals (NRAs), Key Risk Indicators and the Risk Event Database. While the Corporate Culture, the Governance Framework, and Policies and Procedures define the basic cultural and organisational parameters, Risk Assessments, New Risk Approvals (NRAs), Key Risk Indicators and the Risk Event Database form the key instruments with which the risk management process is executed.

The overall objectives of the Bank's approach to the management of operational risks are:

- to understand the drivers of the operational risks
- to be able to identify critical issues as early as possible
- to avoid losses caused by operational risks; and
- to ensure efficient use of the capital.

To deliver on these goals the following tools and processes have been implemented within the framework outlined above. They are presented in the sequence in which they are used within the operational risk management process. This process is subdivided into the following phases: identification, evaluation, monitoring, control, and follow up.

- **Identification**
 - Annual operational and fraud risk assessments
 - New risk approval (NRA) process
 - Risk identification and documentation in the Risk Event Database (RED)
 - Ad hoc identification of potential risks
- **Evaluation / quantification**
 - Agreed standards to quantify risks
- **Monitoring and control**



- Process owners' responsibility to monitor risks
 - Key risk indicators (KRIs) and operational risk reports, risk bearing capacity calculation and monitoring in the Operational Risk Management Committee and Audit and Risk Management Committee
 - Management summaries for the significant risk events
 - Implementation of measures to avoid, reduce or mitigate the risks depending on priorities, efficiency considerations and regulations
 - Transfer of risk to an insurer, if appropriate
- **Issue tracking / follow-up tables for material action plans**
 - Follow-up of the measures taken by the Operational Risk Management Committee or by the Bank's Managers

50) Reputational risk

Reputational risk is recognised as a significant risk to which the Bank is exposed. It is defined as the current or future risk that the profits or capital would be negatively affected due to the unfavourable image of the Bank as perceived by clients, counterparties, shareholders, investors or supervisory authorities.

The Bank monitors all events with potential reputational implications through operational risk events identification, continuous monitoring of the media exposure and regular monitoring of customer complaints. The monitoring results are reported to the Operational Risk Management Committee that may take measures to mitigate the effects of a reputational risk event.

The Bank aims to keep the degree of responsibility and professionalism of its employees at a high level in order to mitigate its exposure to reputational risk. Therefore, the various training programmes have become part of the Bank's organisational culture. Relationships with clients have always been based on the principles of transparency and responsibility, thus fostering a good image for the Bank.

51) Compliance Risk

The Compliance risk is defined as the risk to suffer the sanctions set by the regulatory framework, to register significant losses or reputational impact by not complying with the regulatory framework provisions, internal regulations or other applicable best practices.

The management of compliance risk is performed at the Bank level within three committees. The financial covenants included in the refinancing contracts of the Bank are monitored on a regular basis within the ALCO and reported to the Audit and Risk Management Committee. The risks regarding money laundering and financing of terrorism activities are monitored in the AML&CFT on a quarterly basis. The changes in legislation and their implementation are monitored in the OPRC on a regular basis.

The Bank's organizational structure includes the Compliance & AML Department that has the role of assisting the Bank's Managers in order to properly manage the compliance risk.

52) Strategic Risk

The strategic risk represents the current or future risk of negative impact on earnings and capital arising from changes in the business environment or from adverse business decisions, improper implementation of decisions, or lack of response to changes in the business environment.

The Bank includes the strategic risk in the category of significant risks as, according to the developments of the past years in terms of the changes in the business environment mostly triggered by the financial crisis, we faced significant problems regarding the achievement of the business objectives. In these circumstances, the Bank's Board of Administration defines the business risk target profile in order to control the Bank's exposure to this risk.



The exposure to this risk is monitored regularly in the meetings of the ALCO.

53) Organization of the risk management function

The ultimate responsibility for the risk management of the Bank lies with the Bank's Managers and with the Board of Administration. The risk management function is located at the level of Risk Management Department, which is responsible for the management all significant risks.

The Risk Management Department is subordinated to the Deputy General Manager and to the Board of Administration.

The Risk Management Department is responsible for the identification, evaluation, monitoring and reporting of risk exposures. The personnel of Risk Management Department is independent of the activities monitored and controlled, as is not performing any business related activities. The Risk Management Department reports regularly to the corresponding organisational units at ProCredit Holding.

The Bank's exposure to risks is monitored and controlled by the Audit and Risk Management Committee, a permanent, specialized committee of the Board of Administration. Detailed monitoring of specific risks is performed by various other committees, at Bank level: the Credit Risk Management Committee (credit risk), the Assets and Liabilities Management Committee (counterparty risk, liquidity risk, and market risks), the Operational Risk Management Committee (operational risk and reputational risk) and the AML&CFT Committee (anti-money laundering and combating the financing of terrorism).

The Bank's risk policies address all significant risks and set standards that enable risks to be identified early and to be managed appropriately. The Risk Management Department carries out regular monitoring to ensure that the total volume of all risks incurred does not exceed the limits approved. The results of the monitoring are reported to the specialized committees at Bank level, to the Audit and Risk Management Committee and to the Board of Administration.

F. Additional Notes

54) Fair value of financial instruments

The following tables give an overview of the carrying amounts and fair values of the financial assets and liabilities according to the classes of financial instruments, defined in accordance with the business of the Bank.

in LEI	2022	
	Carrying value	Total fair value
Financial assets		
Cash and balances at central bank	465,719,558	465,719,558
Loans and advances to banks	185,700,453	185,700,453
Shares	27,002	27,002
Other financial assets	5,070,803	5,070,803
Loans and advances to customers	1,693,087,627	1,689,025,118
Total	2,349,605,443	2,345,545,795
Financial Liabilities	Carrying value	Total fair value
Liabilities to banks	381,486,072	380,788,476
Liabilities to customers	1,576,313,534	1,576,818,804
Liabilities to international financial institutions	397,745,162	397,769,437
Other financial liabilities	13,637,534	13,637,534
Total	2,369,182,302	2,377,609,330



			2021	
in LEI				
Financial assets			Carrying value	Total fair value
Cash and balances at central bank			384,432,384	384,432,384
Loans and advances to banks			132,885,038	132,885,038
Shares			27,002	27,002
Other financial assets			2,587,919	2,587,919
Loans and advances to customers			1,736,744,573	1,733,716,654
Total			2,256,676,915	2,253,648,996

			2021	
in LEI				
Financial Liabilities			Carrying value	Total fair value
Liabilities to banks			240,546,143	241,658,987
Liabilities to customers			1,521,458,445	1,517,446,789
Liabilities to international financial institutions			429,527,714	436,891,843
Other financial liabilities			17,221,235	17,221,235
Total			2,208,753,538	2,213,218,854

				2022		
in LEI				of which		
Financial assets	Category	Carrying value	Total fair value	Level 1	Level 2	Level 3
Treasury bills	FVOCI	217,475,651	217,475,651	-	217,475,651	-
Total		217,475,651	217,475,651	-	217,475,651	-

				2021		
in LEI				of which		
Financial assets	Category	Carrying value	Total fair value	Level 1	Level 2	Level 3
Treasury bills	FVOCI	131,899,647	131,899,647	-	131,899,647	-
Total		131,899,647	131,899,647	-	131,899,647	-

The fair value of claims and term deposits at variable rates of interest is identical to their carrying amounts. The fair value of claims and liabilities at fixed rates of interest was determined using the discounted cash flow method, using money market interest rates for financial instruments with similar default risks and similar remaining terms to maturity.

The estimated fair value of the receivables corresponds to the discounted amount of the estimated expected future cash flows, i.e. net of allowance for impairment. The expected cash flows are discounted to fair value at the current market interest rates.

The fair value is calculated based on current observable market data by using a valuation technique. The valuation techniques applied are references to the current fair value of other instruments that are substantially the same and discounted cash flow analysis using observable market parameters, e.g. interest rates and foreign exchange rate. These instruments are classified as Level 2 in the fair value hierarchy.

The fair value of loans and advances to customers was determined using the discounted cash flow method, using the current market rates for end of the year, published by the Bank on its website for loans with similar default risks and similar remaining terms to maturity.



The fair value of liabilities to customers was determined using the discounted cash flow method, using the current market rates for end of the year, published by the Bank on its website for deposits with similar remaining terms to maturity. For deposits with no stated maturity (i.e. Current Accounts and Saving Accounts) the fair value it's equal to carrying value in the balance sheet.

In case observable market rates are not available to determine the fair value of financial liabilities measured at amortized cost, ProCredit Bank Treasury rates are used as an input for a discounted cash flow model. Treasury department rates are determined considering the cost of capital depending on currencies and maturities plus a risk margin that depends on an internal risk rating for each institution. These internal rates are regularly compared to those applied for third party transactions and are therefore in compliance with the arms lengths principle.

There have been no transfers between the input levels of the fair value hierarchy.

55) Contingent liabilities and commitments

in LEI	2022	As at 31 December 2021
Letters of guarantees	23,532,466	18,395,934
Letters of credit	3,836,437	-
Credit commitments	222,282,452	217,840,119
Total	249,651,354	236,236,053

The above table discloses the nominal principal amounts of contingent liabilities, commitments and guarantees, i.e. the amounts at risk, should contracts be fully drawn upon and clients default. It is expected that a significant portion of guarantees and commitments will expire without being drawn upon; therefore the total of the contractual amounts is not representative of future liquidity requirements. An estimate of the amount and timing of outflow is not practicable.

56) Related party transactions

The Bank entered into a number of banking transactions with related parties in the normal course of business.

The list of related parties and description of the nature of relationship is as follows:

Name	Relationship
ProCredit Holding AG & Co. KGaA	Shareholder
Quipu GmBH ("ZI"), Frankfurt am Main, Germany	Shareholder
ProCredit Bank Germany	Entities under common control
ProCredit Bank Bulgaria	Entities under common control
Procredit Kosovo	Entities under common control
Procredit Macedonia	Entities under common control
ProCredit Bank Serbia	Entities under common control
ProCredit Academy Macedonia	Group company
Shipeke Kosovo - Quipu Ges.	Group company
ProCredit Academy	Group company



The ultimate parent of the Bank is ProCredit Holding AG & Co. KGaA. The ultimate controlling party of the bank is ProCredit General Partner AG.

During the year ended 31 December 2022 and the year ended 31 December 2021 the Bank carried out transactions with other related parties from the Group, such as: short and long term financing, IT Services, Management Service Agreement support services as presented below

in LEI	1.1.-31.12.2022	1.1.-31.12.2021
Income	894,257	7,045
Expense	26,082,334	18,498,211
Net expense	-25,188,077	-18,491,166

Shareholder's current balances with the Bank other parties in special relationship (at year end)

in LEI	2022	As at 31 December 2021
Assets		
Loans and advances to banks	164,659,584	132,863,238
Other receivable	-	10,721
Total Assets	164,659,584	132,873,958
Liabilities		
Liabilities to banks	280,286,117	146,996,314
Liabilities to customers(including ProCredit Holding)	69,393,134	69,375,792
Other payable	822,343	1,661,251
Total Liabilities	350,501,593	218,033,357
Off-balance sheet positions		
Credit line	49,474,000	49,481,000
Loan commitment	-	-
Total Off-balance sheet positions	49,474,000	49,481,000

Loans and advances to banks represent nostro accounts with ProCredit Germany having interest between 1.25% and 3.75%

Liabilities to banks represent intercompany loans and money market deals denominated in both EUR and local currency with interest rates between 0.8% to 11.6%.

Liabilities to customers represent ProCredit Holding's current account denominated in EUR opened with the bank, bearing an Interest Rate of 1.75%



57) Management compensation

During the reporting period, total compensation paid to the management of the bank amounted to:

in LEI	1.1.-31.12.2022	1.1.-31.12.2021
Management board salaries	921,550	801,768
Total	921,550	801,768

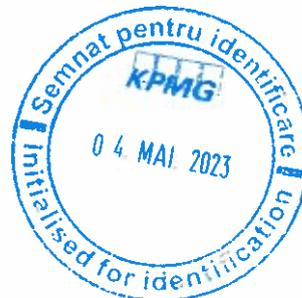
58) Number of Employees

	2022		2021	
	Average	At year end	Average	At year end
General Manager	1	1	1	1
Deputy General Manager	1	1	1.5	1
Head Office Staff	112	112	113	112
Branches/Agencies Staff	36	36	35	32
Total Staff		150		146

59) Exchange rates

The following exchange rates were in force in 2022 and 2021:

Currency code	2022		2021	
	At balance sheet date	Average for the year	At balance sheet date	Average for the year
EUR	4.9474	4.9315	4.9481	4.9203
USD	4.6346	4.3309	4.3707	4.0209



60) Address and general information

ProCredit Bank S.A. is domiciled in Romania. The Bank was established in Romania in July 2002 (until November 2004 the Bank was known as Microfinance Bank MIRO S.A.), and is licensed by the National Bank of Romania to conduct banking activities.

The Bank operates through its head office located in Bucharest and through its network consisting of 3 branches (31 December 2021: 3) located in Romania.

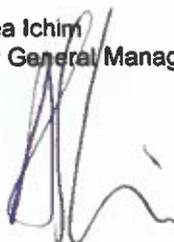
The current registered office of the Bank is located at:

62 – 64 Buzesti Street,
 Bucharest, Sector 1
 Romania

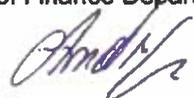
The Bank is managed by a Board of Administration made up of 5 members (31 December 2021:5 members); lead by a Chairperson. The composition of the Board of Administration was as follows:

Position	31 December 2022	31 December 2021
Chairperson	Gian Marco Felice	Rainer Peter Ottenstein
Member	Rainer Peter Ottenstein	Gian Marco Felice
Member	Andrei Georgescu	Andrei Georgescu
Member	Zeinab Lomashvili	Zeinab Lomashvili
Member	Wolfgang Bertelsmeier	Wolfgang Bertelsmeier

Andreea Ichim
 Deputy General Manager




Alexandra Andronache
 Head of Finance Department




 Part of the
ProCredit Group



ProCredit Bank

Administrators' Report for the year 2022

ProCredit Bank SA



General Information

ProCredit Bank S.A. (the "Bank" or "ProCredit Bank") was established in Romania in May 2002 (up to November 2004 the Bank was known as Microfinance Bank MIRO S.A).

ProCredit Bank SA, the only bank in Romania with 100% German shareholders is a specialized bank for small and medium-sized enterprises, while at the same a full-fledged bank addressing both business and private clients by providing a wide range of modern banking services.

The main business strategic focus remains on small and medium-sized business clients. The strategic objective of being the bank for SMEs is being complemented by a direct banking strategy for private individuals, based on a competitive, reliable and secure offer for electronic channels through which clients can perform all of their financial and non-financial transactions remotely.

The Bank's strategy towards digitalization and automation of the banking operations and clients' transactions and consequently of the channels of interaction with clients implies a limited number of physical banking outlets and staff. Therefore, the Bank operates through the Head Office located in Bucharest and through its network consisting of four outlets located in Bucharest, Timisoara and Constanta.

The current registered office of the Bank is located at 62 – 64 Buzesti Street, Sector 1, Bucharest, Romania.

In 2022, the development of assets and liabilities of the Bank was influenced by the measures undertaken to consolidate the position in the market, namely attracting new targeted SME clients and consolidating the relationship with the existing ones.

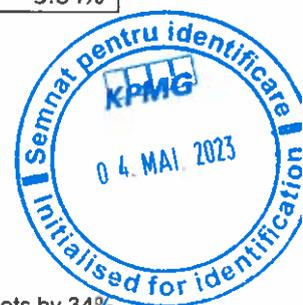
Our approach on recruitment and training continued to be based on constant long-term investment in our staff. The quality of the staff, especially the quality of our Business Client Advisors proved to be central in understanding the clients' needs and in providing tailor-made financial services to our SME clients.

At the end of 2022, compared to 2021, the main indicators were:

Indicators	31.12.2021 ('000 LEI)	31.12.2022 ('000 LEI)	% change
Total gross loan portfolio	1,772,409	1,736,194	-2.09%
Total assets	2,420,510	2,593,869	6.68%
Total customer deposits	1,521,458	1,576,314	3.48%
Liabilities to banks and IFIs	670,074	779,231	14.01%
Share capital	251,635	251,635	0.00%
Total Equity	206,718	219,549	5.84%

Financials results

The total assets increased by 6.68% as compared to 2021, as the bank managed to grow its liquid assets by 34%, while the loan portfolio was slightly below the level registered in 2021 by 2.09%, amounting RON 1.74 billion at 31 December 2022 (31 December 2021: RON 1.77 billion).



During 2022, the Bank has generated profit in amount of RON 13.2 million (31 December 2021: RON 8.4 million) mainly driven by the business activity, with significant contribution from rising interest rates. The bank managed to maintain a relatively stable cost base, driven by its strategy towards digitalization and automation of the banking operations and clients' transactions, which implies a limited number of physical banking outlets and staff



Business Clients

The focus of the Bank with regard to the business clients segment, during the last years, has been the acquisition of SMEs with potential to stabilize and strengthen through the crisis and post-crisis times, run by capable and knowledgeable management. The Bank did not necessarily target certain type of business activities, but rather certain individual client profiles. Thus, the Bank gradually developed expertise and strengthened its positioning towards SMEs, continuously following the business needs of its clients.

Starting with 2020, the year marked by the Covid-19 pandemic, followed by Russia's war of aggression against Ukraine, the Bank's customers proved resilience to unfavourable market changes. As a result, the Bank has further improved its non-performing loan portfolio to 1.56%.

As in previous years, in 2022 the Bank focused on the quality of the loan portfolio and kept it under control by identifying potential problems with the clients in a timely manner, and intensively working out the problematic exposures.

Private Individuals and Banking Services Clients

Business with private clients is of key importance, especially from the perspective of a sound structure of the Bank's liabilities.

During 2022, the focus was on maintaining the current portfolio of active clients, as well as approaching new clients, which will guarantee continuous growth of the client base. The Bank's strategy is to continue focusing on attracting private clients with saving potential that are doing their transactions via digital alternative channels and to offer them complete solutions that best meet their needs.

In parallel, the Bank strategically aims to also attract more funding from business clients by establishing long-term relationships with them and becoming the sole financial partner for small business clients and the main bank for medium business clients.

Branch Network

At the end of December 2022, the Bank's outlet network consisted in 4 outlets in the main cities of Romania – Bucharest, Timisoara and Constanta (three branches and one 24/7 machine only zones). The slim branch network reflects the further push into digitalization of the Bank, by offering to our existing and potential clients the full range of services accessible remotely (applications for mobile and electronic banking and a remote client identification platform

All the Bank's outlets have 24/7 zones embedded and offer full range of banking services available to clients round the clock.

Staff and Staff Development

ProCredit Bank's employees has been representing, since the very beginning of its business activity, the most important resource of the institution, which is why in 2022, as it happened in the previous years, the main concern was the staff selection, training and continuous development. In 2022, the Bank continued to invest heavily in the professional training of its new employees that from the very beginning of their activity are entering into ProCredit Onboarding Programme. As the sanitary crisis has significantly slowed down its effects, the training sessions were resumed with the physical presence in the training centers. The programme proves to be a very good opportunity to broaden the general knowledge of our participants, mainly from cultural diversity point of view. As the participants are having different educational backgrounds and different previous experiences, training programme gives them

an opportunity for further exchange of views and experiences within the theoretical trainings. The participants that graduated the programme in 2022, continued their professional development with further local specialized theoretical and practical trainings.

Besides the preparation for the new employees, last year a strong emphasis continued to be put on the quality of all personnel, trainings being provided throughout the whole year. Thus our employees, attended various trainings on different topics. Additionally, a strong focus continued to be placed on English knowledge in order to provide the necessary language skills for further Group level trainings organized for all ProCredit Banks' staff. Besides these above mentioned, colleagues from both Head Office and Branches participated in various seminars aiming to increase the professional standards of our staff and to enhance the understanding of our Group business strategy.

Business Ethics and Environmental Standards

Part of the overall mission of the ProCredit group is to set standards in the financial sectors in which we operate. We strive to make a difference not only in terms of the target groups we serve and the quality of the financial services we provide, but also with regard to business ethics. Our strong corporate values play a key role in this respect. The five ProCredit values represent the backbone of our corporate culture and are discussed and actively applied in our day-to-day operations. Moreover, they are reflected in the ProCredit Code of Conduct, which translates ProCredit group's ethical principles into practical guidelines for all our staff. In order to ensure that staff fully understands all of the principles that have been defined, induction seminars, have a separate section for the study of the Code of Conduct and its importance for all the members of our team. In addition, refreshment seminars are organized for our employees, to ensure that they respect their commitment to the high ethical standards and that they are informed about the new subjects and evolutions of an ethical nature for our institution. These events allow the existing staff to analyse recent case studies and to debate any unclear aspects.

Another manner of ensuring that our institution adheres to the highest ethical standards is our consistent application of international best-practice methods and procedures to protect ourselves from being used as a vehicle for money laundering or other illegal activities such as the financing of terrorist activities. The important focus here is the "know your customer" principle, and, in line with this principle, the performance of a sound reporting activity and the compliance with the applicable regulations. At group level, updated policies are introduced for the prevention of money laundering and fraud, to ensure compliance with both German and Romanian regulatory standards.

ProCredit Bank has implemented an environmental management system based on continuous assessment of the loan portfolio according to environmental criteria, an in-depth analysis of all economic activities which potentially involve environmental risks, and the rejection of loan applications from enterprises engaged in activities which are deemed environmentally hazardous and appear on our institution's exclusion list. By incorporating environmental issues into the loan approval process, ProCredit Bank is also able to raise its clients' overall level of environmental awareness. The Bank only provides financing for environmentally sound projects. Thus, ProCredit Bank's clients must comply with the requirements stipulated by local health, safety and environmental legislation. When conducting credit analyses and making lending decisions, and also when monitoring loans, the Bank invariably gives due consideration to ecological and environmental factors.

Risk Management

During 2022, the Bank continued to monitor all relevant risks and further refined its risk management policy. The core element of an effective risk management system is a well-developed "risk awareness culture" – a corporate culture in which risks are recognized by each employee. The potential impact of these risks is fully understood, and responsibility for controlling individual risks is assumed by the relevant staff members in accordance with their specified duties and tasks.

The Bank's prudent risk management policies are defined on a comprehensive, wide institutional basis by the Bank's Managers and approved by the Board of Administration. The risk management and risk control functions



are ensured by the Risk Management Department and the Credit Risk Department, established at the level of Head Office. The decisions regarding the decrease of or the acceptance of exposures to risk are made within the Risk Management Committees.

ProCredit Bank aims at identifying, measuring, assessing, monitoring and controlling the risks it encounters effectively and to permanently maintain the capital at a level which is appropriate to the assumed risks. Central to our risk management strategy is our simple and transparent business model, a thorough understanding of our customers, well-trained staff, and a conservative approach to financial risks. The Code of Conduct complements the risk management strategy.

According to its internal by-laws, the Bank does not engage in speculative operations and maintains its currency position closed.

The principles, the risk profile and the main instruments used in the management of risks are set by the Bank's Board of Administration through the risk management policies and strategies. Thus, the Bank has defined risk management policies and strategies for the following types of risks: credit risk, counterparty risk, foreign currency risk, interest rate risk, liquidity risk, operational risk, fraud risk, reputational risk and the risks related to outsourced activities. Moreover, the Bank has in place an Internal Capital Adequacy Assessment Process (ICAAP), in line with the established risk profile, as well as a general framework for stress testing on the risk profile and capital adequacy. The risk management and control process is carried out both at the level of the Bank as a whole, and at the level of each defined business line.

The Bank's Managers are responsible for implementing the risk management strategy and for the functionality of the Risk Management Committees, according to their statutes. The Audit and Risk Management Committee is a Board level committee responsible for addressing all significant risks from the strategic perspective. The upper management level committees that are: the Assets and Liabilities Management Committee, the Credit Risk Management Committee, the Operational Risk Management Committee and the Committee for Preventing and Combating Money Laundering and Terrorism Activities Funding address the individual risks.

The Risk Management Department develops and implements risk management and operational control. The department monitors all relevant risks and risk positions on a continuous basis through regular quantitative and qualitative reports to ensure that the total amount of all risks incurred does not exceed the risk-bearing potential of the Bank. All processes and areas of operations (including branches) are assessed, on a regular basis, by the Internal Audit Department, being subject to a risk assessment. Among other things, the audit missions are designed to identify fraud risks and alert the Bank's Managers so that they can take preventive measures.

The Bank's exposure to risks and the current capital adequacy situation are presented in the Management Risk Report, which is prepared on a regular basis. The report is reviewed in the Audit and Risk Management Committee meetings. The Audit and Risk Management Committee informs the Board of Administration on a quarterly basis through the Risk Profile and ICAAP Report about the development on the risk profile and capital adequacy topics. The decisions of the upper management committees are executive decisions. The relevant operational areas are represented in each committee, as to ensure that the various business lines and the risk management function are closely connected.

Audit and Risk Management Committee (ARMC)

The Audit and Risk Management Committee is subordinated consultative committee of the Board of Administration and also fulfils the function of informing to the Board of Administration with regard to Bank's exposure to risks. The main duty of the ARMC is to support the Board of Administration in ensuring that the bank maintains a risk profile within the limits defined by the Bank's risk appetite. Accordingly, the ARMC reviews all the topics regarding the implementation of the policies, procedures and methods used in the management of credit risk (including counterparty risk), market risk (interest rate and foreign exchange risk), liquidity risk (including funding risk), operational risk (including legal risk and IT&C Risks), reputational risk, risk associated with the business (including strategic risk), compliance risk, leverage risk and the management of any other risk categories that could become



relevant for the bank's activity. ARMC monitors on a regular basis the capital adequacy ratio, from the perspective of the regulations in force, as well as from the perspective of economic capital calculated for internal purposes. The Committee meets on a quarterly basis.

Credit Risk Management Committee (CRMC)

The CRMC is a monitoring and decision-making committee whose main duty is to monitor developments and trends in the loan portfolio and to analyse them in relation to the risk appetite established for credit risk and, whenever necessary, to approve corrective measures. The committee's meetings are held quarterly, but it may be convened whenever necessary.

Operational Risk Management Committee (OPRC)

The agenda for the ordinary meetings of the OPRC must include the following topics: operational risk exposure (as derived from the operational risk database) and required action plans in order to address operational risk events. The assessment of the operational risk exposure also includes information security elements and the risks related to outsourced activities. The regular meetings of the OPRC are held quarterly, but it may also be convened whenever required.

Asset and Liability Management Committee (ALCO)

The agenda for the ordinary meetings of ALCO committee addresses mainly issues specific to the liquidity risk, interest rate risk, market risk, counterparty risk, FX risk, business risk and, to a certain extent, compliance risk. The committee can be convened in extraordinary meeting whenever necessary.

Committee for Preventing and Combating Money Laundering and Terrorism Activities Funding (AML&CFT)

The main objective of this committee is to monitor activities from the area of "know-your-customer" practices, the prevention and fight against money laundering and terrorism financing. The decisions of the committee are implemented by those departments whose areas of activity include measures decided by the committee. The AML&CFT Committee is convened whenever necessary, but at least on a quarterly basis.

Credit Risk

The management of credit risk is the responsibility of the Credit Risk Management Committee. The Credit Risk Department is responsible for the identification and the evaluation of the credit risk at client level, while the Risk Management Department bears the same responsibilities at loan portfolio level.

The Bank's credit products have a low level of complexity. The Bank does not engage in operations with financial derivative instruments with its clients. Moreover, our transparency strategy with the clients ensures that they have a good understanding of the obligations that appear from a loan contract, thus avoiding future problems at repayment. The lending process as a whole is designed to minimize the risk associated with individual loans: the credit analysis focuses on the customer's cash flow, and only subsidiary on the collateralized assets; each loan is analysed and approved by a credit committee; loans are carefully monitored by business client advisers, who bear responsibility for their clients' adherence to the agreed repayment plans and to the scheduling of repayments in regular instalments. All these measures are applied to the majority of loan products, allowing problems to be identified quickly. Loans in arrears are monitored by specialized staff, at the level of Head Office, thus ensuring an appropriate level of collection of the overdue debts. When a loan becomes irrecoverable on an amiable basis, the bank starts the execution process to ensure the recovery of the respective loan collaterals.

On December 31st, 2022 the average amount of a loan from the outstanding loan portfolio was EUR 115,705 (December 31st, 2021: EUR 110,624). The non-performing loan portfolio was 1.56% (December 31st 2021: 1.64%) while non-performing loans coverage ratio was 64.13% (December 31st, 2021: 58.57%).

Market Risk

ProCredit Bank is exposed to foreign currency risk and interest rate risk. The management of these risks is performed by the Assets and Liabilities Management Committee. The Committee also monitors the limits established by the Board of Administration for the exposure to these risks.



Foreign Currency Risk

The Bank is exposed to foreign currency risk, carrying out operations in foreign currencies, especially in Euro. In order to avoid the losses generated by the fluctuation of the foreign exchange rates, the Bank adopted a strategy of closing the currency positions on a daily basis. ProCredit Bank does not use derivatives for hedging purposes, choosing a strategy for closing positions by minimising the currency mismatch between assets and liabilities. The currency position is monitored on a daily basis at the level of Treasury Department, Operation Support Department and Risk Management Department. The monitoring results are submitted to the Assets and Liabilities Management Committee (ALCO).

Interest Rate Risk

The Bank aims to ensure that balance sheet structure is balanced across all maturities. Interest rate risk is managed mainly using maturity gap analysis and scenarios analysis which measure the impact of the market interest rates' evolution on the economic value of the Bank and on its P&L. The Bank's economic value impact under the assumptions of the EBA parallel Up/Down scenarios, at any given moment, 15% of the Bank's capital.

Liquidity Risk (including Funding Risk)

The Bank's position regarding the liquidity risk is carefully monitored and analysed, during the meetings of the Assets and Liabilities Management Committee.

The funding risk is a component of the liquidity risk which expresses the risk that the Bank will not dispose of sufficient funds to finance the development of its own business. Throughout 2022, the Bank used the funding attracted from ProCredit Holding / ProCredit Bank AG (Germany) and also funds raised from European Investment Fund (EIF) under different programmes, such as Competitiveness Operational Programme, EAFRD Fund of Funds ("AGRI"), ESIF Competitiveness ("POC"). In addition, the Bank is using funds attracted from the European Investment Bank and other financial institutions. The Bank maintained a relatively comfortable level of the loan portfolio – deposits coverage ratio (83.95% at the end of 2022).

Operational Risk

For monitoring and controlling the operational risk, ProCredit Bank maintains an operational risk event database ("RED") and it has established an Operational Risk Management Committee. An important component of the management of this risk is represented by the continuous efforts made in order to increase the awareness of the employees regarding this source of risk and to encourage them to report the detected incidents.

The Bank also has an information security policy and a business continuity and recovery plan in case of disaster. The monitoring and the management of the information security incidents are performed by the Information Security Officer from Risk Management Department.

Business Risk (including Strategic Risk)

The Bank considers the business risk (including the strategic risk) as a significant risk because, following the changes in the business environment mainly caused by the financial crisis, we have encountered significant problems in achieving the business goals. In these circumstances, the Bank's Board of Administration defined a target risk profile for this risk, in order to ensure a better control of the risk exposure.

Compliance Risk, Reputational Risk, Legal Risk

The management of the compliance risk is performed in three committees of the Bank. The compliance with the financial covenants included in the refinancing contracts is monitored on a monthly basis in the ALCO meetings. The risks related to money laundering and terrorism activity funding are managed by the Committee for Preventing Money Laundering and Terrorism Activity Funding. The monitoring of the legislative regulations and of their implementation is performed within the Operational Risk Management Committee. The organizational structure of the bank includes the Compliance & AML Department which has the role of supporting the Bank's Managers in the efficient management of compliance risk and AML-CFT risks.



Our reputation in the market remains central to our success in raising deposits and funds via the capital market. Our reputational risk is low given our commitment to transparency and responsibility in every aspect of our company policy and corporate culture. There were no significant negative events affecting our reputation in 2022. Fitch Ratings reconfirmed the long-term individual rating of the bank (BBB-) considering the stable outlook of our business model.

As of December 31, 2022 there was no significant legal action filed against the Bank.

Internal Capital Adequacy Process

During 2022, the Bank continued to develop its approach regarding the internal capital adequacy process. This process is based on the assessment, monitoring and internal control of capital adequacy from two complementary perspectives: determination, based on current and provisioned position, of the economic capital needed for covering each significant risk and the use of economic capital calculation techniques in order to calculate the additional capital needed for the risks that are underestimated or not covered by the regulatory framework.

The Board of Administration establishes through the Internal Capital Adequacy Assessment Process (ICAAP) Policy, both limits regarding the economic capital needed for each significant risk, and for the general limits for capital adequacy, the compliance of these limits being monthly monitored within the Audit and Risk Management Committee.

During 2022, the Bank performed regular stress tests on the risk profile and capital adequacy within the business planning process. The goal of this process is to assess the Bank's exposure to significant risks, under alternative conditions and to ensure that in adverse conditions we will continue to observe the solvency limits and risk appetite.

Information regarding the future strategy of the Bank

In 2023, the Bank will continue to focus on its core client groups, small and medium sized business clients and will serve private clients, including very small clients (those with exposure < EUR 50.000), with a focus on savings and transactional services.

The main objective of the Bank is building sound and long-term relationships with business clients and becoming the "Hausbank" for small clients and the main bank for medium clients. The Bank's positioning, as a reliable partner for both lending and banking services will led to the development of loan and deposit portfolios from business clients and the increase of fees and commissions income from transactions.

Regarding business clients, the Bank will focus on businesses with a stable, largely shock-resilient business model and a sound management structure. The Bank sees the potential of developing structural and long-term business relationships with small clients ("Small" or "Small Segment"), including gradually the clients situated at the lower end of the small segment, on the basis of the experienced staff and a good potential in agro business; this will support for the further diversification and granularity of the loan portfolio and to improve the net interest margin. The business with medium clients ("Medium" or "Medium Segment") will continue to be actively developed.

In addition to serving SMEs, we also pursue a direct banking strategy for private individual clients, particularly the growing middle class. Our range of online services creates the foundation for long term clients' relationships. Our clients can conduct their banking transactions directly via our digital channels and individual client enquiries are processed in a focused way through out call centre.

The private individual clients ("Private Individuals" or "Private Individuals Segment") will continue to be a source of funding with a focus on middle-class savers. In parallel, the Bank strategically aims to continue raising funds from business clients by establishing long-term relationships with them and becoming the only financial partner for small business clients and the main bank for medium business clients.

Together with the introduction of the new comprehensive banking services offer for private clients, which includes both electronic services and transactions and attractive saving facilities, extensively marketed in the online environment, the Bank's expectations for the following year is to strengthen its position on the market, enhance its private clients' portfolio with clients who appreciate a modern and forward-looking approach to banking and that also have the potential to save and to engage into a long-term business partnership with our Bank.



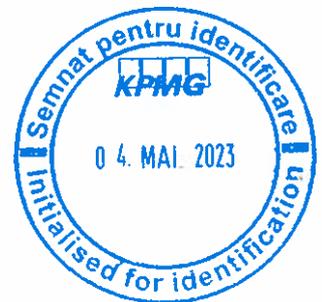
During 2022, the Bank has effectively used its online platforms in relation with its clients who took the benefit of performing both financial and non-financial transaction remotely. Extensive usage of the electronic channels contributed to increase Bank's notoriety and successfully decrease the costs base.

In order to improve its competitiveness in the market, the Bank has developed strong and reliable partnerships with the key players within the SME financing and development support sector: The European Investment Bank and the European Investment Fund (under CIP, Jeremie, InnovFin and SME Initiative programs, Competitiveness and AGRI Portfolio and Risk Sharing Loans) - external institutions who support the local SMEs.

ProCredit Bank will continue, like in the previous years, to invest both in training its staff and in improving internal processes in order to ensure, on the one hand, business efficiency and competitiveness in the Romanian banking market, and on the other hand, high quality customer service. Building long-term relationships and the in-depth knowledge of the clients' needs remain key to achieving these objectives.



Gian Marco Felice
Chairperson of the Board of Administration



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